

Stark Technology Inc.

2018 Investor Conference

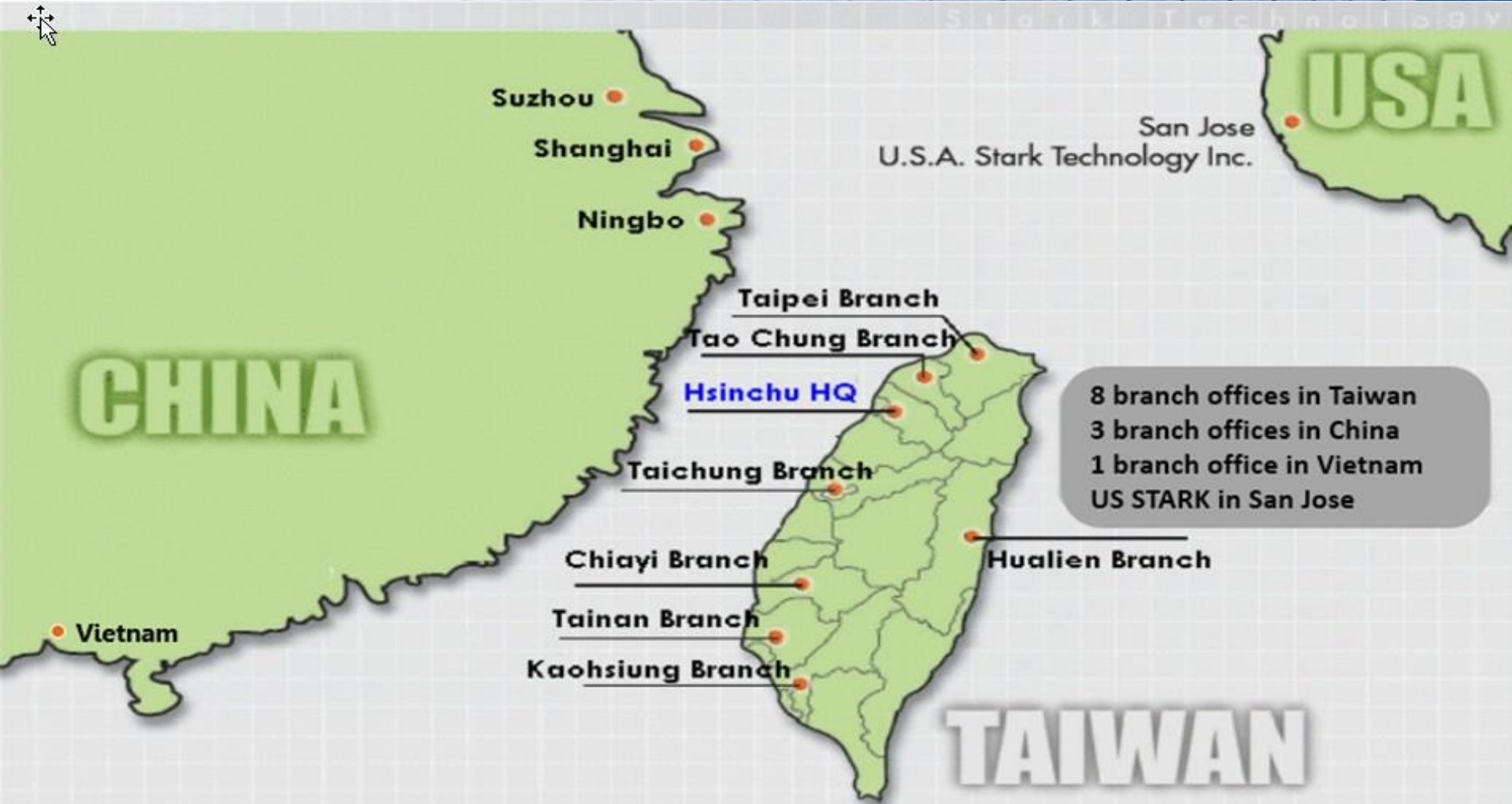
Safe Harbor Notice

There are variety of factors which may influence statements or contents been drafted within this presentation, therefore we strongly recommend audience to refer to the information published on MOPS website in case any adjustment has been made.

STI General Information

- **Founded in 1993, public traded in 2001**
- **490+ Employees**
- **The largest domestic system integrator in Taiwan**
- **One of Taiwan's top 500 service enterprises company.**
- **Rated as Taiwan's top 6⁰/₀ - 20⁰/₀ company over the 4th Corporate Governance Evaluation**
- **Dedication to service and maintain 1,600+ majority of the 2,000+ company enterprise business**
- **Providing more than 40 products & solutions to service our customers**
- **Our vision is to assist our customers to become a Information Service Provider**

STI Service Network



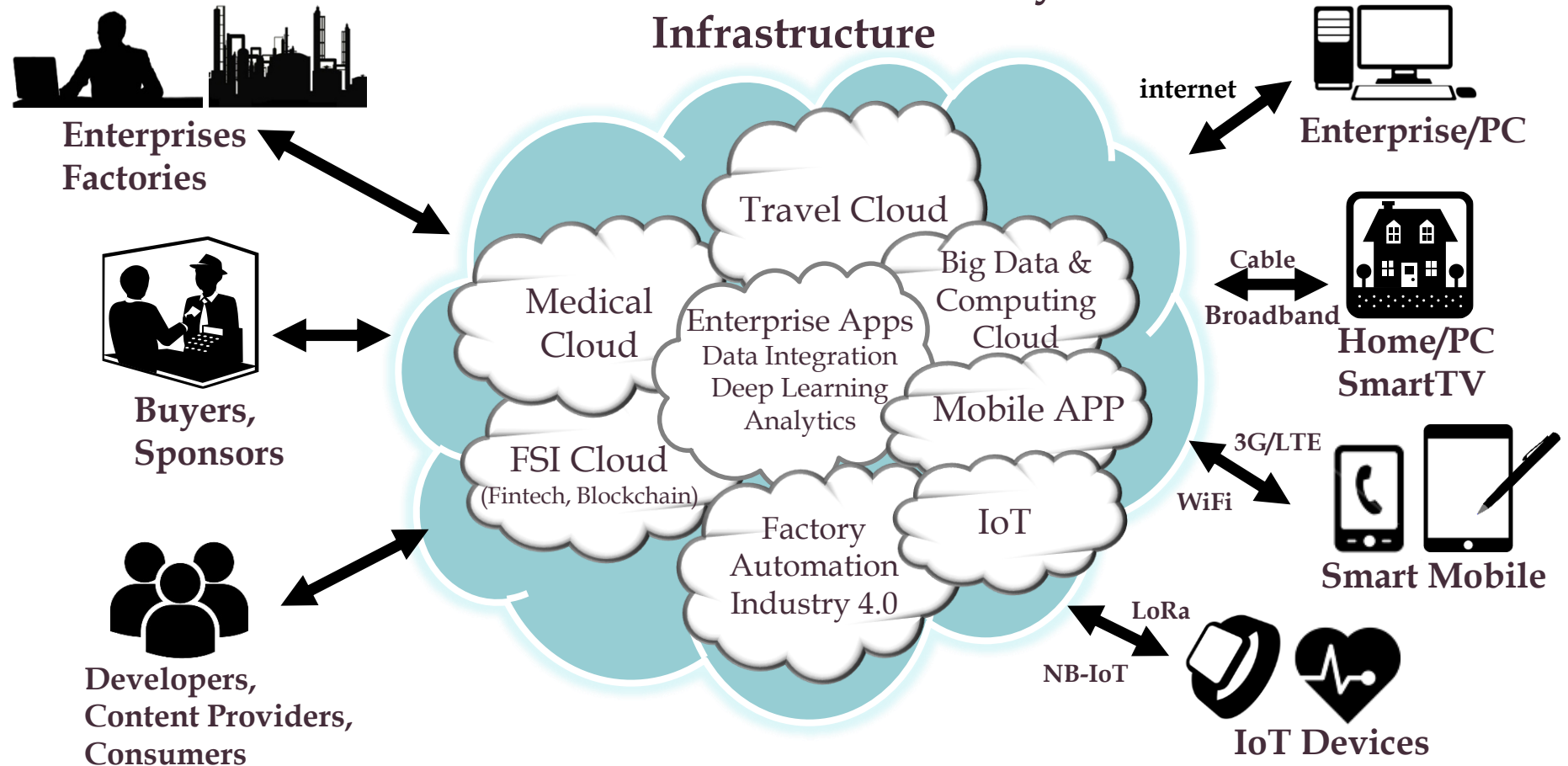
Stark Technology Inc.
敦陽科技股份有限公司

Sales Operation – by Industries

Sales BU	Focus Industry
BU1	IBM product line Sales & Marketing and middle Taiwan Area.
BU2	High Tech manufacturing industry. Defense, Military. And South Taiwan Area
BU6	Financial Services: Banking, financial markets, insurance. And East Taiwan Area Public: Government, Healthcare, Life Sciences , Education.
BU8	Private Telecommunications, Media and Entertainment, Energy and utilities.
BU9	Public Telecommunications.

We've been worked and working on:

Cloud Services & Data Analytics Infrastructure



Inter-connect : Telecomm 、 Broadcast/Cable 、 Internet
Multi-Screens : PC 、 NB/Pad 、 Smartphone 、 SmartTV

Information Technologies

Professional Services

- Consulting
- Design
- Deployment
- Integration

Portal *Personalization* *Content Mgmt* *Single sign-on*

Enterprise Apps
ERP, CRM, SCM
MES, PLM

OSS, VAS
Probe/CEM

eCommerce
High Freq. Trade
by Trade
AML

Travel

Medical

Gov't

IoT
(Environmental Monitoring)

MFG

Telco

FSI

Vertical Apps.

EAI@SOA *Middleware* *Data Integration@BI*

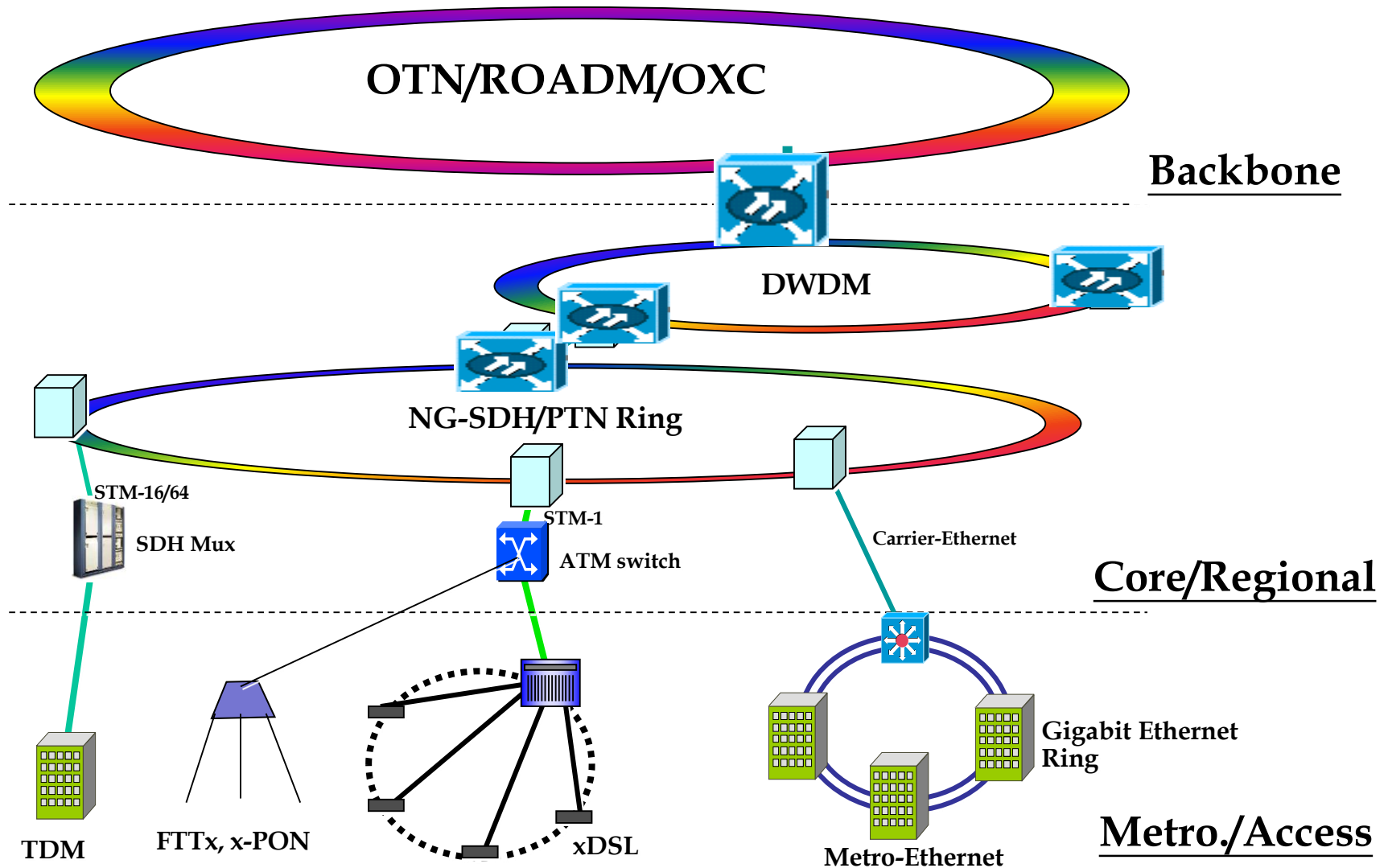
Data Mgmt.

Security

System & Platform *Resource Mgmt (CPU/GPU/VM/Container/Bare Metal)*

Networking *Platform* *Load Balancing* *Network Mgmt*

Tel-Communication Technologies



Products & Solutions

Info. Security



Data Comm.



Software Development Tools



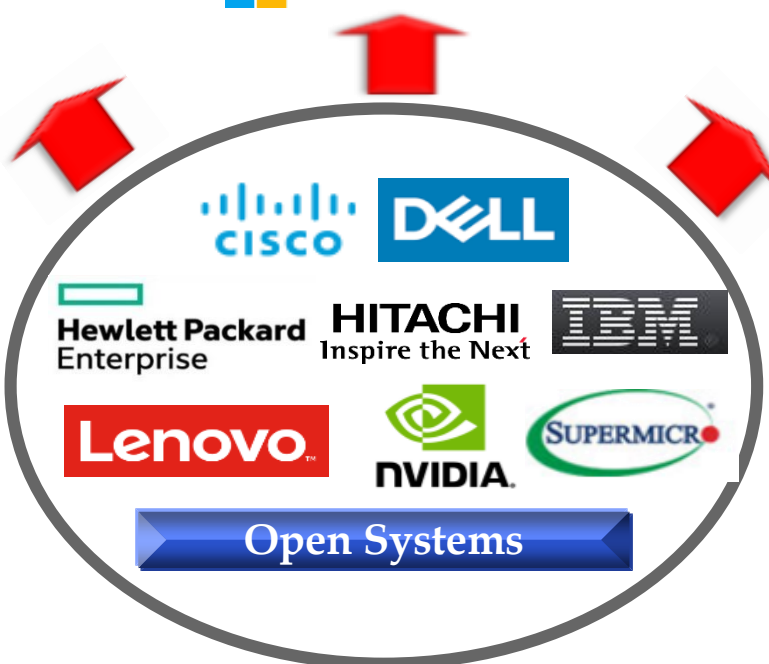
Resource MGMT.



Data MGMT.



Telcomm.



Open Systems

STI Professional Service
211 110162210191 261A1C6



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Balance Sheet Overview (Consolidated)

Units:NT\$ thousand

	2018/9/30		2017/9/30		2016/9/30	
	AMT	%	AMT	%	AMT	%
Cash and cash equivalents	1,261,214	28%	1,280,314	31%	1,653,273	36%
Accounts receivable (including contract assets)	777,954	17%	1,220,432	30%	1,329,861	29%
Inventories	1,370,863	31%	599,350	15%	753,234	16%
Property, Plant and equipment	462,858	10%	450,690	11%	372,468	8%
Total Assets	4,476,561	100%	4,128,385	100%	4,646,974	100%
Current Liabilities	1,897,699	42%	1,638,692	40%	1,937,168	42%
Equity	2,526,294	57%	2,454,749	59%	2,682,241	58%

Source: Market Observation Post System

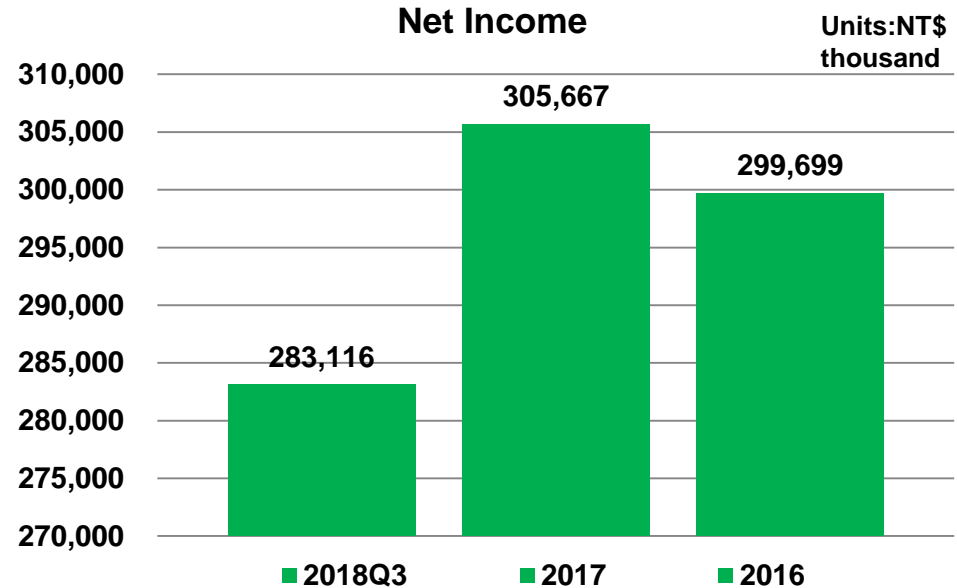
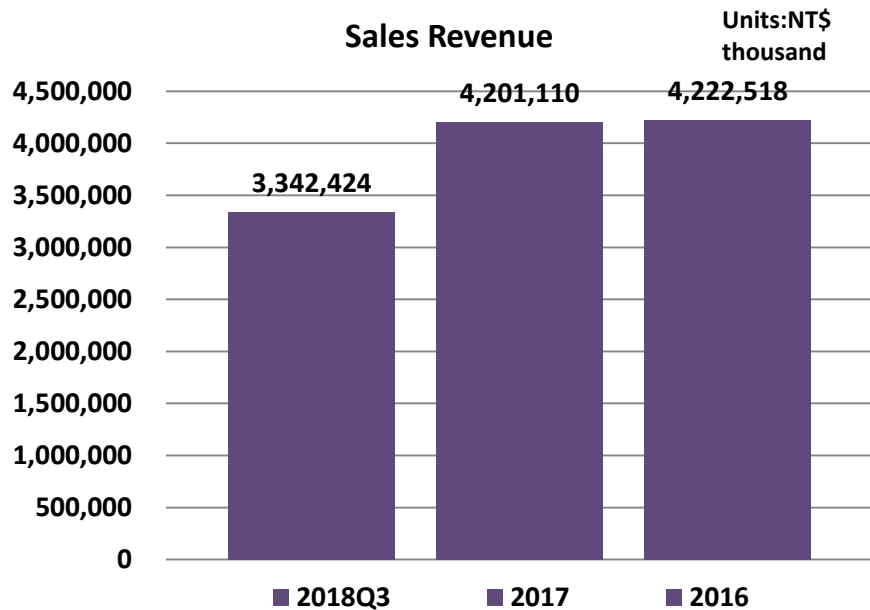
Income Statements Overview (Consolidated)

Units: NT\$ thousand

Item	2018/9/30		2017/9/30		YOY	2016/9/30	
	AMT	%	AMT	%		AMT	%
Revenues	3,342,424	100%	3,148,151	1	6%	2,981,489	100%
Gross profit	977,465	29%	795,477	0.25	23%	798,212	27%
Operating expense	624,359	19%	540,808	0.17	15%	552,481	19%
Operating income	353,106	10%	254,669	0.08	39%	245,731	8%
Other income	22,722	1%	20,716	0.01	10%	26,119	1%
Pre-tax income	375,828	11%	275,385	0.09	36%	271,850	9%
Net income	283,116	8%	233,349	0.07	21%	232,801	8%
EPS(NT\$)	2.66		1.88			1.75	

Source: Market Observation Post System

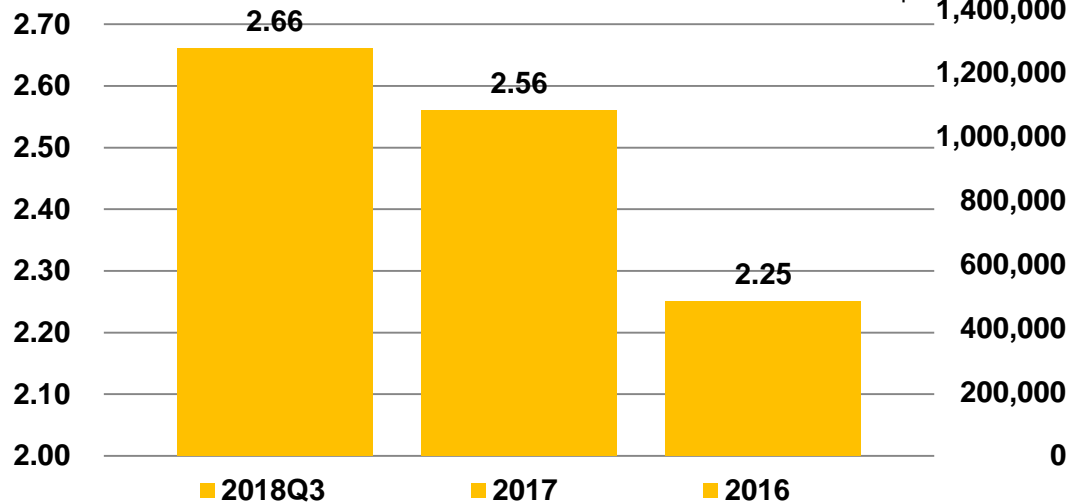
Sales Revenue & Net Income



EPS & Capital

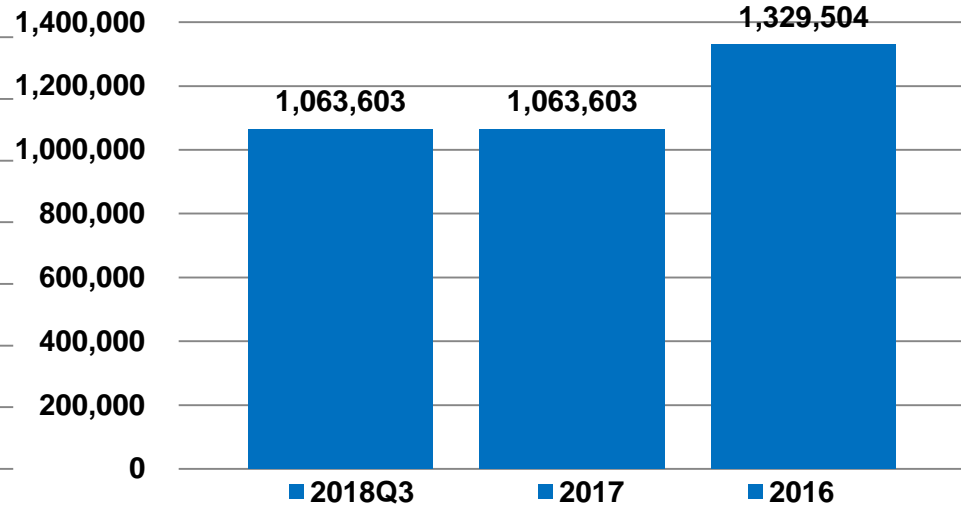
EPS

Units:NT\$



Capital

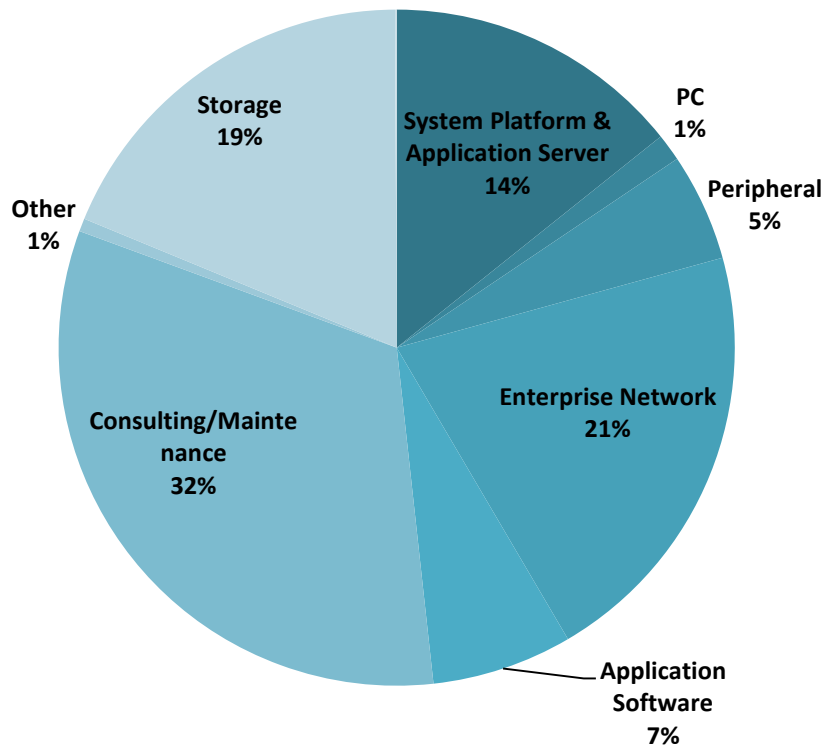
Units:NT\$ thousand



Record date of the capital reduction :2017/07/01,ratio:20%,
common shares after the capital reduction:1,063,603

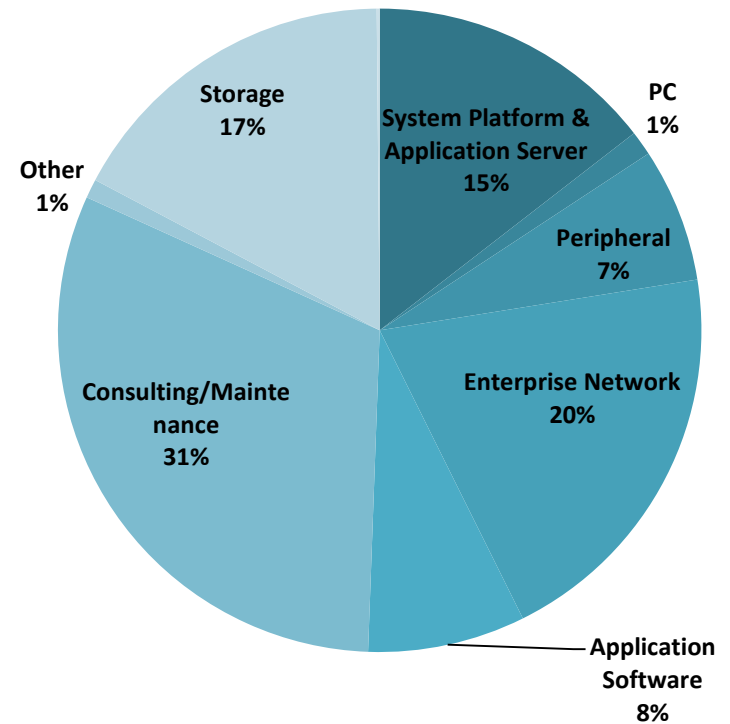
Sales Revenues by Type

2018Q3




Revenue:33.42billion

2017



Revenue:42.01billion



Q & A
Thank you!!