Stark Technology Inc.(2480)

2026Q3 Investor Conference

Safe Harbor Notice

There are variety of factors which may influence statements or contents been drafted within this presentation, therefore we strongly recommend audience to refer to the information published on MOPS website in case any adjustment has been made.

STI General Information

- Founded in 1993, public traded in 2001
- 710+ Employees
- One of the largest domestic system service integrator
- One of Taiwan's top 500 service enterprises company
- Dedication to service and maintain 1,600+ majority of the 2,000+ company enterprise business
- Providing more than 40 products & solutions to service our customers
- Our vision is to assist our customers to become a Information Service Provider

Corporate Governance Evaluation

- Achieved a ranking in the 36%–50% range among listed companies over the 12th Corporate Governance Evaluation

Year	Announce Results	STI Percentage
2014(1st)	The top 20%	6%-20%
2015(2nd)	The top 50%	6%-20%
2016(3rd)	100%	6%-20%
2017(4th)	100%	6%-20%
2018(5th)	100%	6%-20%
2019(6th)	100%	6%-20%
2020(7th)	100%	6%-20%
2021(8th)	100%	21%-35%
2022(9th)	100%	21%-35%
2023(10th)	100%	21%-35%
2024(11th)	100%	21%-35%
2025(12th)	100%	36%~50%

Awards

- Awarded the title of “1st TIRI Progress Achievement Award” by Taiwan Investor Relations Institute
- Stark Inforcom Inc. Awarded the title of “Supplier Sustainable Partner Certification Mark Gold Award” by CHT in 2025
- Awarded the title of “Sustainability Excellence Award Supplier” by TCFHC in 2026
- Awarded the title of “Sustainable Co-Prosperity Excellence Award” by TS Holdings in 2026









Awards(Continued)

System Products

【Cisco】FY25 The best partner for innovation and growth
【Lenovo】FY2526 The Best Large Enterprise Sales Partner
【Lenovo】FY2425 Partner Awards
【HPE】FY25 Best Partner
【IBM】FY25 PARTNER OF THE YEAR
【IBM】FY25 FUTURE-PROOF CHAMPION
【IBM】2025 IBM Enterprise Market Hardware Sales Champion
【AMD】2025 Best New Partner Award





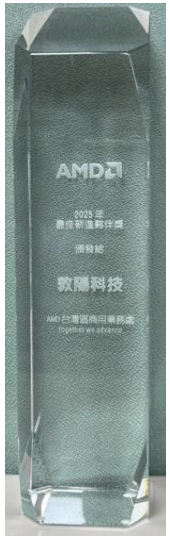












Awards(Continued)

Storage Products

【NetApp】ONTAP Partner of the Year
【NetApp】FY25 Best Customer Development Partner of the Year
【Veeam】2025 Platinum Partner Award
【FSAS】2025 Most Valuable Partner









Awards(Continued)

Network Products

【Cisco】FY25 The best partner for innovation and growth
【Cisco】FY25 Scale Market Breakthrough Award
【HPE】FY25 HPE Networking Growth Excellence Award
【HPE】FY25 HPE Networking Champion partner of the Year









Awards(Continued)

Security Products

【CROWDSTRIKE】2025 Growth Partner of the Year SENA
【CROWDSTRIKE】2025 New Logo Partner of the Year
【palo alto】FY25 Taiwan Excellence in Cortex
【palo alto】FY25 Taiwan Nextwave Partner of the Year
【F5】FY25 Best Customer Satisfaction Partner
【OpenText 】2025 Cybersecurity Momentum Builder Award
【CITRIX】citrixasean-2025 Most Contributive Award















Awards(Continued)

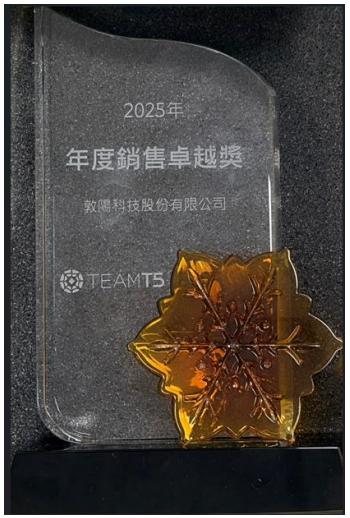
Security Products

【Cisco】FY25-The best partner for innovation and growth
【CLOUDFLARE】FY25 Taiwan Nextwave Partner of the Year
【Fortinet】FY25 Outstanding Strategic Ally Award
【TEAM T5】2025 Annual Sales Excellence Award
【CHECKPOINT】2025 Best FinTech Business Development Partner Award
【PENTERA】RISING STAR 2025













Awards(Continued)

Other Integrated Products

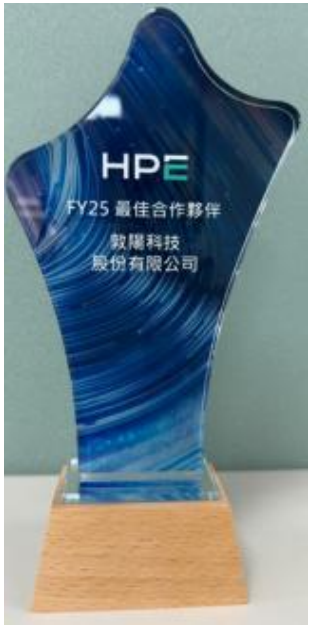
【NUTANIX】FY25 Top New Logo Expansion Partner of the year
【IBM】FY25 PARTNER OF THE YEAR
【IBM】FY25 FUTURE-PROOF CHAMPION
【HPE】FY25 HPE Compute Best Contribution to Growth Award
【HPE】FY25 Best Partner











Information Security Management System

ISO 27001:2022


Certificate TW20/00230.00

SGS

Stark Technology Inc.

has been assessed and certified as meeting the requirements of

ISO/IEC 27001:2022

IAF

ISO 27701:2019


Certificate TW24/00000652

SGS

Stark Technology Inc.

has been assessed and certified as meeting the requirements of

ISO/IEC 27701:2019

ANAB

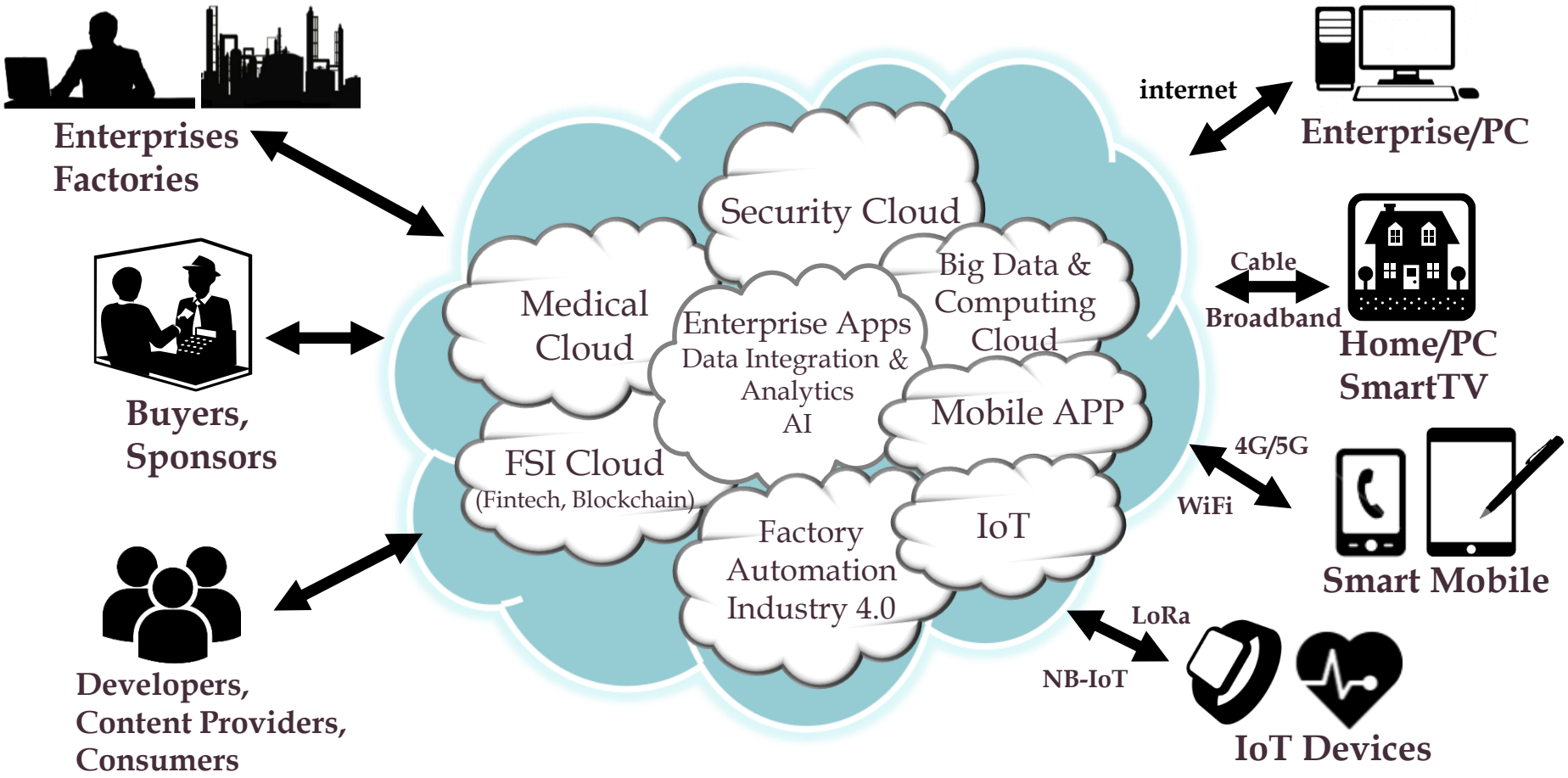
STI Service Network



Sales Operation – by Industries

Sales BU	Industry / Region
BU1	High-tech industries, E-commerce, Finance, Automobiles, Government, and Education, the main area in Hsinchu and middle of Taiwan
BU2	High-tech manufacturing, Defense, Military, Traditional production, Education, and Medical care, the main area in Hsinchu, Taoyuan and southern Taiwan
BU5	Focusing on information security, serving all industries in Taiwan
BU6	Finance, insurance, telecommunications, small and medium enterprises, manufacturing in Taipei The public sector including government, medical care, and education The main area in Taipei and Eastern Taiwan
BU8	Private telecommunications, film and television media, energy, water and electricity, the main area in Taipei
BU9	Chunghwa Telecom

We've involved & worked on:



Inter-connect : Telecomm、Broadband/Cable、Internet

Information Technologies

Professional Services

- Consulting
- Design
- Deployment
- Integration

Portal *Personalization* *Content Mgmt* *Single sign-on*

Enterprise Apps
ERP,CRM,SCM
MES, PLM

OSS, VAS
Probe/CEM

eCommerce
High Freq. Trade
by Trade
AML

Vertical Apps.

IoT
(Environmental Monitoring)

MFG | **Telco** | **FSI** | **Travel** | **Medical** | **Gov't**

EAI@SOA *Middleware* *Data Integration@BI*

Data Mgmt. | Security

System & Platform **Resource Mgmt** (CPU/GPU/VM/Container/Bare Metal)

Networking **Platform** **Load Balancing** **Network Mgmt**

Artificial Intelligence

AI Infrastructure

Container Platform

- ✓Docker, K8S
- ✓OpenShift
- ✓Portability & Scalability

Data Governance

- Quality, Privacy, Security, Compliance
- Cataloging, Metadata
- Access Controls

Hardware

- ✓GPUs, Storage, Networks
- ✓Scalability, Performance, Security

Customer Requirements

Software Framework

Assist customer to leveraging existing models/inferences to run on anywhere for the target AI apps.



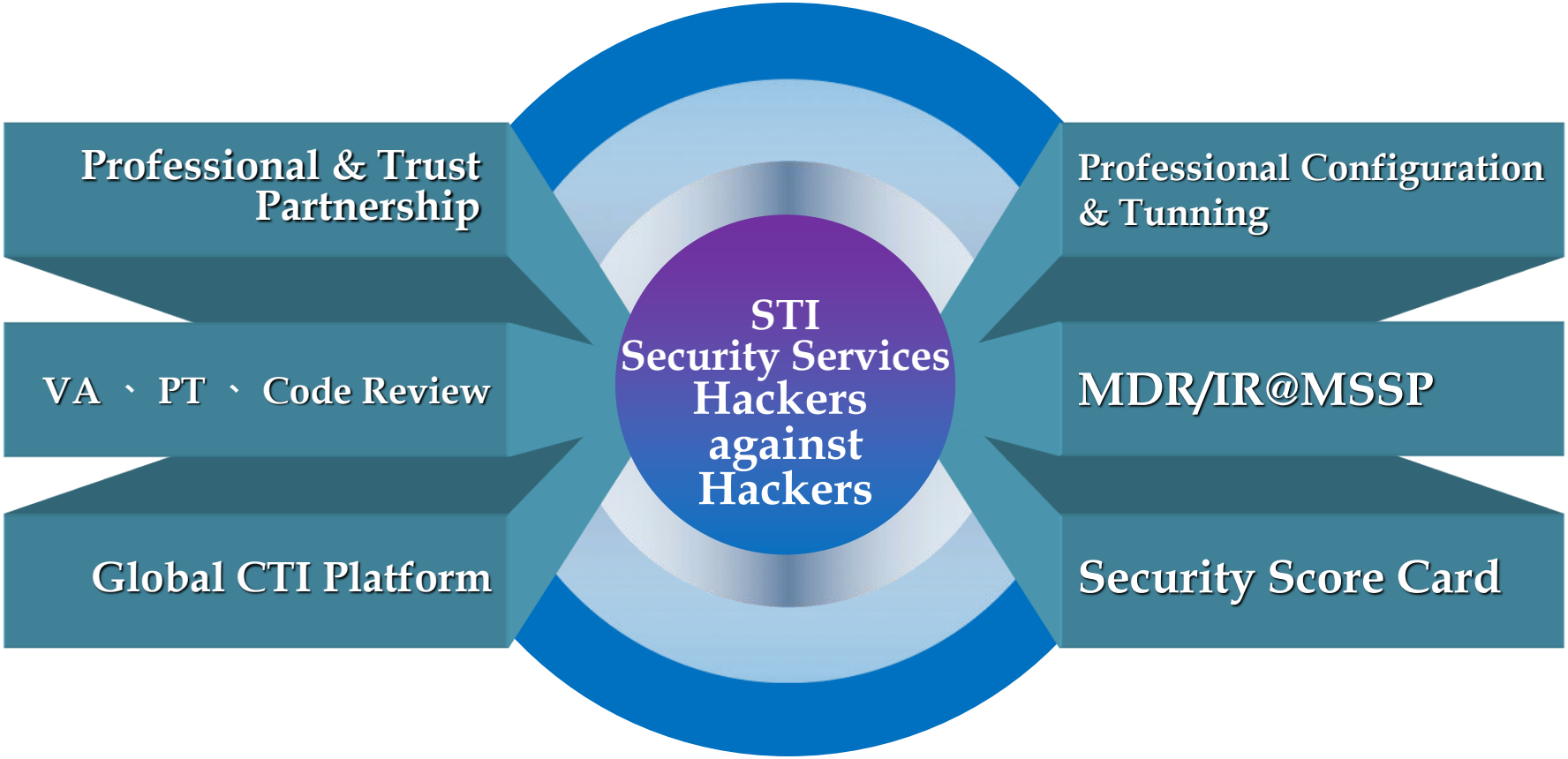
- ✓ NVIDIA (AI-Enterprise)
- ✓ IBM (Watsons X)
- ✓ Amazon (Bedrock)
- ✓ Other Open Source,etc

Industry-Academia Alliance

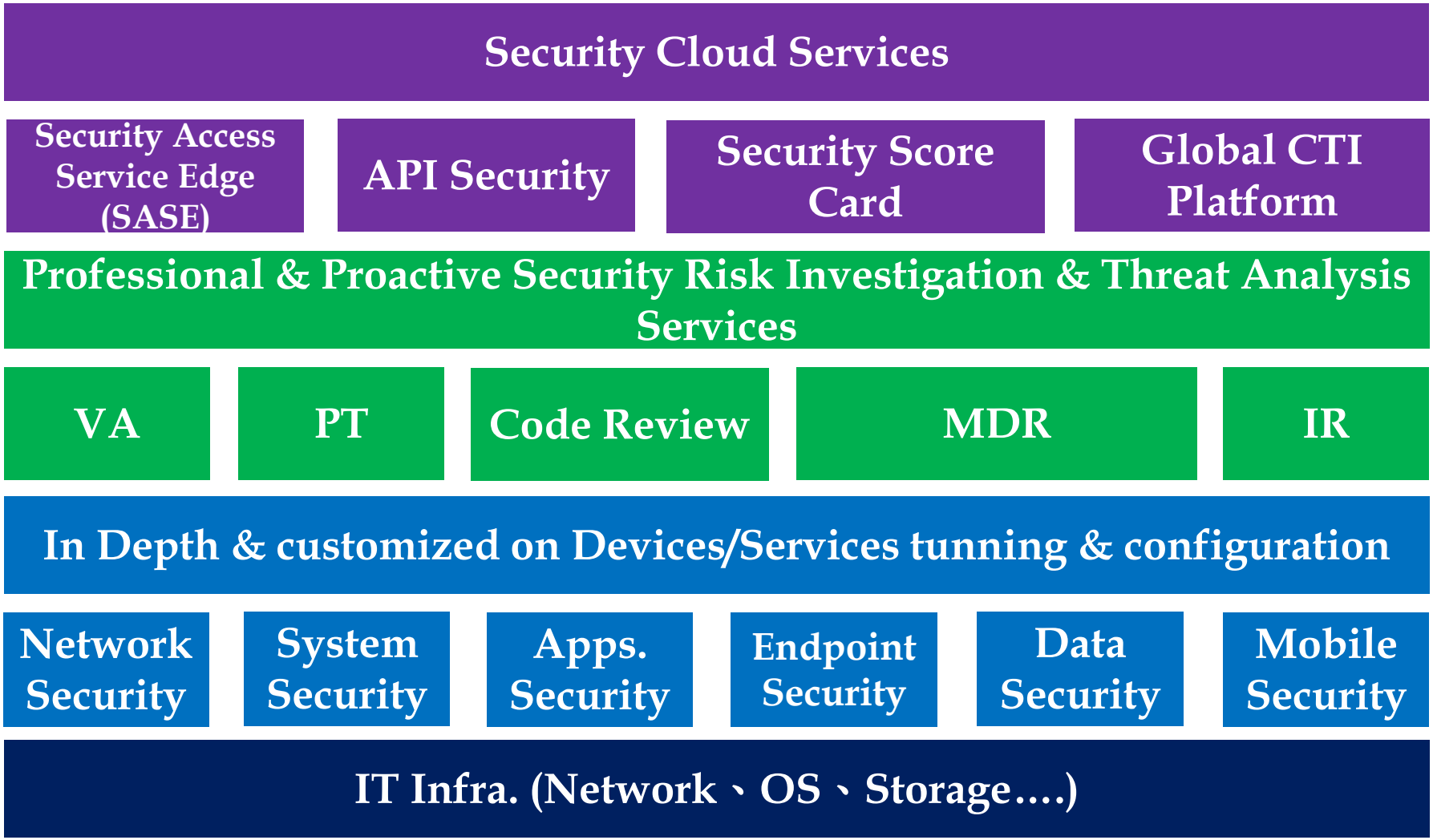
Academic/Industry alliance to redefine enterprise AI smart technology



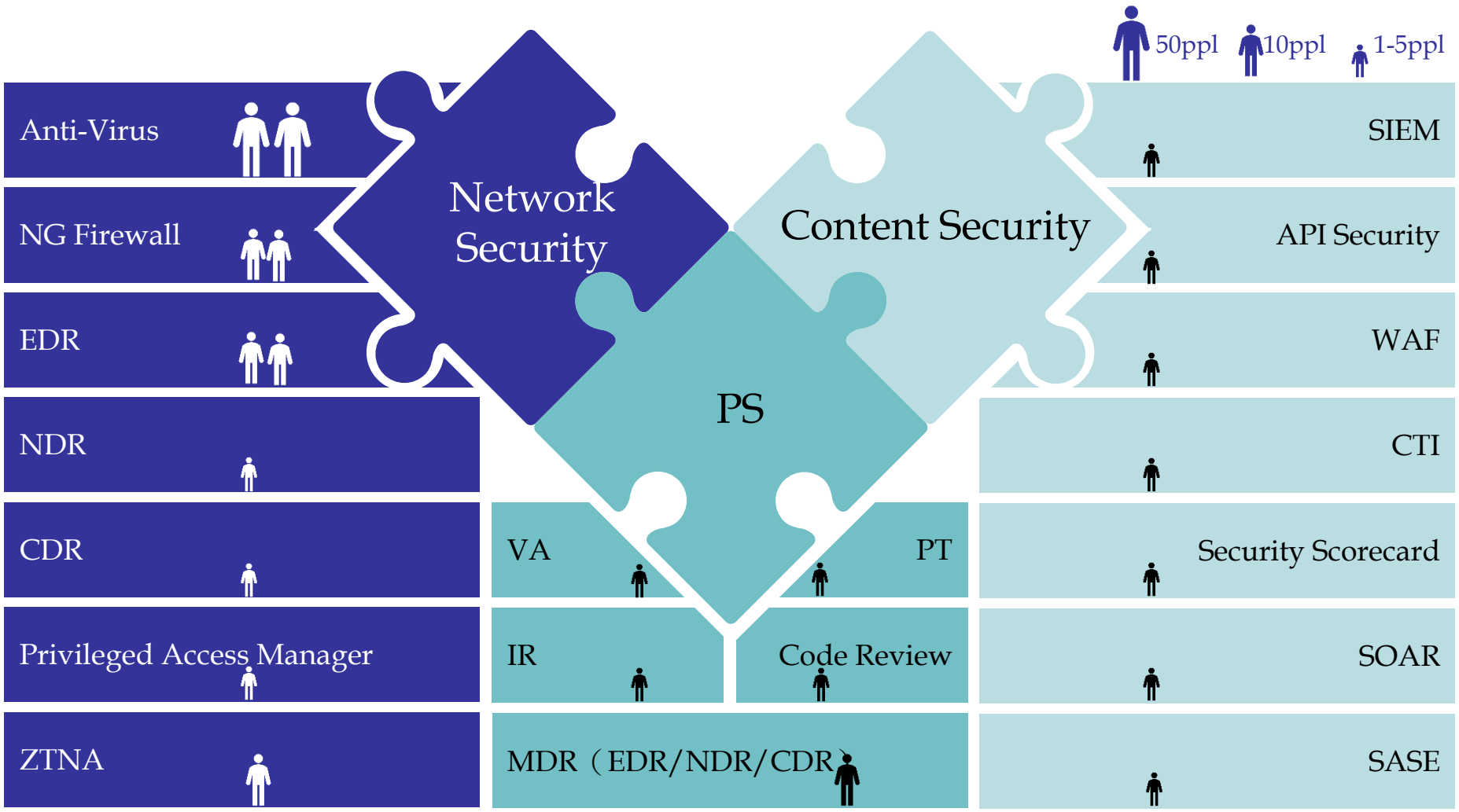
Information Security



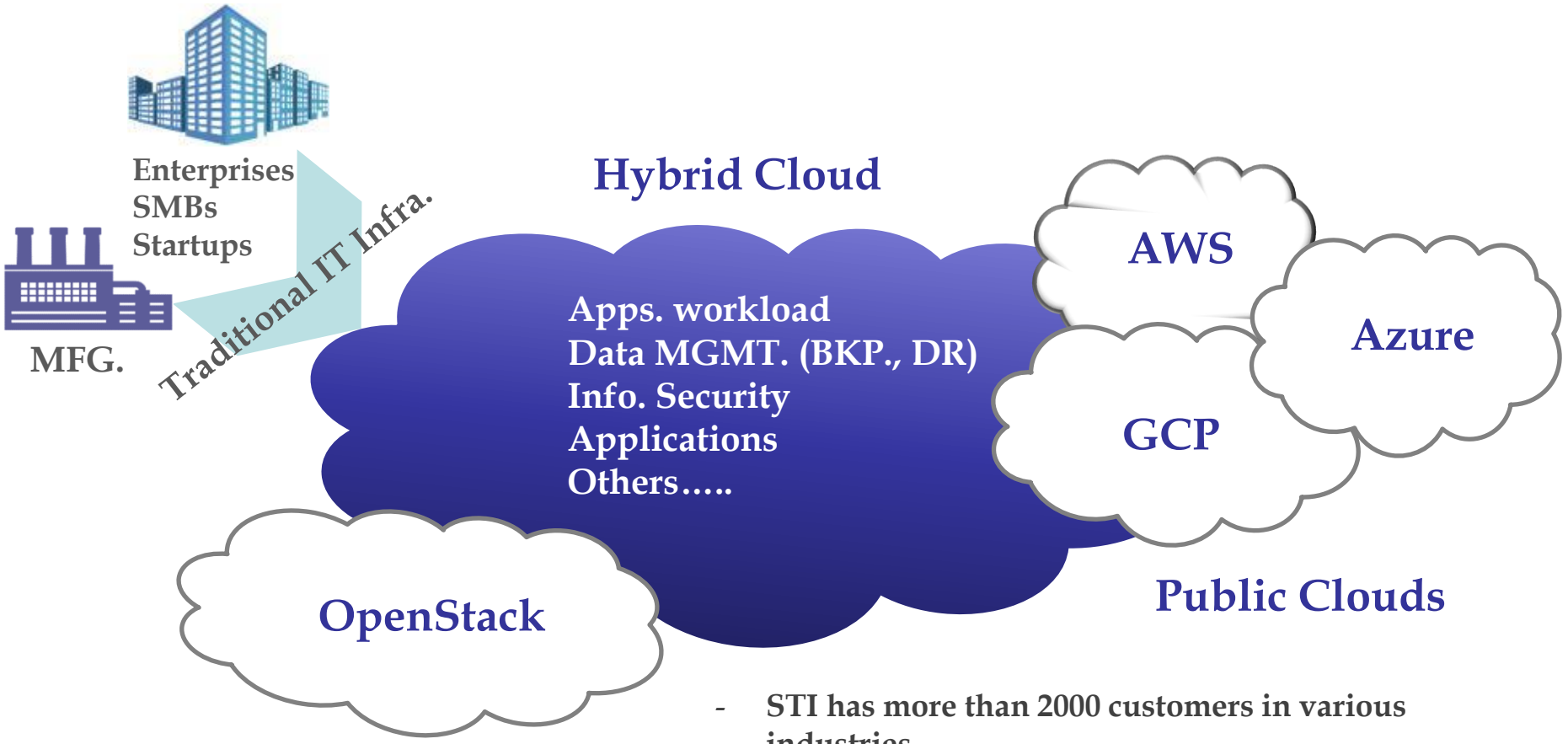
MSSP Architecture



Information Security

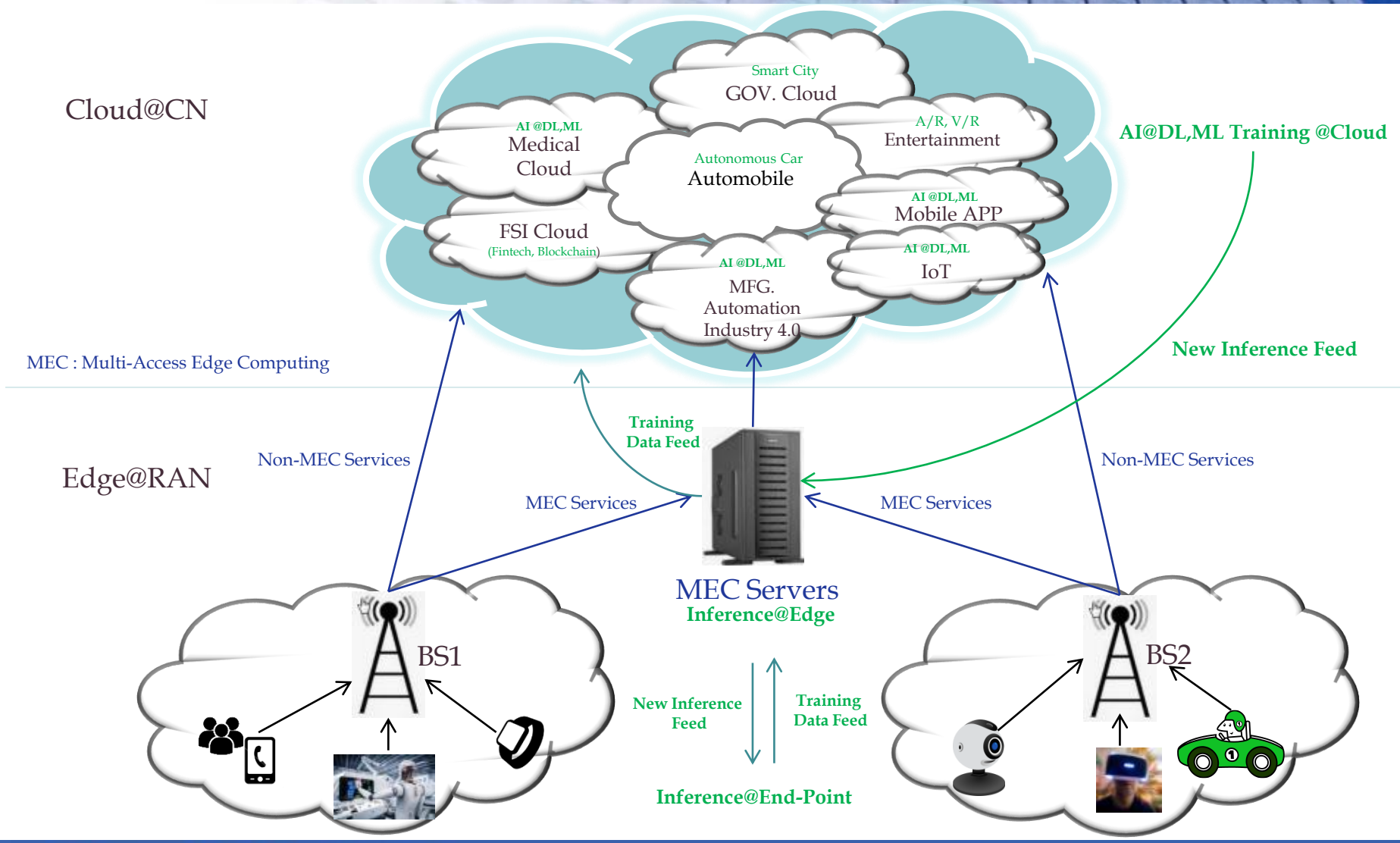


STI's Strength on Hybrid Cloud



- STI has more than 2000 customers in various industries
- STI offers Consulting, Development, Deployment, Post Sales services on IT Infra. (including Data Center) & various applications.

Meet up 5G + MEC@AI@Cloud



Information & Communication Tech. Products & Solutions



敦陽專業整合服務
STI Professional Service

Logo sorted by first letter.

Balance Sheet Overview(Consolidated)

Units: NT$ thousand

Item	2026/9/30		2025/12/31		2025/9/30	
	AMT	%	AMT	%	AMT	%
Cash and cash equivalents	1,693,846	15%	1,113,186	14%	1,039,365	14%
Accounts receivable (incl. contract assets)	1,063,660	9%	1,111,031	14%	890,042	12%
Inventories	4,913,026	43%	3,276,383	41%	3,143,521	42%
Property, plant and equipment	743,650	7%	743,746	9%	746,470	10%
Total Assets	11,429,666	100%	8,063,573	100%	7,438,651	100%
Current Liabilities	7,774,307	68%	4,476,730	55%	4,087,851	55%
Total Liabilities	7,841,792	69%	4,543,270	56%	4,159,507	56%
Equity	3,587,874	31%	3,520,303	44%	3,279,144	44%

Source: Market Observation Post System

Income Statements Overview(Consolidated)

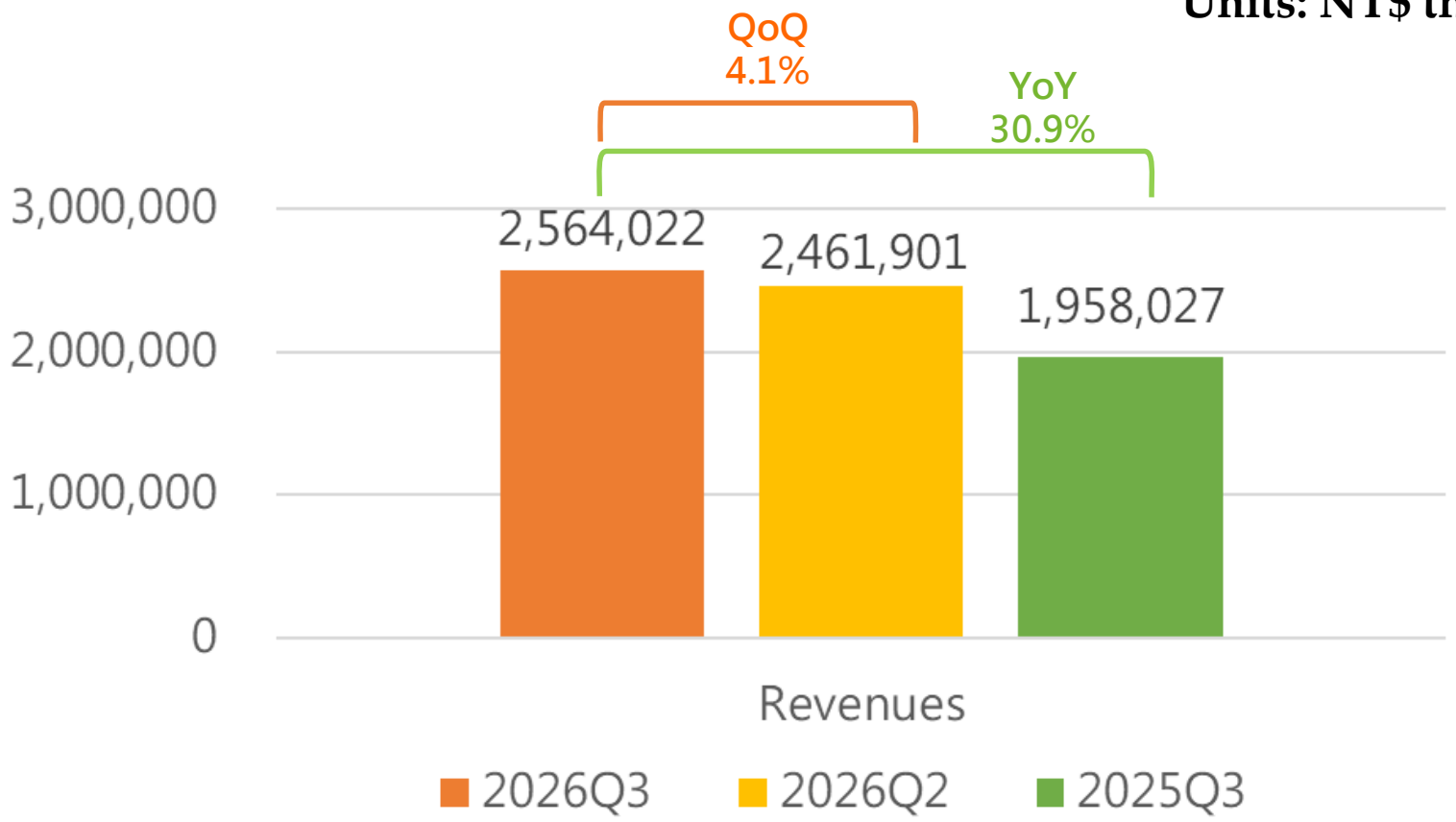
Units: NT$ thousand

Item	Jan-Sep 2026		Jan-Sep 2025		YoY
	AMT	%	AMT	%	
Revenues	7,446,907	100%	6,205,496	100%	20.0%
Gross profit	1,700,256	23%	1,512,712	24%	12.4%
Operating expense	824,271	11%	749,501	12%	10.0%
Operating income	875,985	12%	763,211	12%	14.8%
Other income	68,300	1%	33,109	1%	106.3%
Pre-tax income	944,285	13%	796,320	13%	18.6%
Net income	764,927	10%	631,746	10%	21.1%
EPS(NT$)	7.19		5.94		21.0%

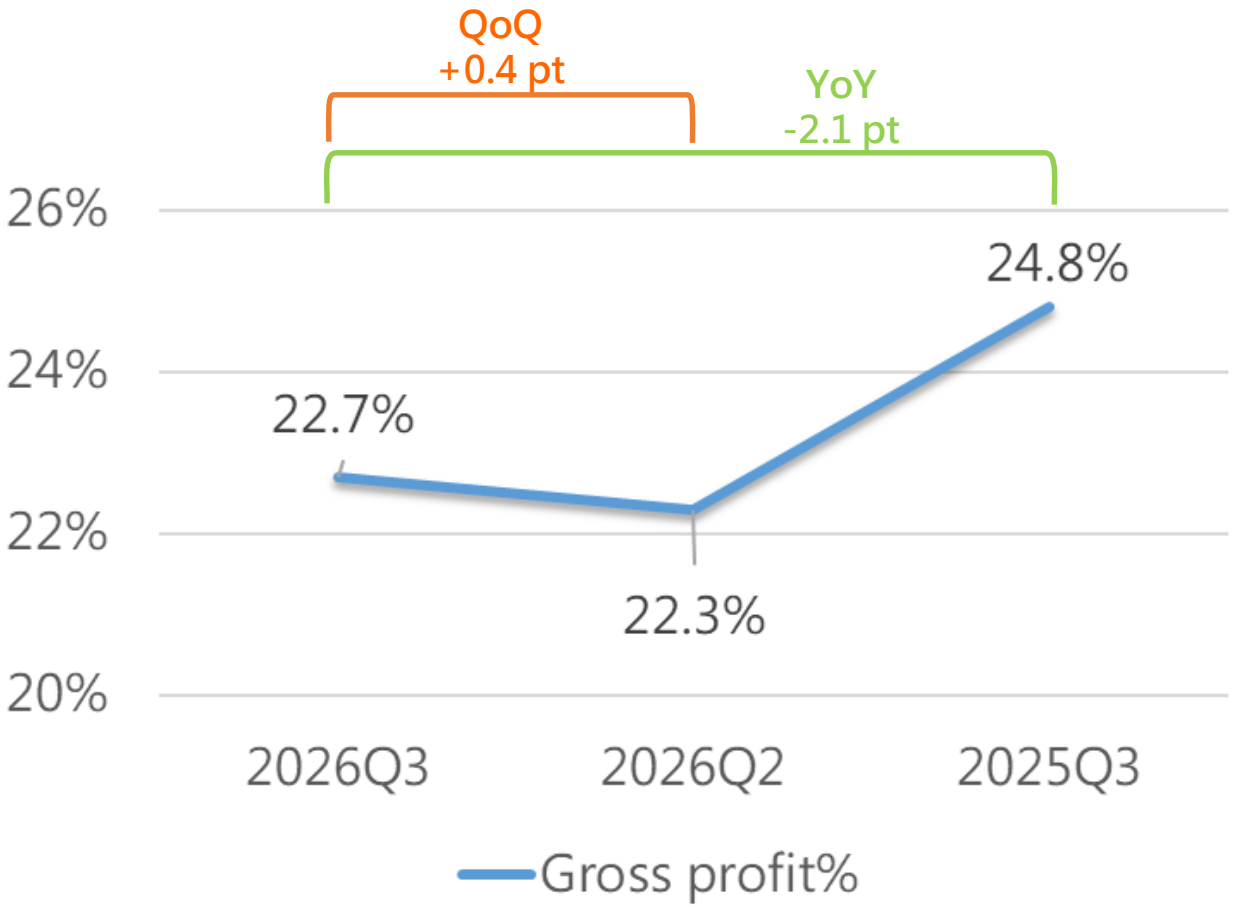
Source: Market Observation Post System

Consolidated Revenues

Units: NT$ thousand

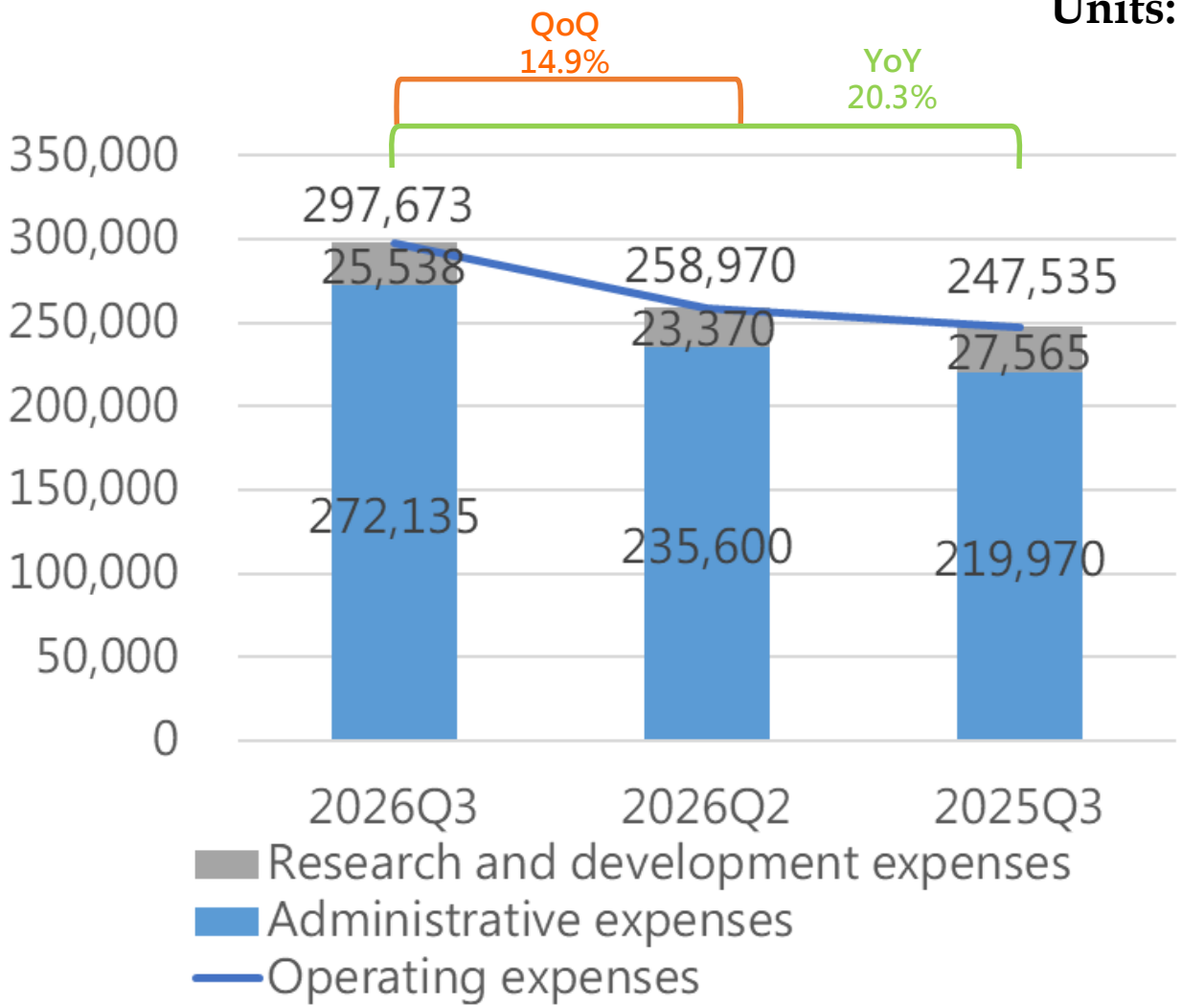


Consolidated Gross Profit



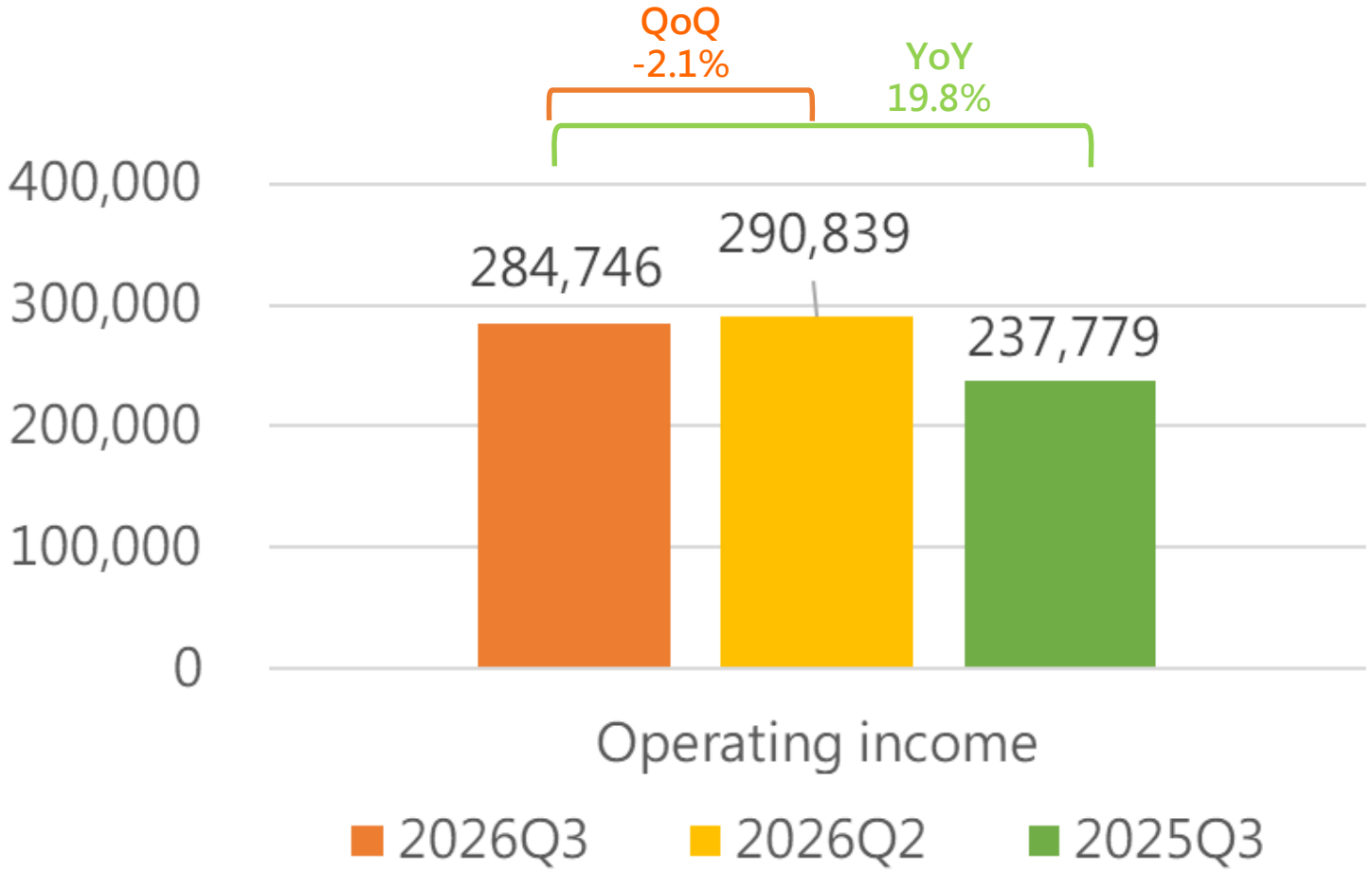
Consolidated Operating Expenses

Units: NT$ thousand

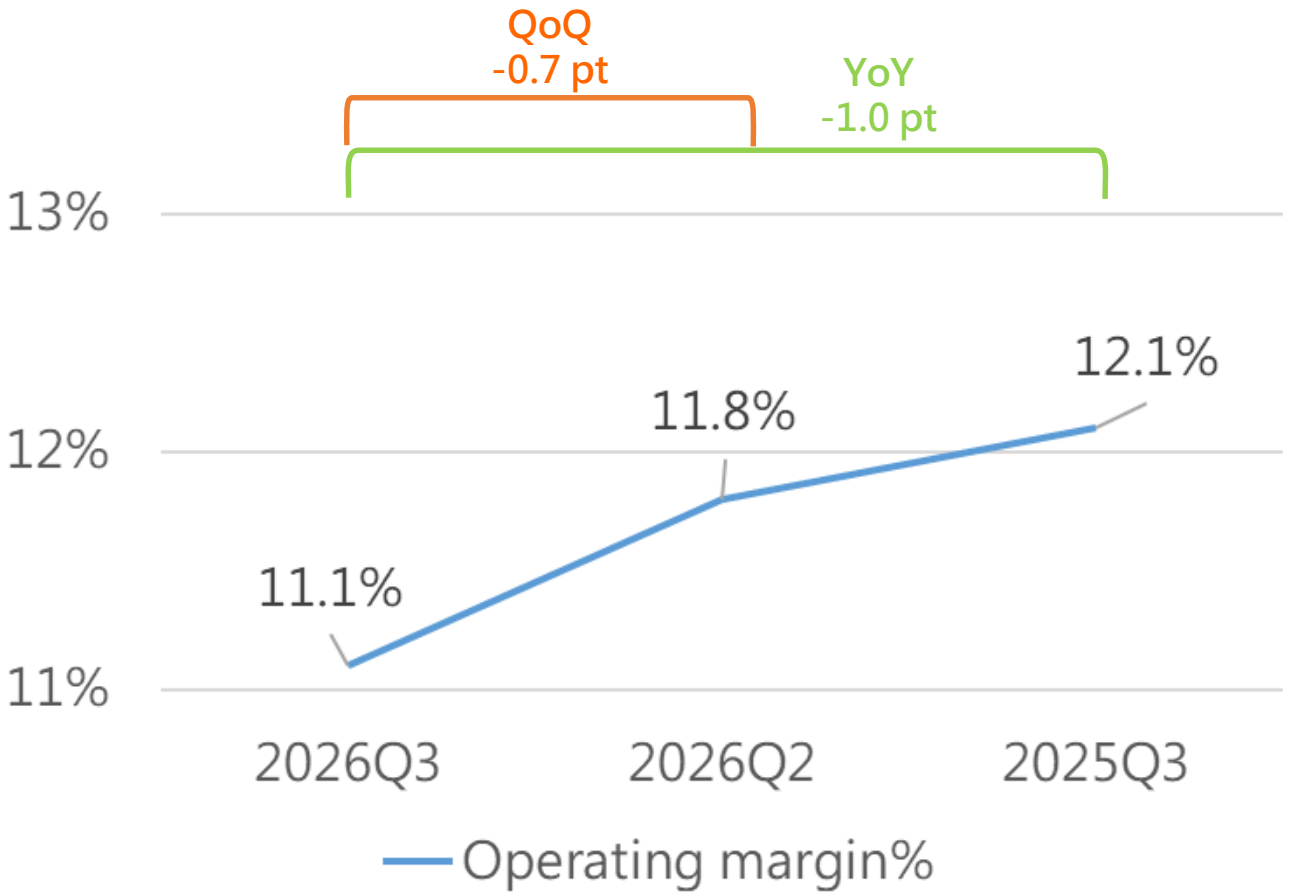


Consolidated Operating Income

Units: NT$ thousand

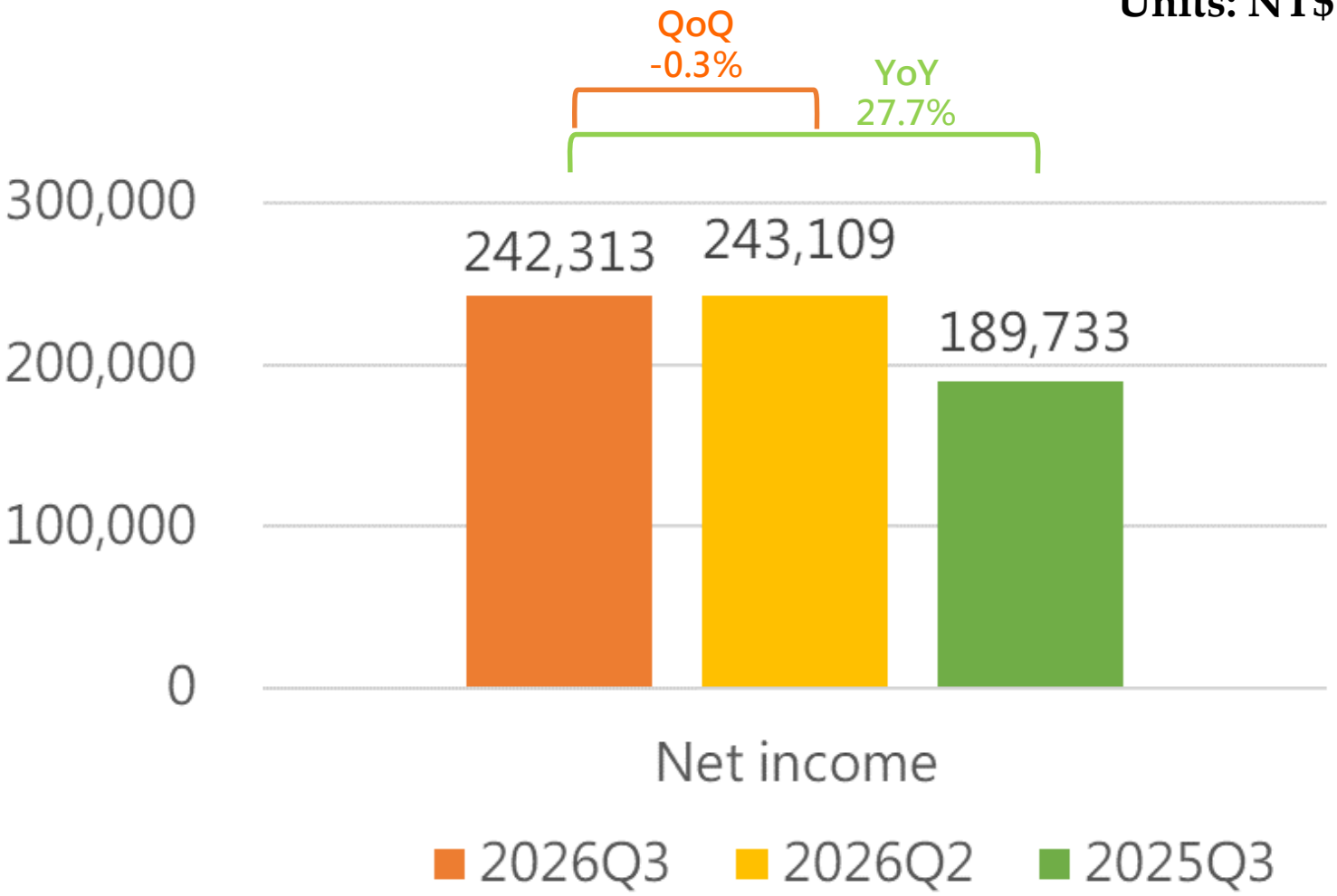


Consolidated Operating Margin

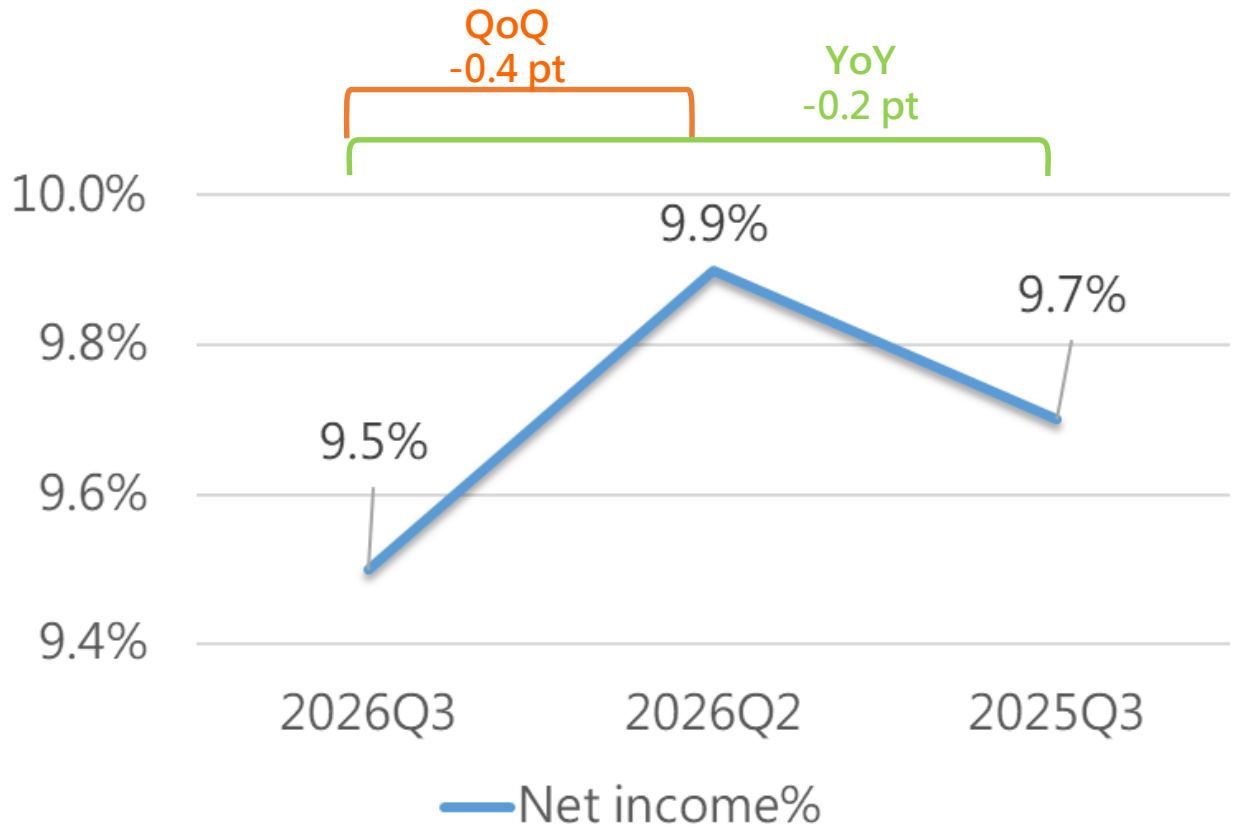


Consolidated Net Income

Units: NT$ thousand

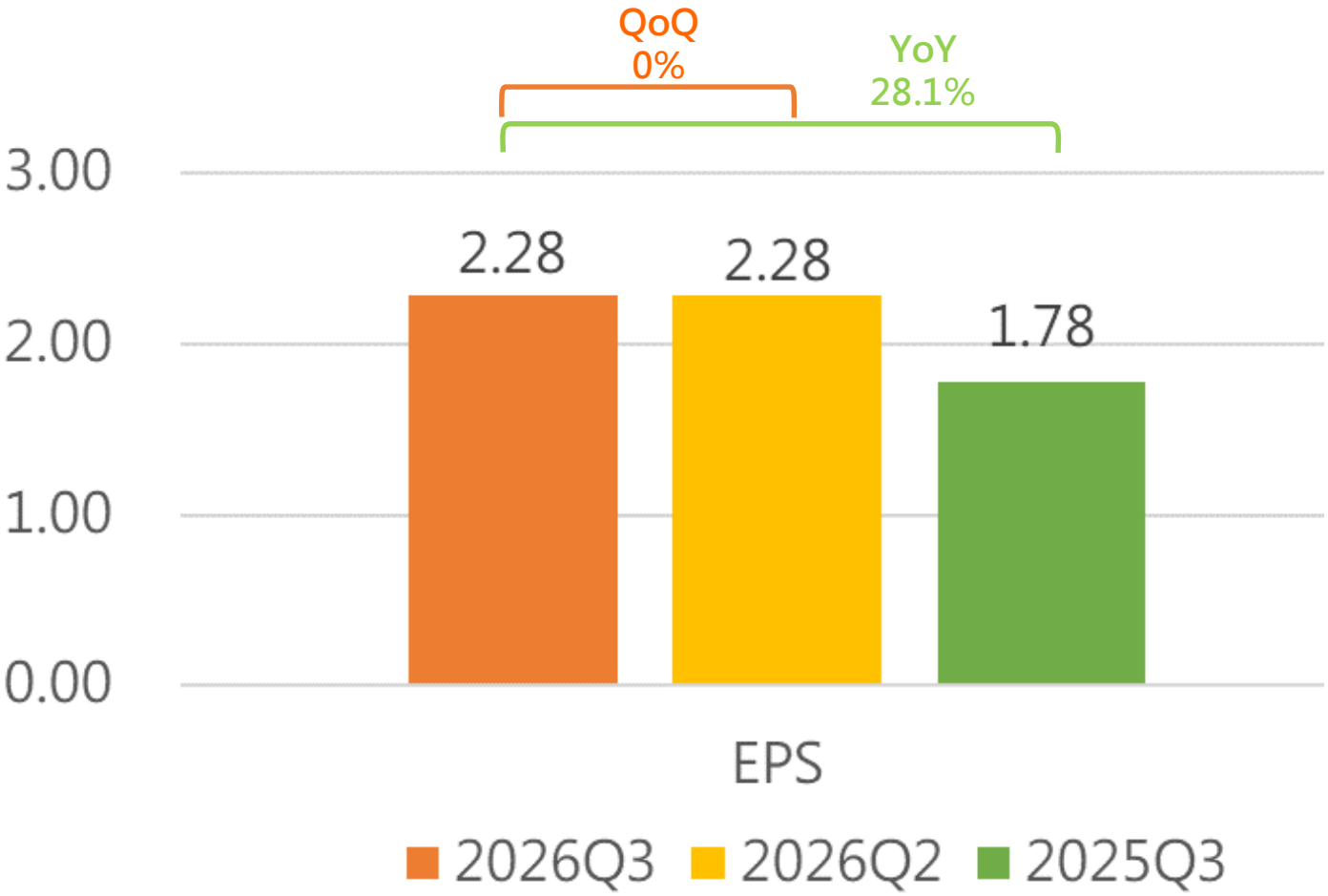


Consolidated Net Income Margin



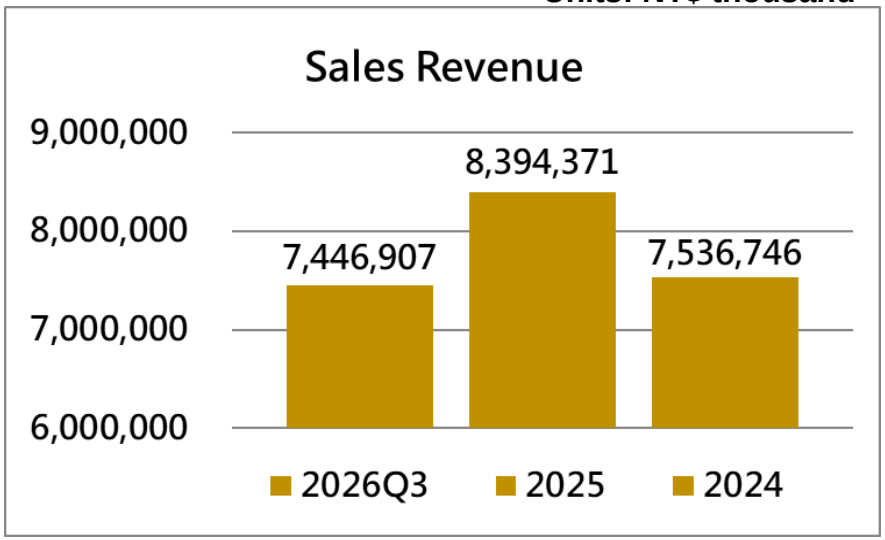
Consolidated EPS

Units: NT$

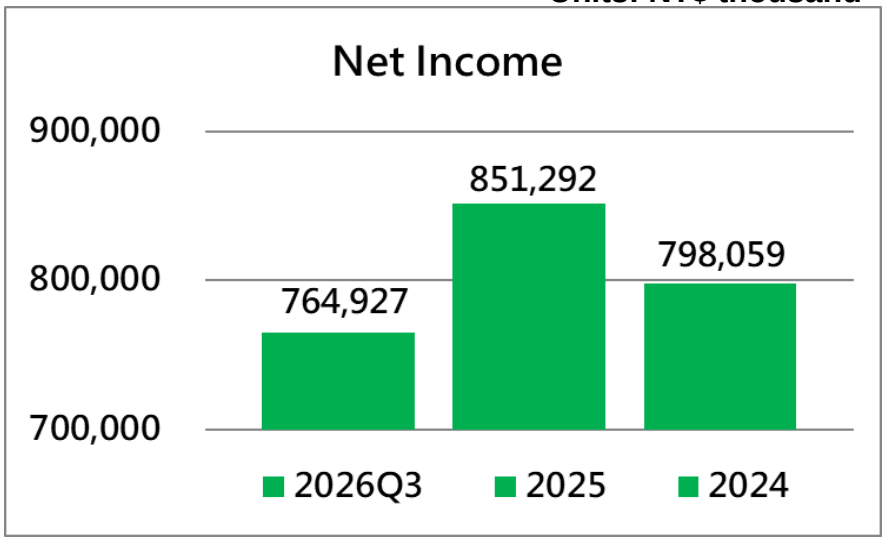


Sales Revenue & Net Income

Units: NT$ thousand

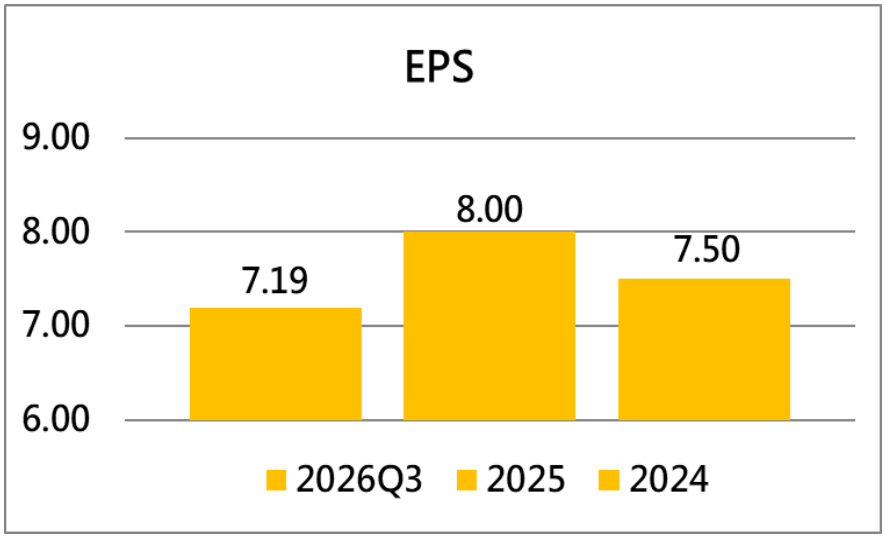


Units: NT$ thousand

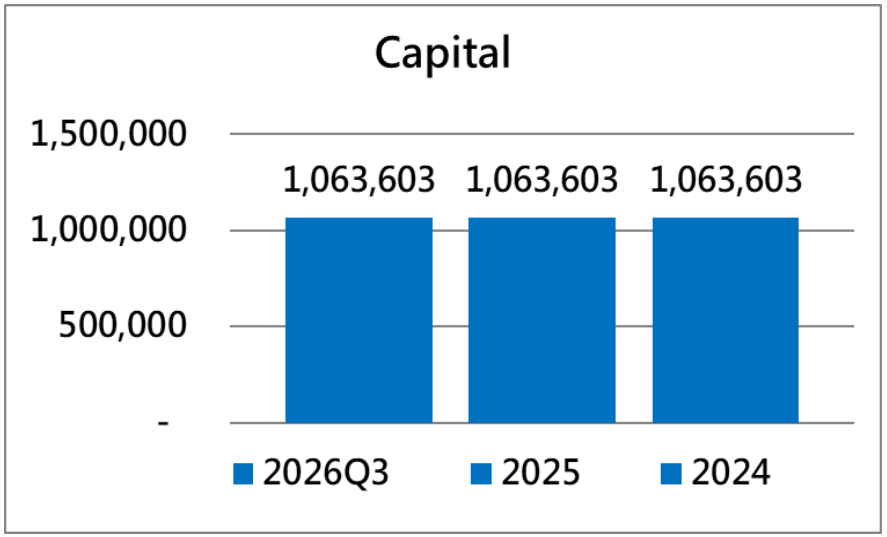


EPS & Capital

Units: NT$



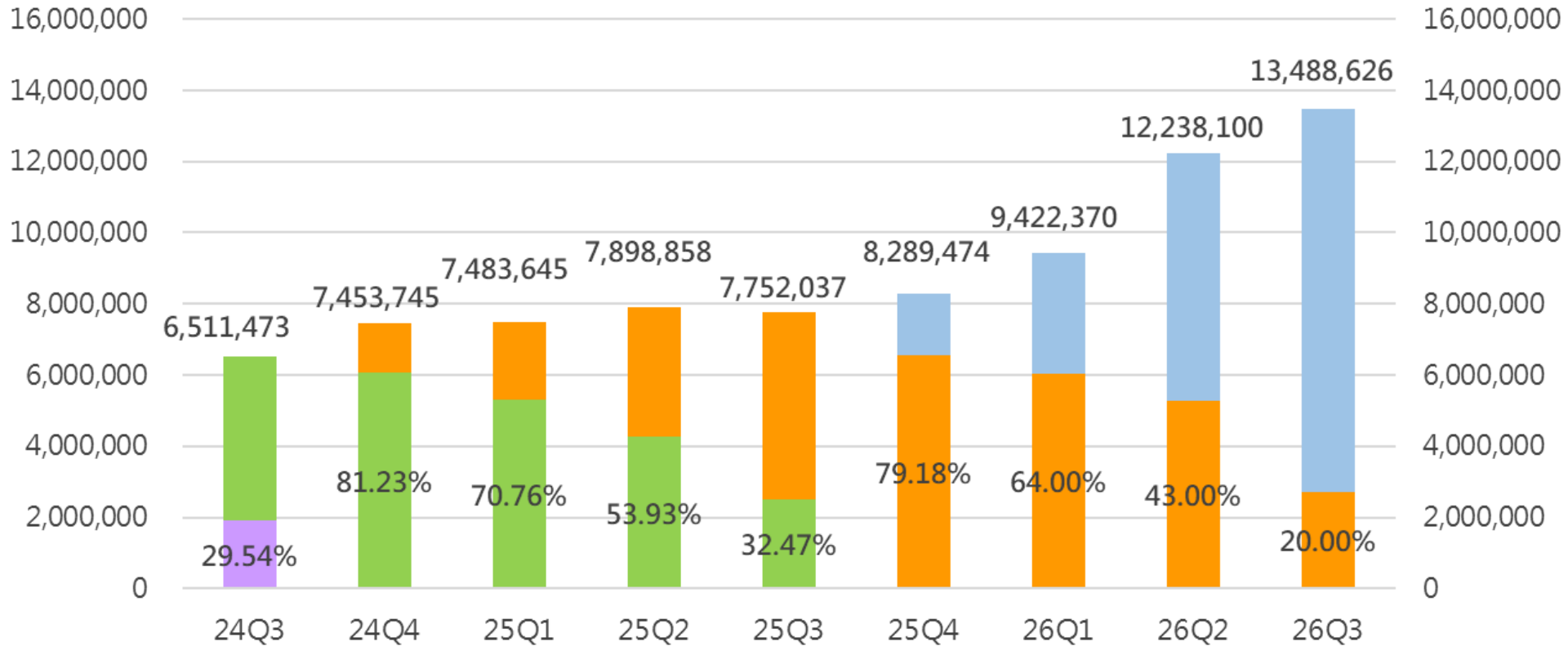
Units: NT$ thousand



YTD	2026Q3	2025	2024
ROE	21.52%	24.46%	23.78%

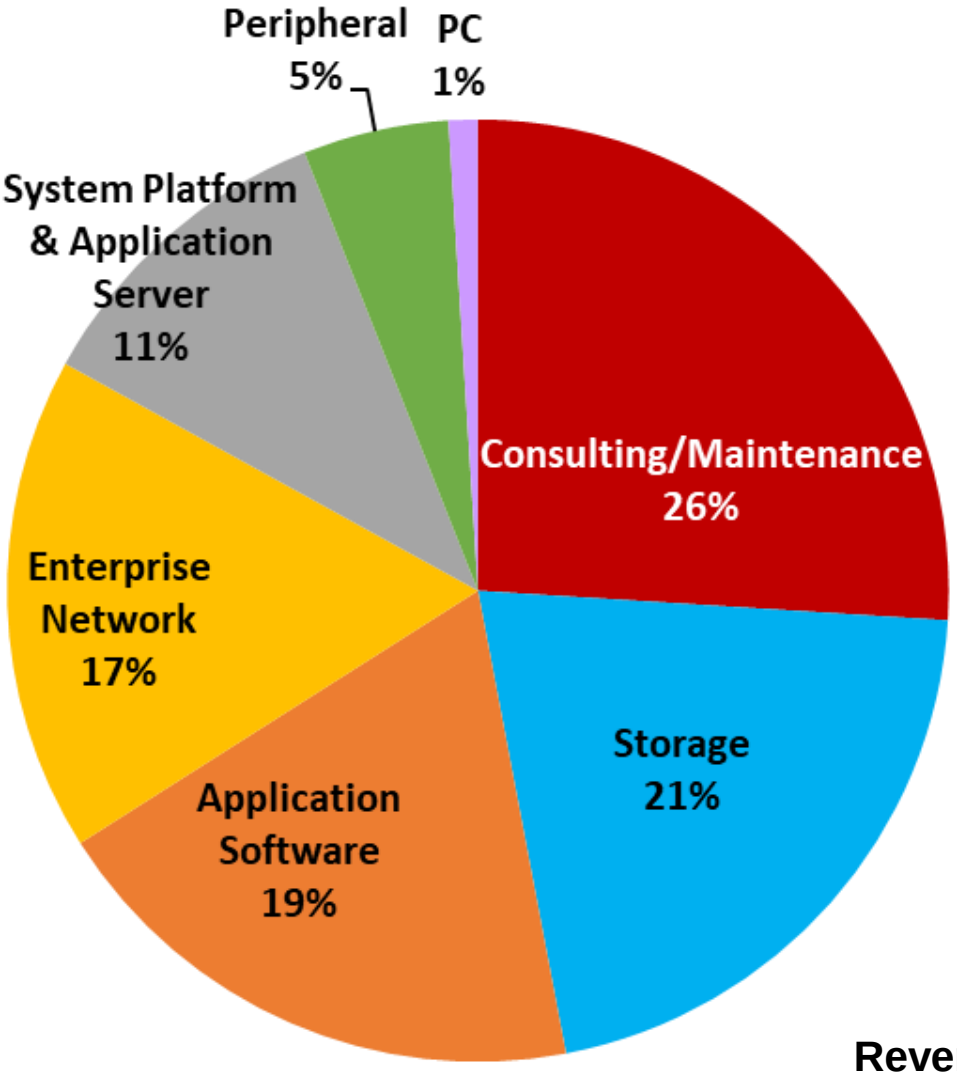
Allocation of transaction price into unfulfilled contractual obligations

Units: NT$ thousand



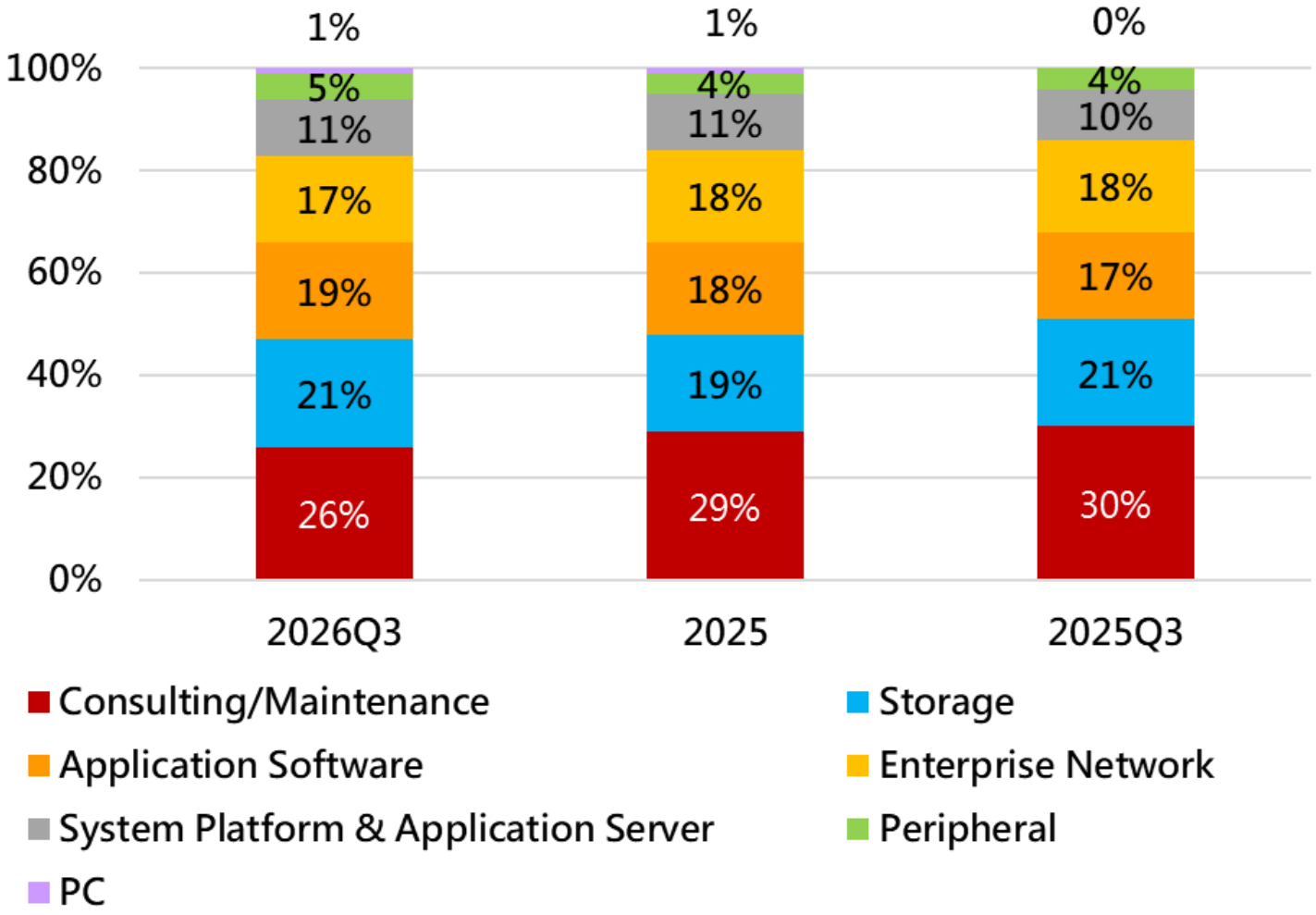
	24Q3	24Q4	25Q1	25Q2	25Q3	25Q4	26Q1	26Q2	26Q3
Allocation of transaction price into unfulfilled contractual obligations	6,511,473	7,453,745	7,483,645	7,898,858	7,752,037	8,289,474	9,422,370	12,238,100	13,488,626
Estimated Fulfill Ratio of 2024/2025/2026	29.54%	81.23%	70.76%	53.93%	32.47%	79.18%	64%	43%	20%
Estimated Fulfill Amount of2024/2025/2026	1,923,489	6,054,677	5,295,427	4,259,854	2,517,086	6,563,606	6,030,317	5,262,383	2,697,725
Estimated Fulfill Amount After 2025/2026/2027	4,587,984	1,399,068	2,188,218	3,639,004	5,234,951	1,725,868	3,392,053	6,975,717	10,790,901

2026 9M YTD Sales Revenues by Product Type



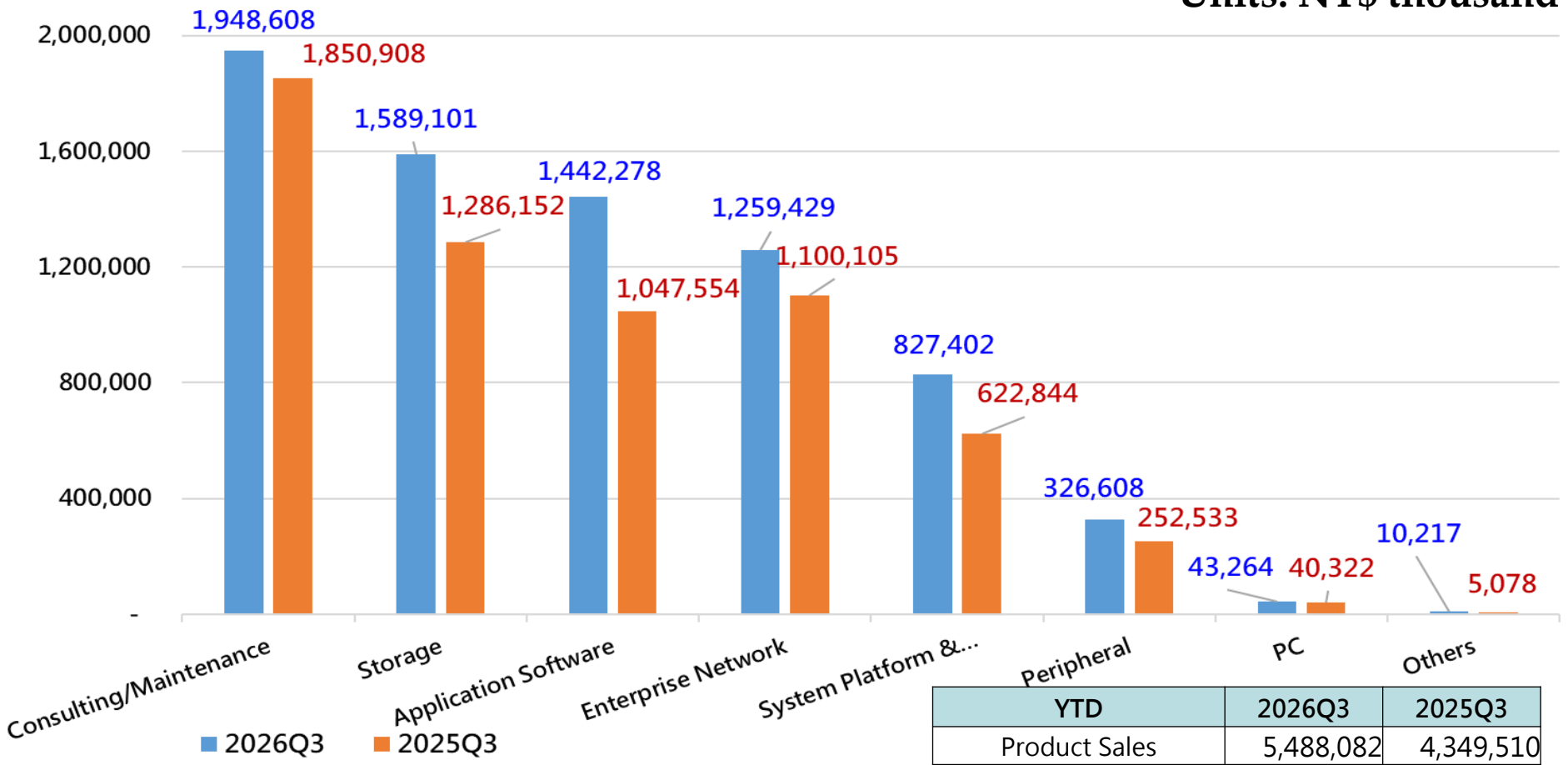
Revenue: NT$ 7.447 billion

Comparison of Sales Revenues by Product Type(YTD)



Compare Sales Revenues by Product Type

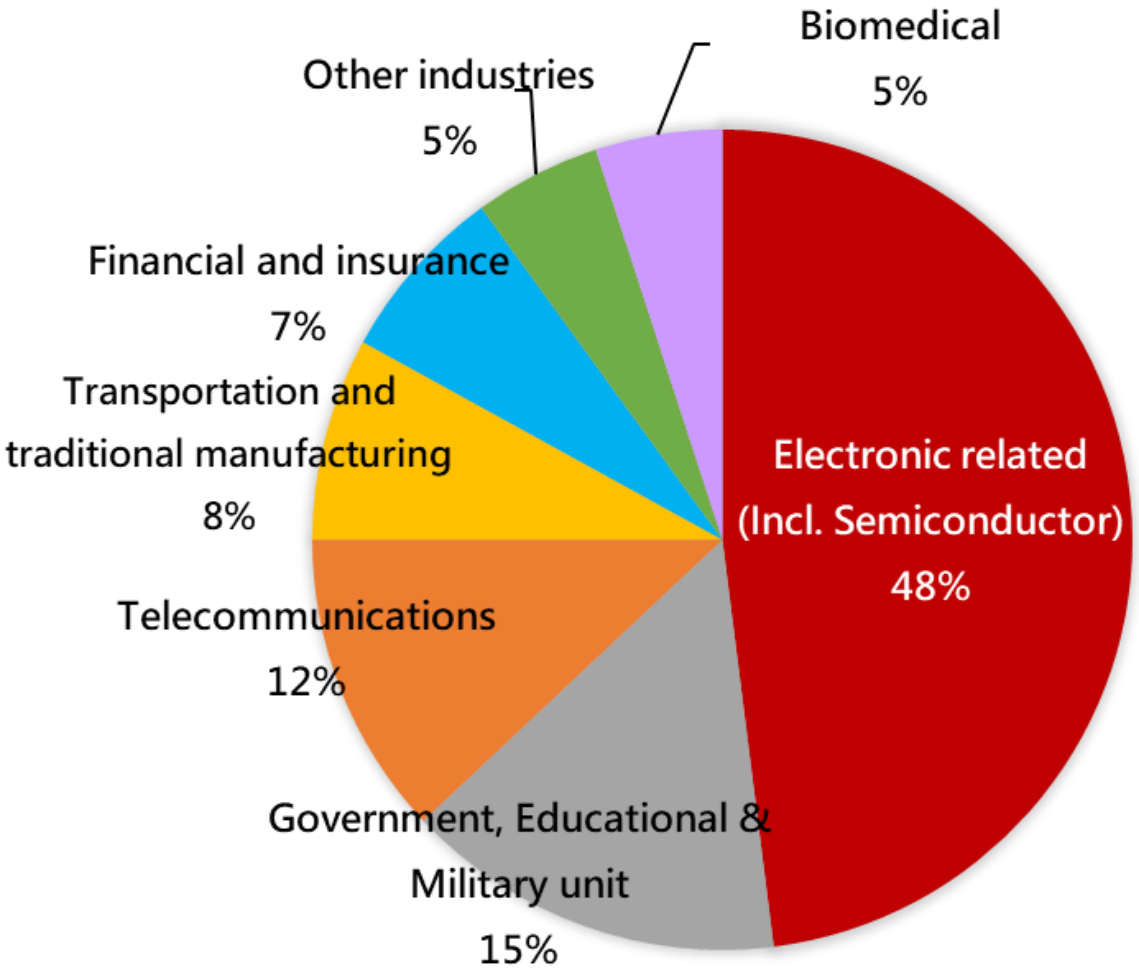
Units: NT$ thousand



YTD	2026Q3	2025Q3
Product Sales	5,488,082	4,349,510
Consulting/Maintenance	1,948,608	1,850,908
Others	10,217	5,078
Total	7,446,907	6,205,496

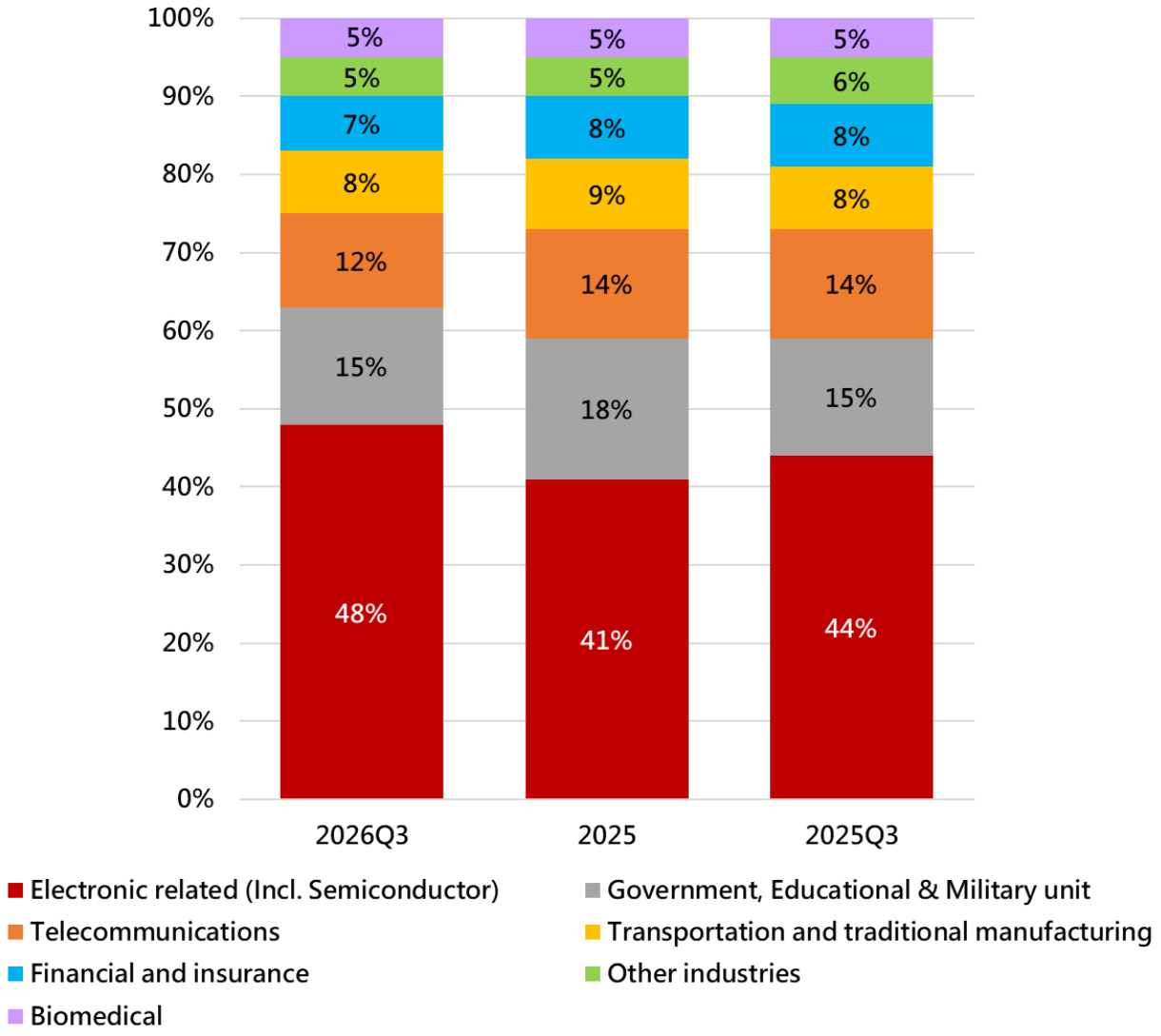
Revenue: NT$ 7.447 billion **Revenue: NT$ 6.205 billion**

2026 9M YTD Sales Revenues by Industry

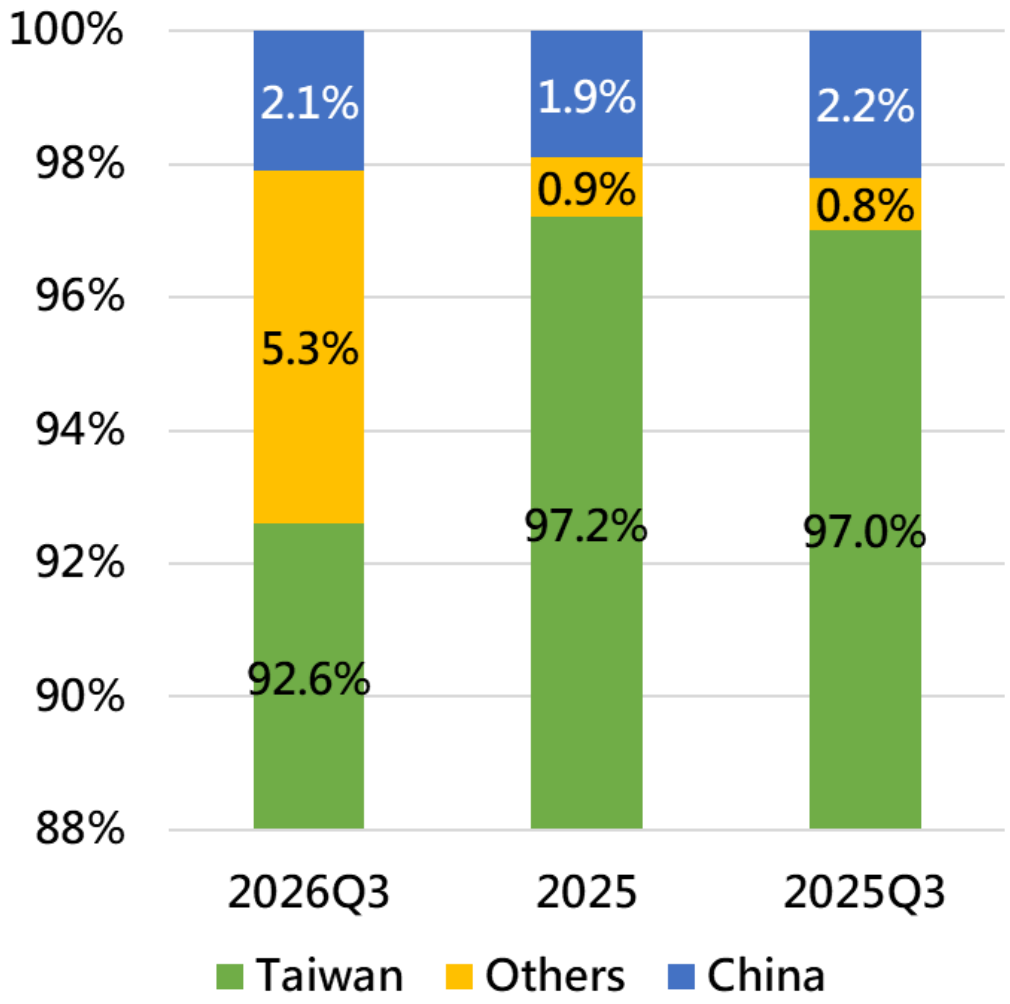


Revenue: NT$ 7.447 billion

Comparison of Sales Revenues by Industry(YTD)

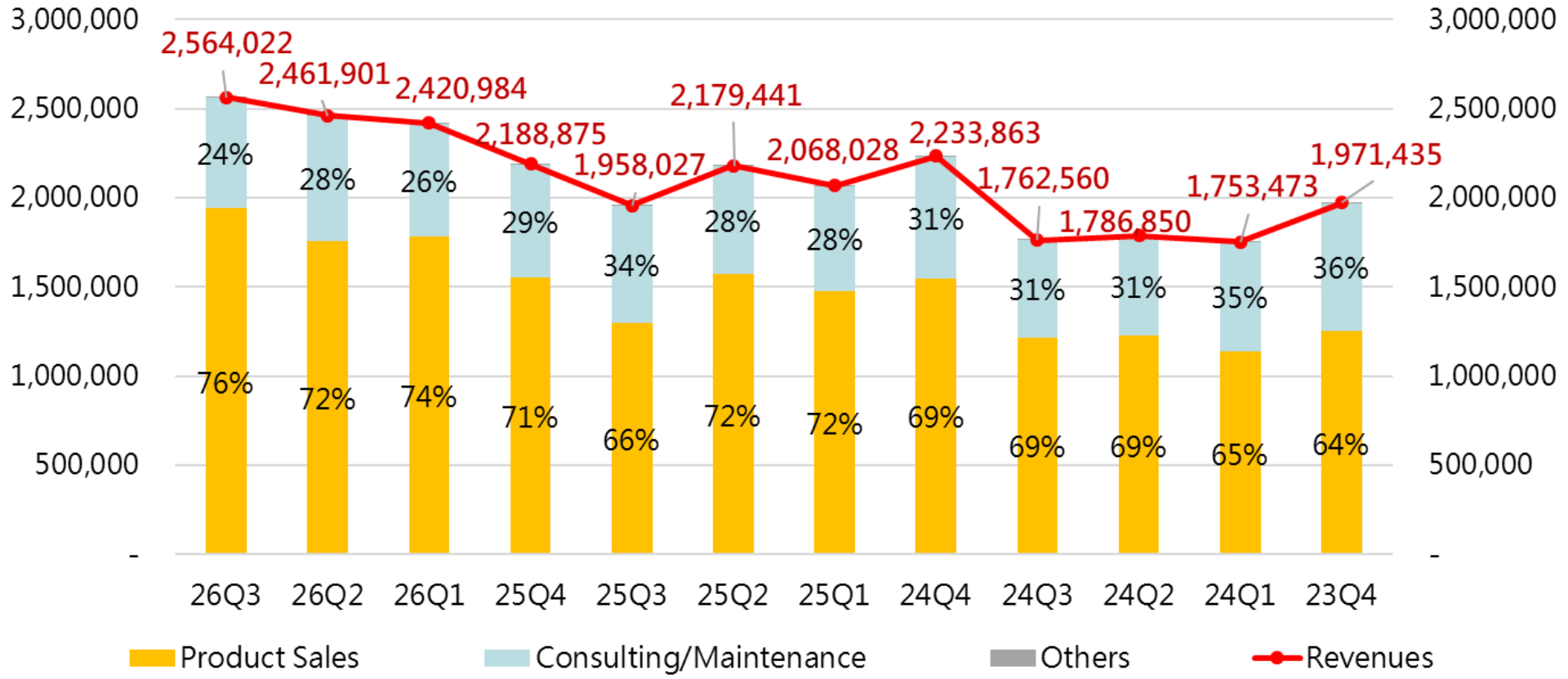


Comparison of Sales Revenues by Region(YTD)



Quarterly Revenue Status in the Past 3 yrs.

Units: NT$ thousand




Q & A
Thank you!!