

# Stark Technology Inc.

2017 Investor Conference

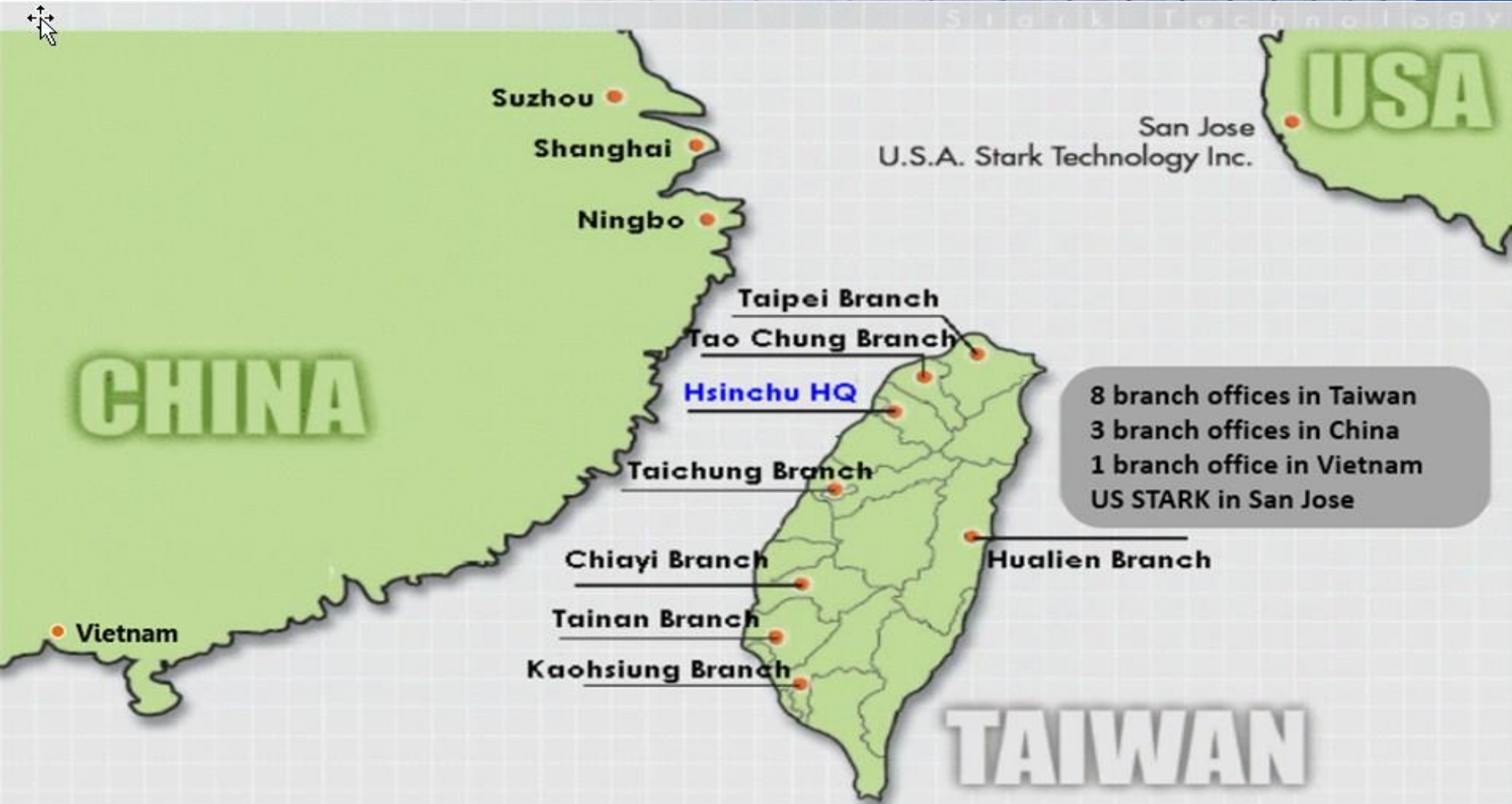
# Safe Harbor Notice

There are variety of factors which may influence statements or contents been drafted within this presentation, therefore we strongly recommend audience to refer to the information published on MOPS website in case any adjustment has been made.

# STI General Information

- **Founded in 1993, public traded in 2000**
- **490+ Employees**
- **The largest domestic system integrator in Taiwan**
- **One of Taiwan's top 500 service enterprises company.**
- **Rated as Taiwan's top 6<sup>0</sup>/<sub>0</sub> - 20<sup>0</sup>/<sub>0</sub> company over the 3<sup>rd</sup> Corporate Governance Evaluation**
- **Dedication to service and maintain 1,600+ majority of the 2,000+ company enterprise business**
- **Providing more than 40 products & solutions to service our customers**
- **Our vision is to assist our customers to become a Information Service Provider**

# STI Service Network



Stark Technology Inc.

敦陽科技股份有限公司

# Sales Operation – by Industries

Sales BU	Focus Industry
BU1	IBM product line Sales & Marketing and middle Taiwan Area.
BU2	High Tech manufacturing industry. Defense, Military. And South Taiwan Area
BU6	Financial Services: Banking, financial markets, insurance. And East Taiwan Area Public: Government, Healthcare, Life Sciences , Education.
BU8	Private Telecommunications, Media and Entertainment, Energy and utilities.
BU9	Public Telecommunications.

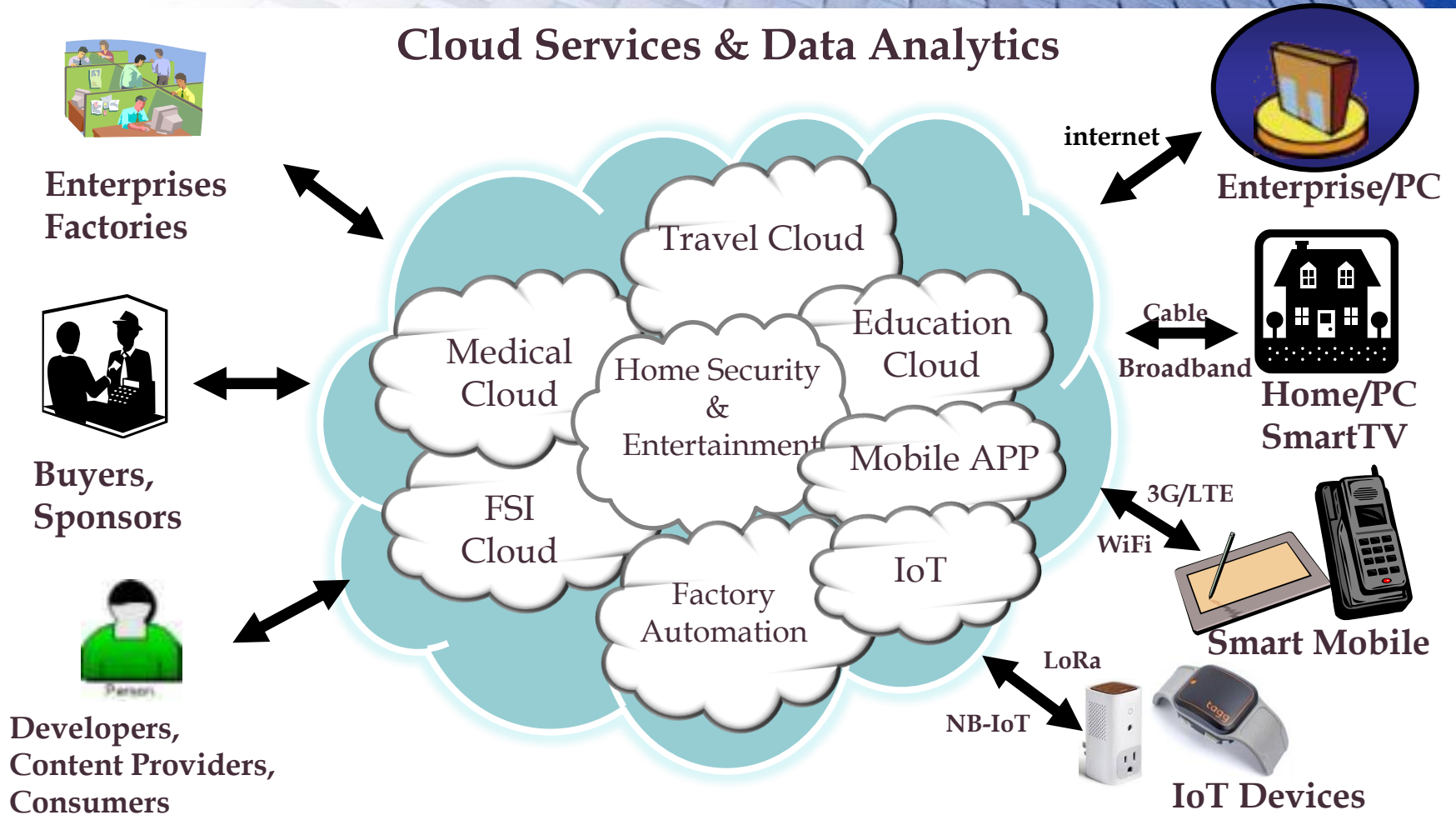


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# We've been worked and working on:

## Cloud Services & Data Analytics



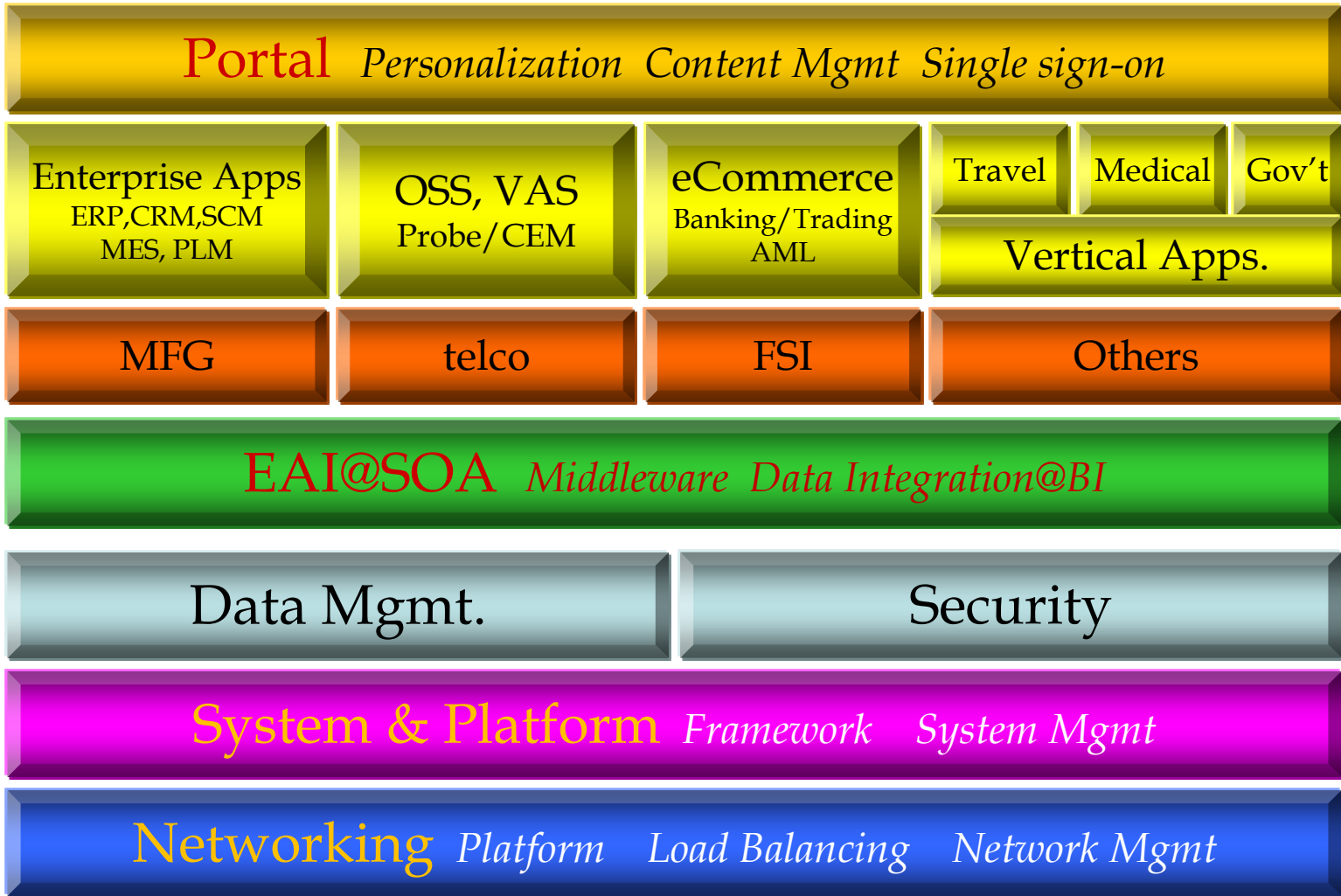
Inter-connect : Telecomm 、 Broadcast/Cable 、 Internet

Multi-Screens : PC 、 NB/Pad 、 Smartphone 、 SmartTV

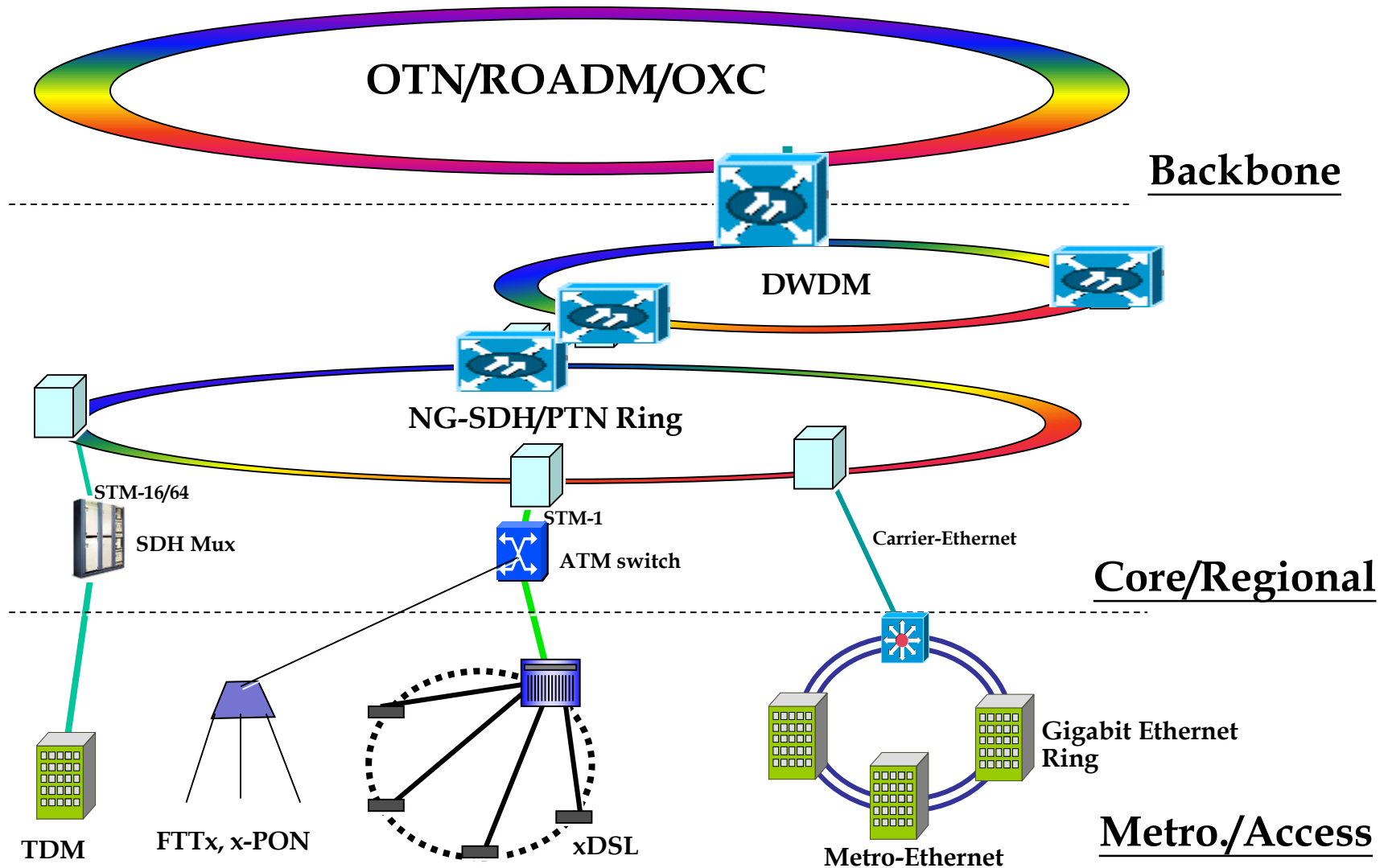
# Information Technologies

Professional Services

- Consulting
- Design
- Deployment
- Integration

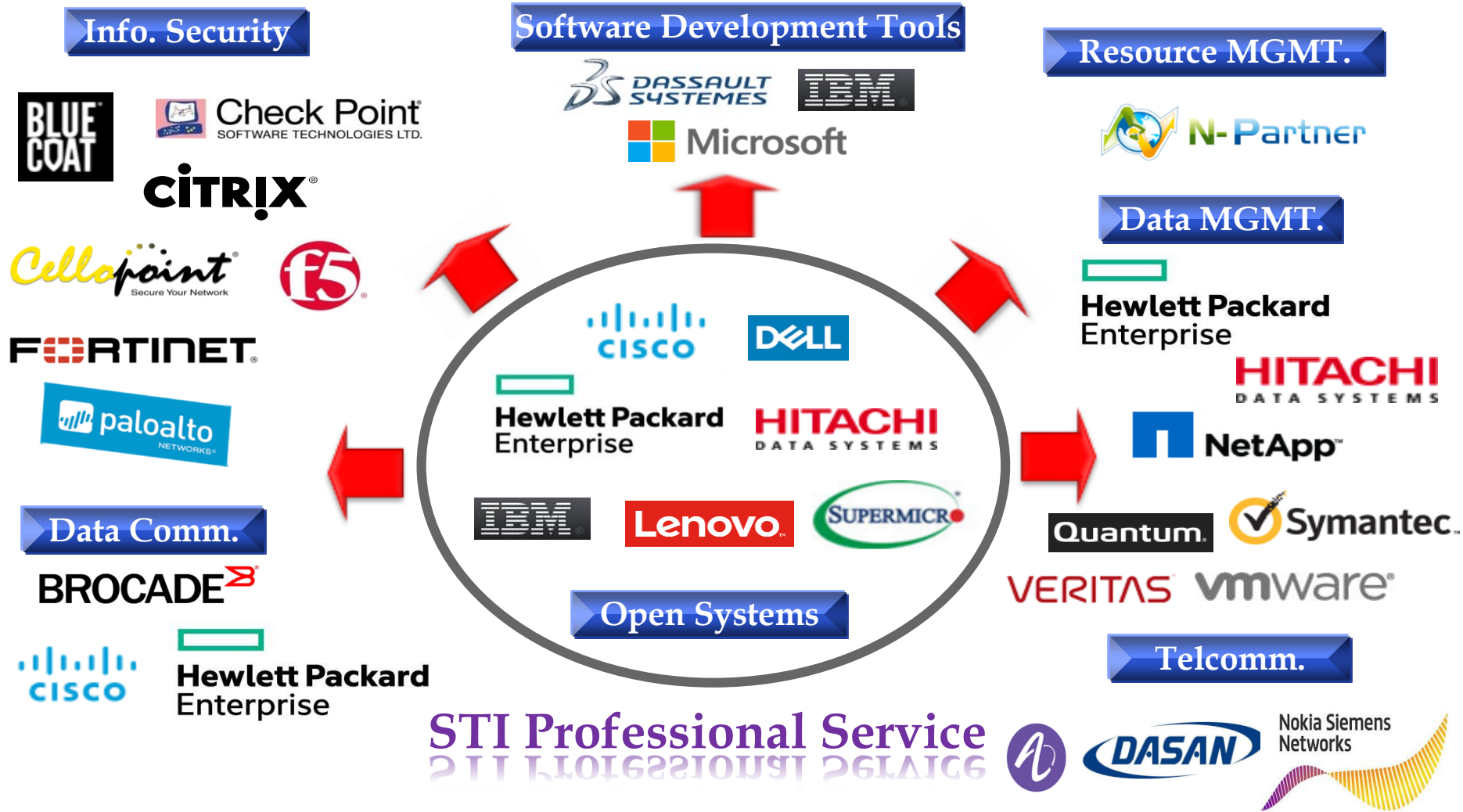


# Tel-Communication Technologies





# Products & Solutions



# Balance Sheet Overview (Consolidated)

Units:NT\$ thousand

	2017/6/30		2016/6/30		2015/6/30	
	AMT	%	AMT	%	AMT	%
Cash and cash equivalents	1,657,373	38%	1,178,869	28%	888,512	21%
Accounts receivable	1,274,944	29%	1,470,672	35%	1,960,757	46%
Inventories	588,014	13%	656,138	15%	483,325	11%
Property,Plant and equipment	368,500	8%	373,874	9%	388,038	9%
Total Assets	4,414,633	100%	4,238,282	100%	4,271,713	100%
Current Liabilities	1,756,901	40%	1,596,059	38%	1,605,273	38%
Equity	2,623,516	59%	2,615,800	61%	2,643,601	61%

Source:Market Observation Post System

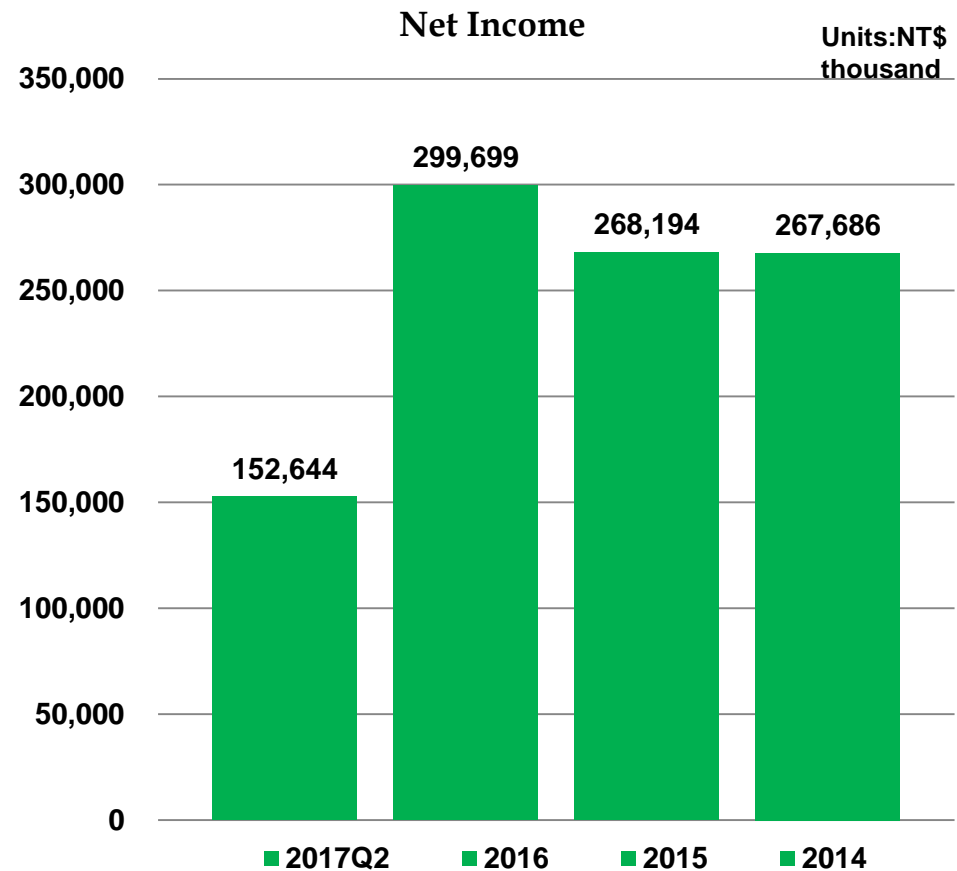
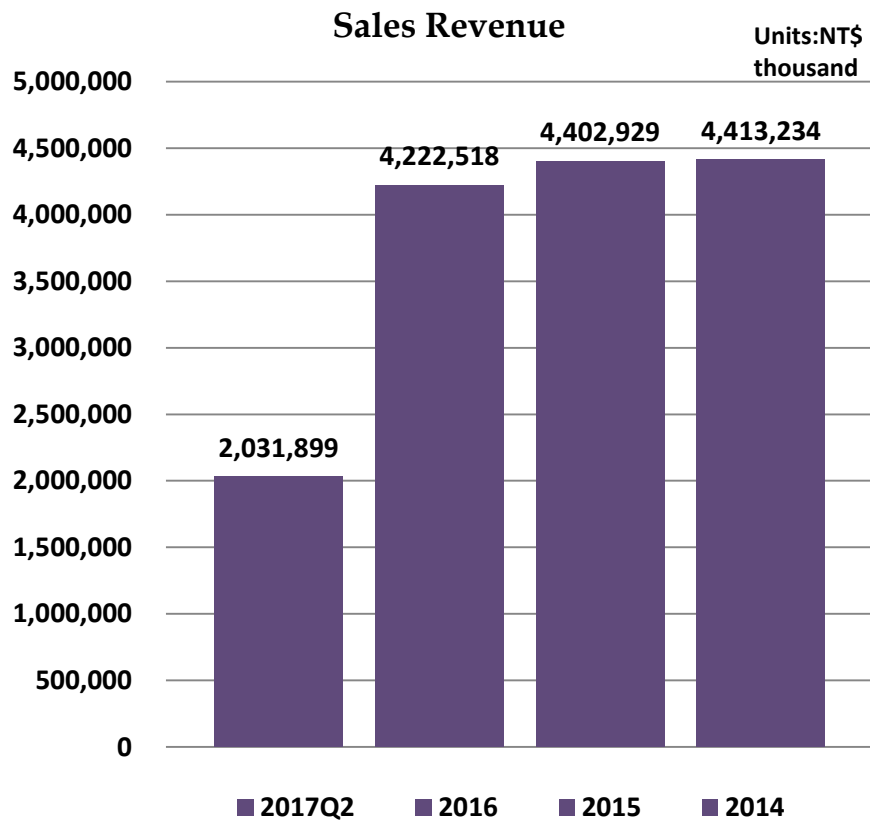
# Income Statements Overview (Consolidated)

Units:NT\$ thousand

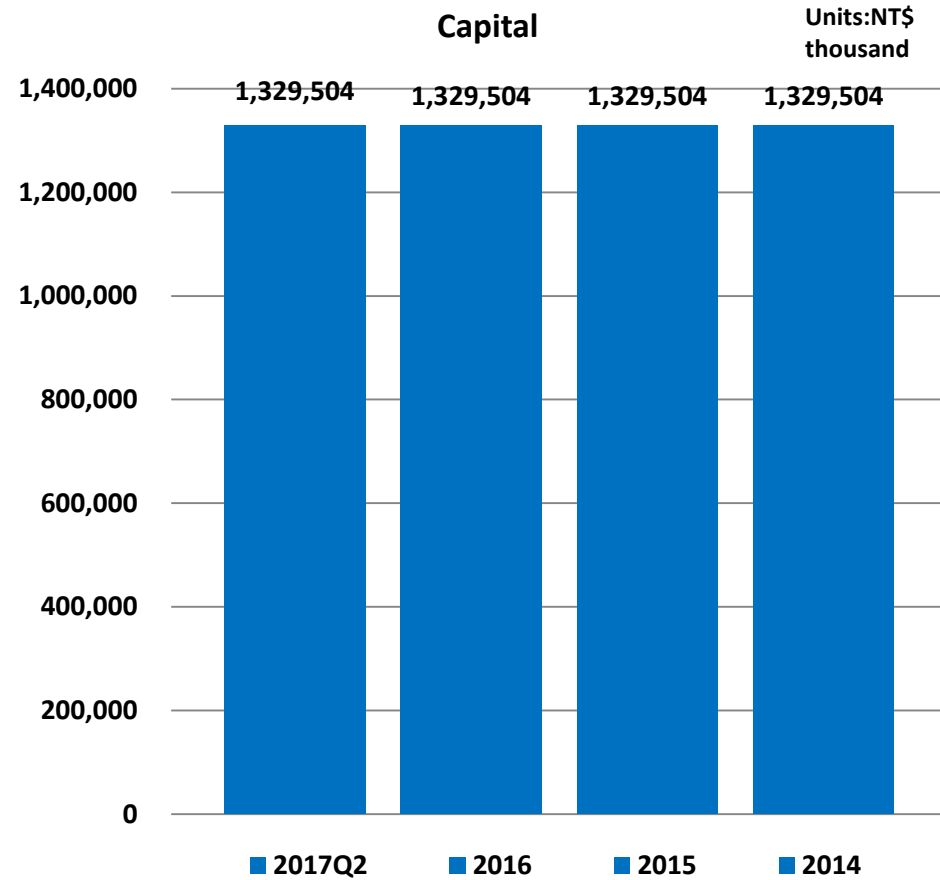
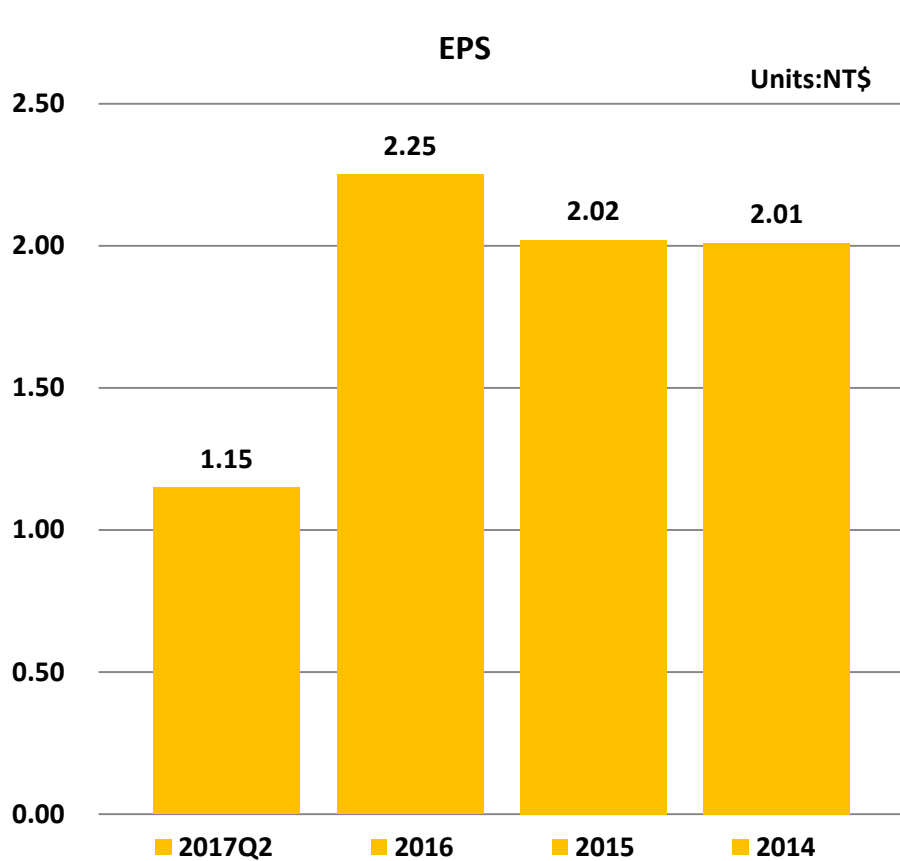
Item	2017/6/30		2016/6/30		YOY	2015/6/30	
	AMT	%	AMT	%		AMT	%
Revenues	2,031,899	1	1,886,022	100%	8%	2,138,005	100%
Gross profit	517,756	0.25	526,560	28%	-2%	526,665	25%
Operating expense	341,839	0.18	373,898	21%	-9%	389,658	19%
Operating income	175,917	0.07	152,662	7%	15%	137,007	6%
Other income	3,571	0	12,118	0%	-71%	9,084	0%
Pre-tax income	179,488	0.07	164,780	7%	9%	146,091	6%
Net income	152,644	0.06	136,694	6%	12%	122,247	5%
EPS(NT\$)	1.15		1.03			0.92	

Source:Market Observation Post System

# Sales Revenue & Net Income



# EPS & Capital



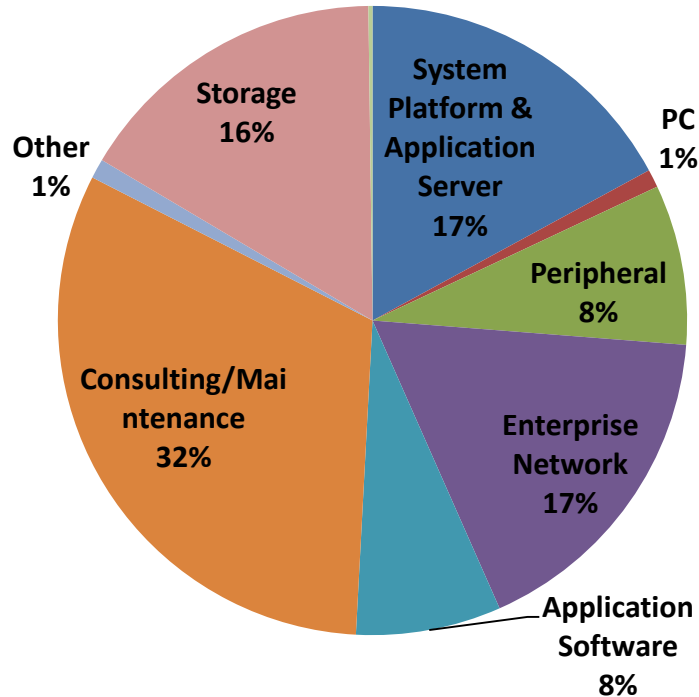
Record date of the capital  
reduction :2017/07/01,ratio:20%,  
common shares after the capital reduction:1,063,603

# Schedule for capital convert operations

- (1) The Last trading date of the replacement of share certificates : 2017/08/23
- (2) The replacement of share certificates stop trading on August 24,2017
- (3) The Last date for stock transfer of the replacement of share certificates : 2017/8/26
- (4) Book closure date : From 2017/08/27 to 2017/09/04
- (5) The record date : 2017/08/31
- (6) The new shares will be listed on September 5,2017 (The old shares shall not the subject of the sale.The new shares are entitled to the same right and be obligation as the original shares)
- (7) The date of paid in cash : 2017/09/05

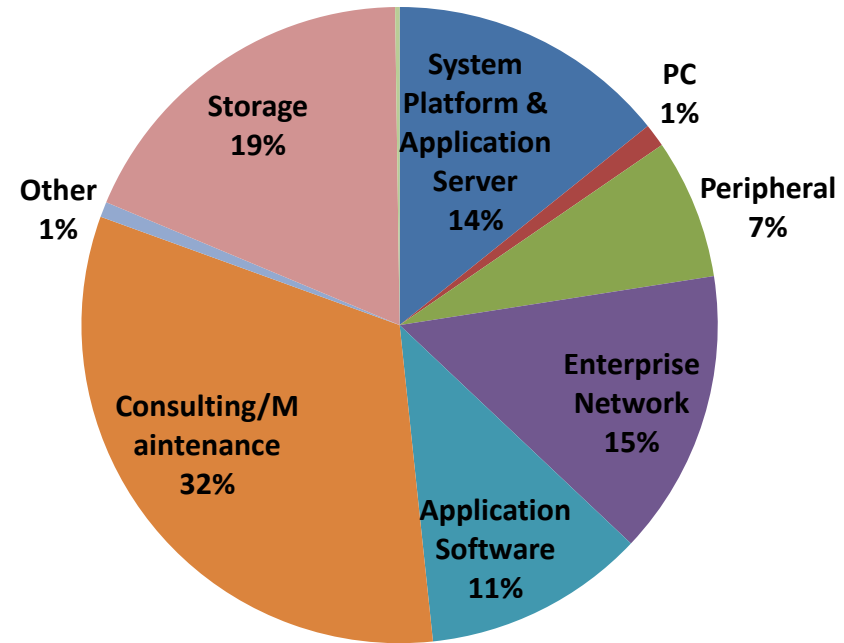
# Sales Revenues by Type

2017Q2




Revenue:20.32billion

2016



Revenue:42.23billion



**Q & A**  
**Thank you!!**