

Stark Technology Inc.

2018 Investor Conference

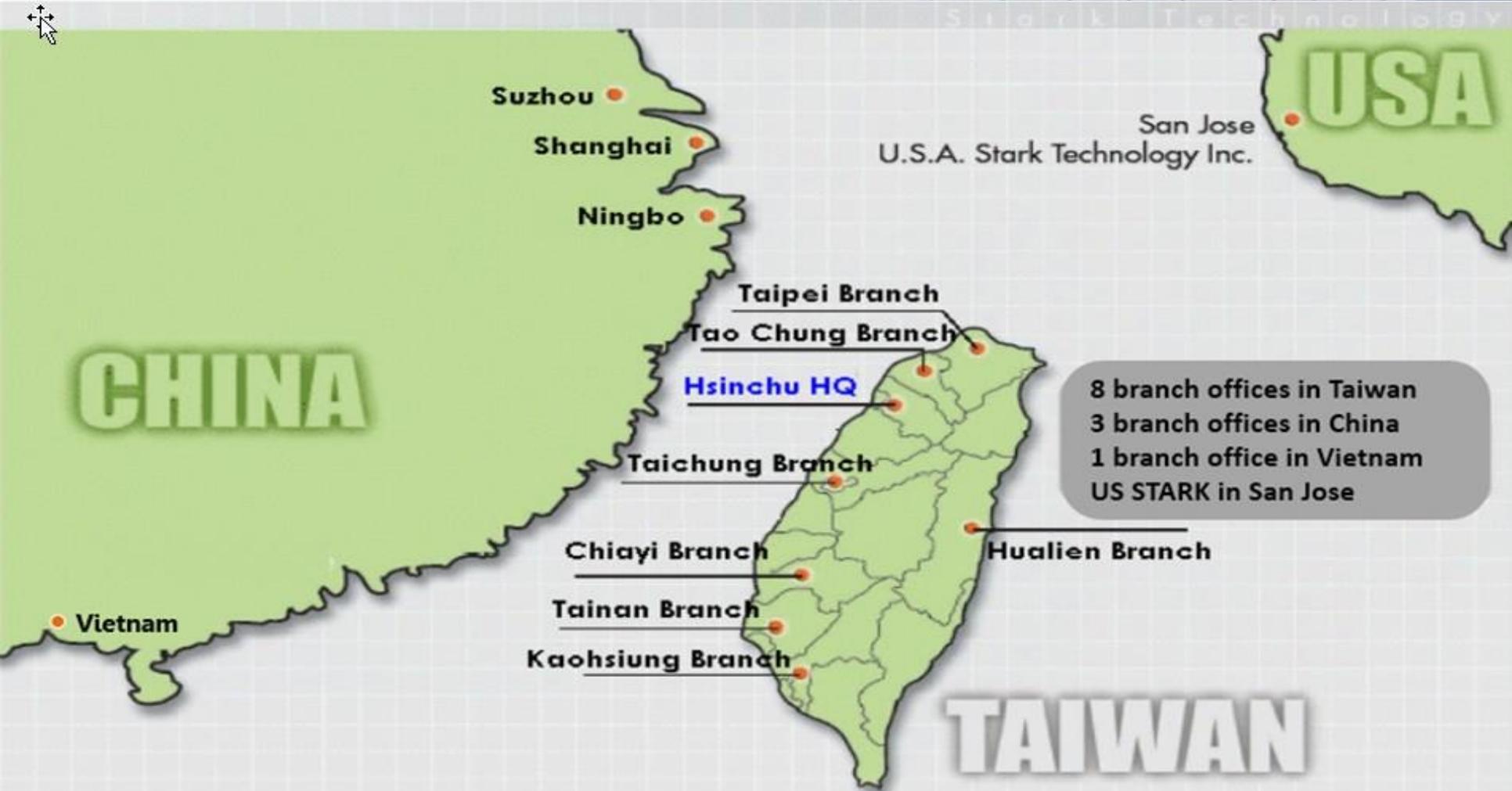
Safe Harbor Notice

There are variety of factors which may influence statements or contents been drafted within this presentation, therefore we strongly recommend audience to refer to the information published on MOPS website in case any adjustment has been made.

STI General Information

- **Founded in 1993, public traded in 2000**
- **490+ Employees**
- **The largest domestic system integrator in Taiwan**
- **One of Taiwan's top 500 service enterprises company.**
- **Rated as Taiwan's top 6⁰/₀ - 20⁰/₀ company over the 3rd Corporate Governance Evaluation**
- **Dedication to service and maintain 1,600+ majority of the 2,000+ company enterprise business**
- **Providing more than 40 products & solutions to service our customers**
- **Our vision is to assist our customers to become a Information Service Provider**

STI Service Network



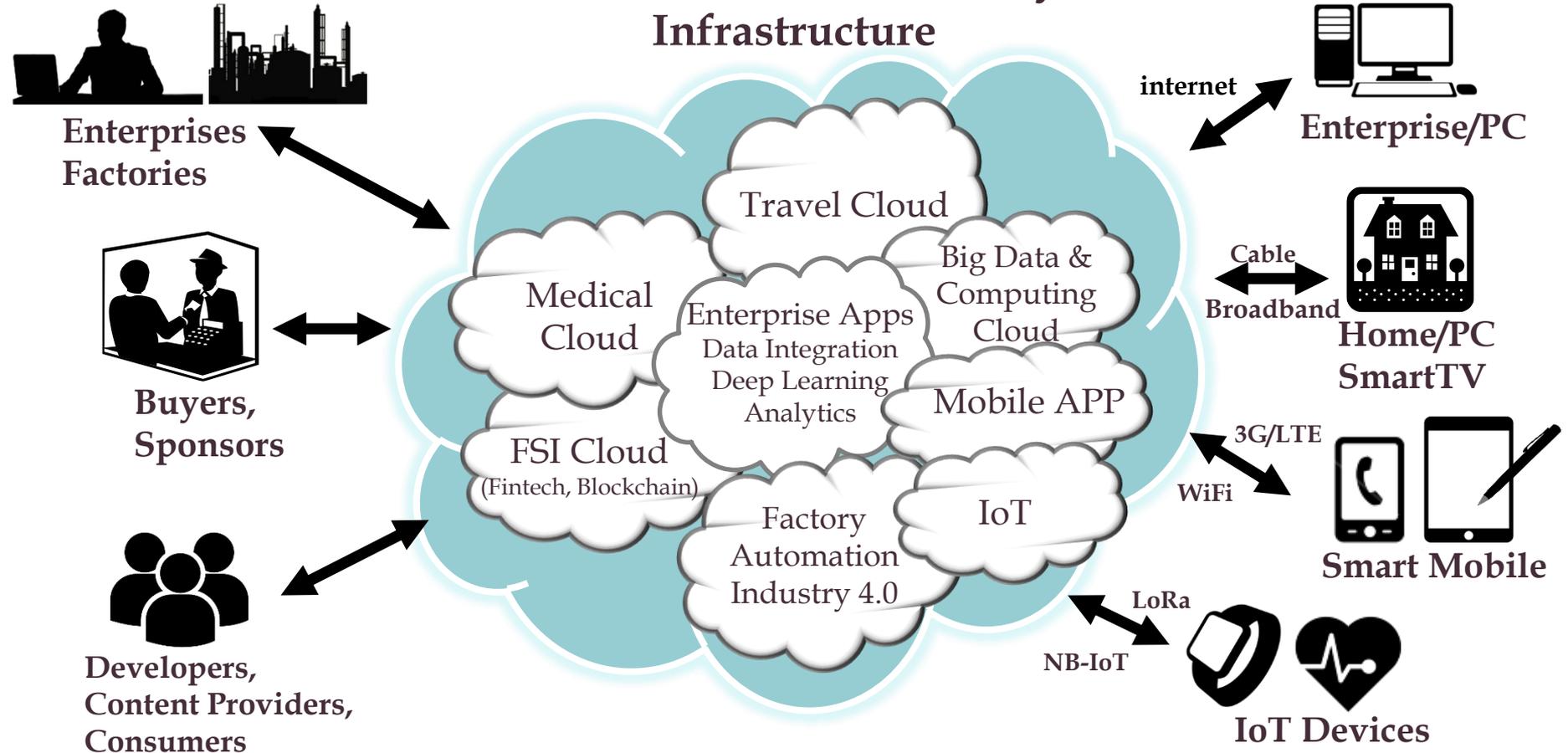
Stark Technology Inc.
敦陽科技股份有限公司

Sales Operation – by Industries

Sales BU	Focus Industry
BU1	IBM product line Sales & Marketing and middle Taiwan Area.
BU2	High Tech manufacturing industry. Defense, Military. And South Taiwan Area
BU6	Financial Services: Banking, financial markets, insurance. And East Taiwan Area Public: Government, Healthcare, Life Sciences , Education.
BU8	Private Telecommunications, Media and Entertainment, Energy and utilities.
BU9	Public Telecommunications.

We've been worked and working on:

Cloud Services & Data Analytics Infrastructure



Inter-connect : Telecomm 、 Broadcast/Cable 、 Internet
Multi-Screens : PC 、 NB/Pad 、 Smartphone 、 SmartTV

Information Technologies

Portal *Personalization Content Mgmt Single sign-on*

Enterprise Apps
ERP, CRM, SCM
MES, PLM

OSS, VAS
Probe/CEM

eCommerce
High Freq. Trade by
Trade
AML

Travel

Medical

Gov't

IoT
(Environmental Monitoring)

MFG

Telco

FSI

Vertical Apps.

EAI@SOA *Middleware Data Integration@BI*

Data Mgmt.

Security

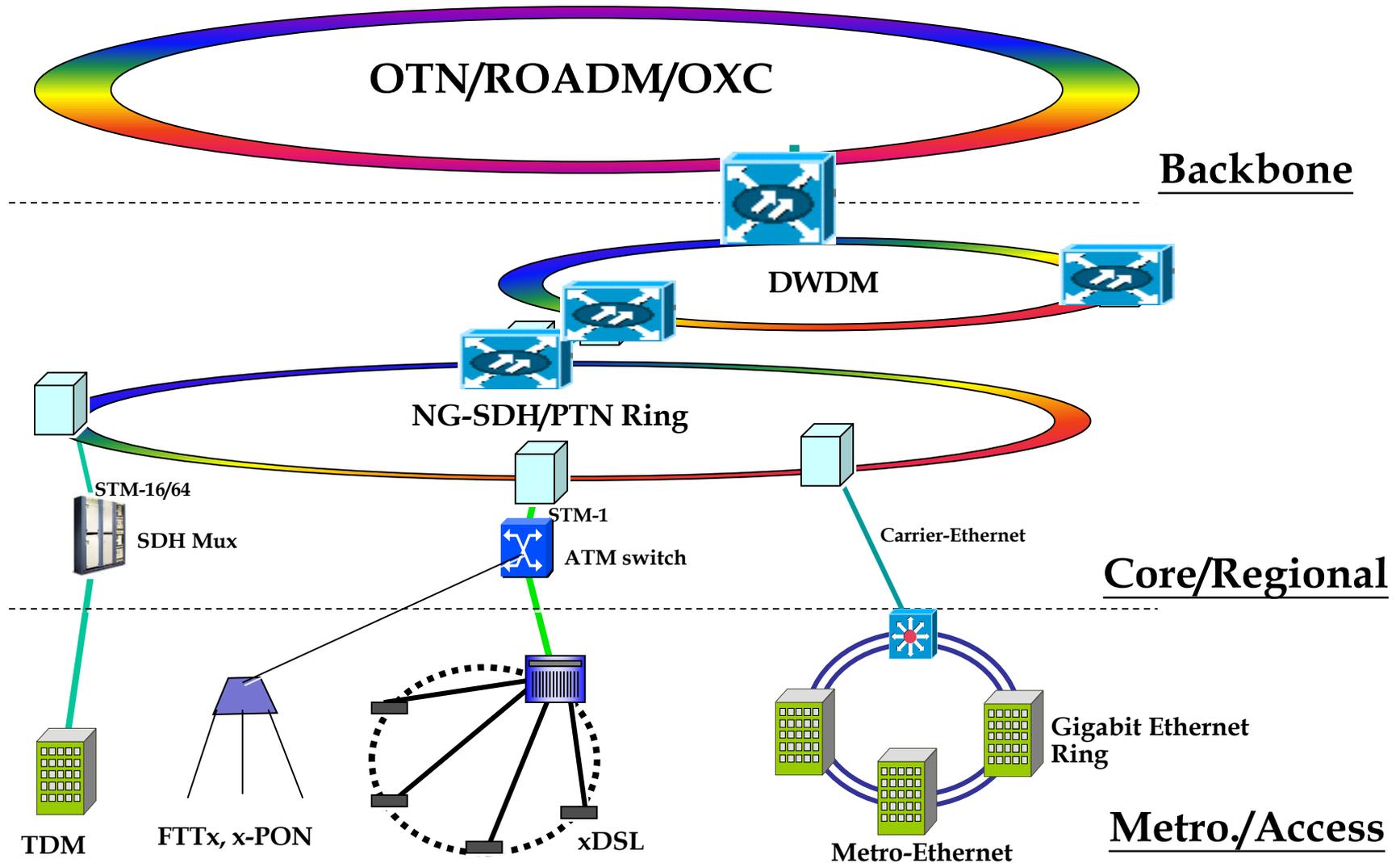
System & Platform **Resource Mgmt** (CPU/GPU@VM/Container/Bare Metal)

Networking **Platform** **Load Balancing** **Network Mgmt**

Professional Services

- Consulting
- Design
- Deployment
- Integration

Tel-Communication Technologies



Products & Solutions

Info. Security



Data Comm.



Software Development Tools



Resource MGMT.



Data MGMT.



Telcomm.



Nokia Siemens Networks



STI Professional Service
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Stark Technology Inc.

敦陽科技股份有限公司

Balance Sheet Overview (Consolidated)

Units:NT\$ thousand

	2017/12/31		2016/12/31		2015/12/31	
	AMT	%	AMT	%	AMT	%
Cash and cash equivalents	1,401,185	33%	1,686,989	36%	1,208,877	29%
Accounts receivable	1,065,080	24%	1,337,737	28%	1,619,777	39%
Inventories	793,936	18%	738,898	16%	408,367	10%
Property, Plant and equipment	455,609	11%	369,736	8%	380,805	9%
Total Assets	4,310,512	100%	4,679,015	100%	4,177,332	100%
Current Liabilities	1,739,542	40%	1,901,145	41%	1,377,590	33%
Equity	2,529,187	59%	2,743,859	59%	2,773,476	66%

Source: Market Observation Post System

Income Statements Overview (Consolidated)

Units: NT\$ thousand

Item	2017/12/31		2016/12/31		YOY	2015/12/31	
	AMT	%	AMT	%		AMT	%
Revenues	4,201,110	100%	4,222,518	100%	-1%	4,402,929	100%
Gross profit	1,115,800	26%	1,103,872	26%	1%	1,114,157	25%
Operating expense	778,327	18%	778,576	19%	0%	815,775	18%
Operating income	337,473	8%	325,296	7%	4%	298,382	7%
Other income	26,476	1%	29,854	1%	-11%	31,678	0%
Pre-tax income	363,949	9%	355,150	8%	2%	330,060	7%
Net income	305,667	8%	299,699	7%	2%	268,194	6%
EPS(NT\$)	2.56		2.25			2.02	

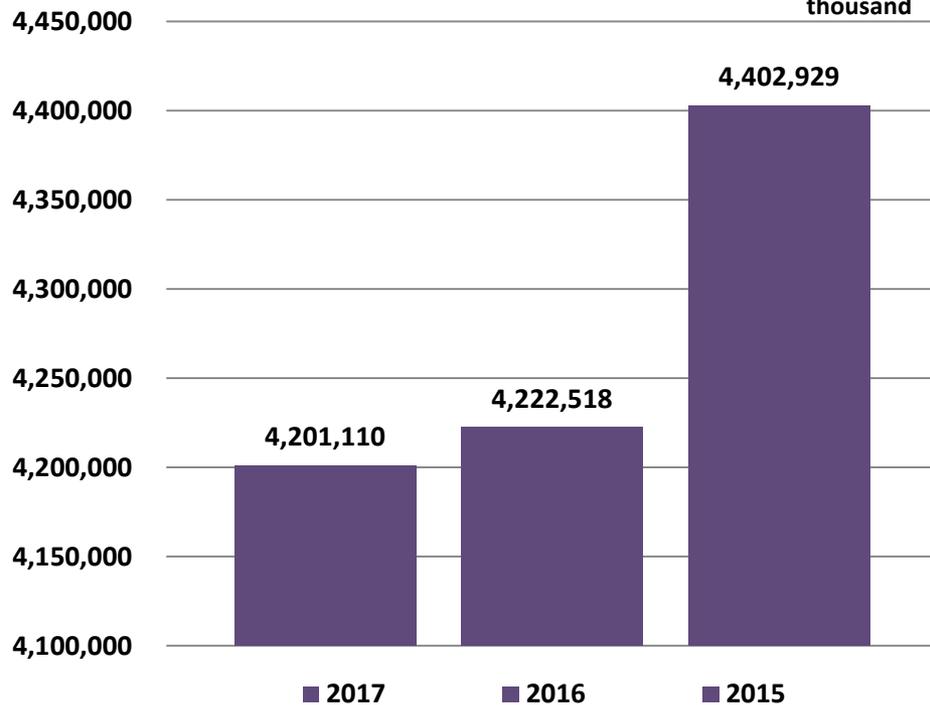
The 2018 general shareholder's meeting is scheduled at 9:00 am on May 28 (Monday), 2018 at No.282, Beida Rd., Hsinchu City, Taiwan (R.O.C.) (The Third Credit Cooperative of Hsinchu on the 13th-floor conference center)

Source: Market Observation Post System

Sales Revenue & Net Income

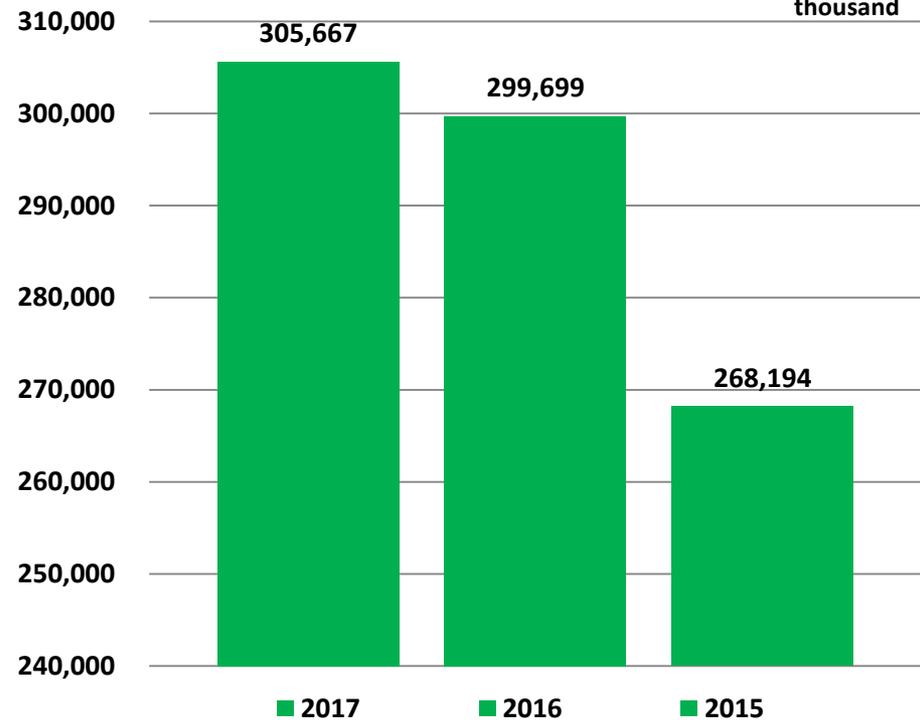
Sales Revenue

Units:NT\$
thousand

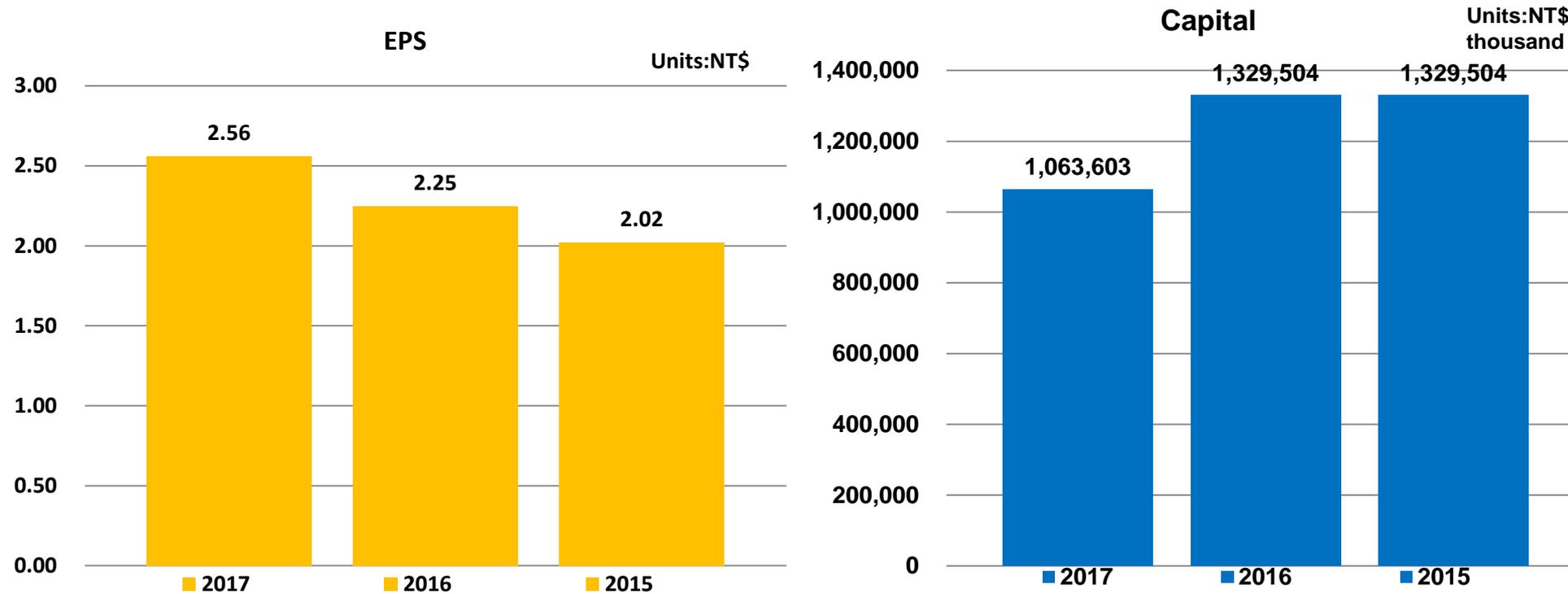


Net Income

Units:NT\$
thousand



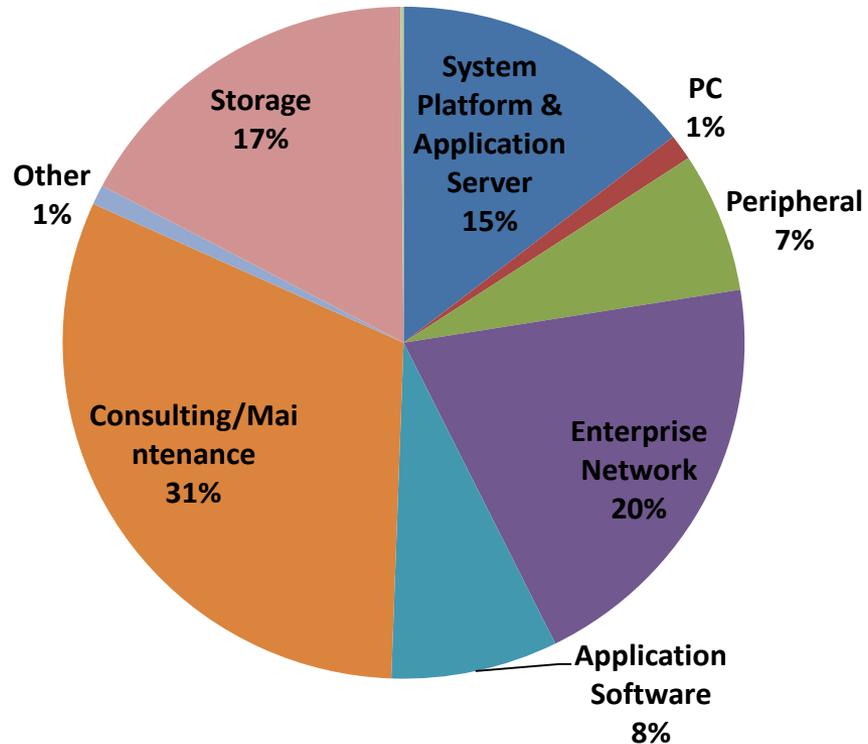
EPS & Capital



Record date of the capital reduction :2017/07/01,ratio:20%,
common shares after the capital reduction:1,063,603

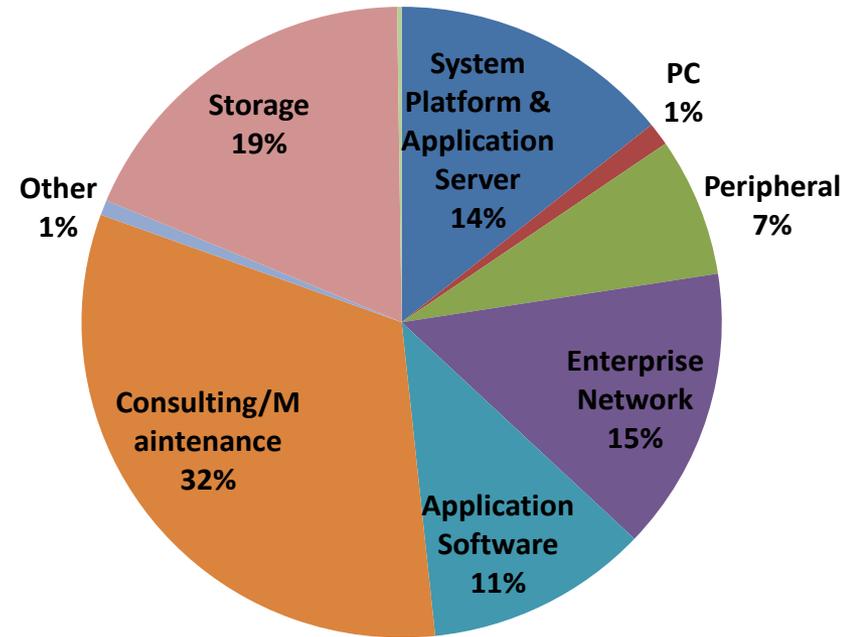
Sales Revenues by Type

2017



Revenue:42.01billion

2016



Revenue:42.23billion



Q & A
Thank you!!