

Stark Technology Inc.(2480)

2026Q1 Investor Conference

Safe Harbor Notice

There are variety of factors which may influence statements or contents been drafted within this presentation, therefore we strongly recommend audience to refer to the information published on MOPS website in case any adjustment has been made.

STI General Information

- **Founded in 1993, public traded in 2001**
- **710+ Employees**
- **One of the largest domestic system service integrator**
- **One of Taiwan's top 500 service enterprises company**
- **Dedication to service and maintain 1,600+ majority of the 2,000+ company enterprise business**
- **Providing more than 40 products & solutions to service our customers**
- **Our vision is to assist our customers to become a Information Service Provider**

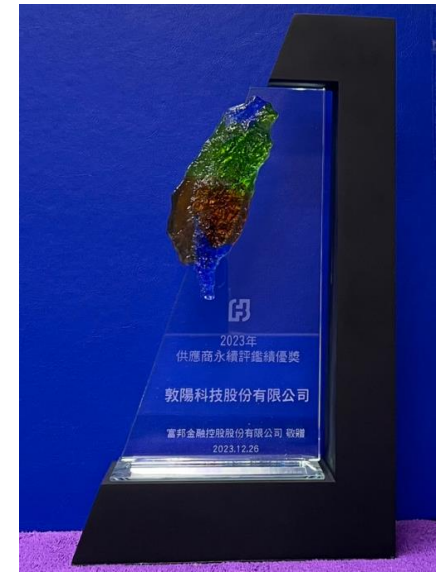
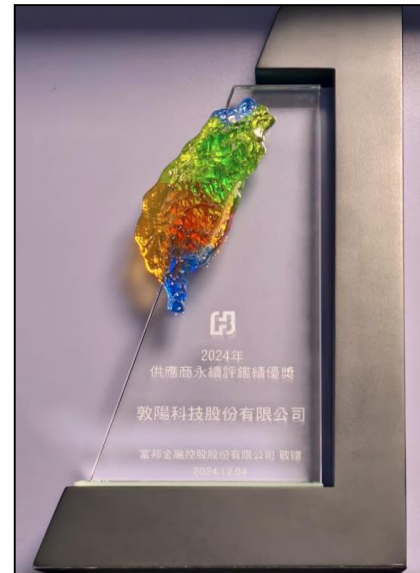
Corporate Governance Evaluation

- Rated as Taiwan's top 21%-35% company over the 11th Corporate Governance Evaluation

Year	Announce Results	STI Percentage
2014(1 st)	The top 20%	6 ⁰ %-20 ⁰ %
2015(2 nd)	The top 50%	6 ⁰ %-20 ⁰ %
2016(3 rd)	100%	6 ⁰ %-20 ⁰ %
2017(4 th)	100%	6 ⁰ %-20 ⁰ %
2018(5 th)	100%	6 ⁰ %-20 ⁰ %
2019(6 th)	100%	6 ⁰ %-20 ⁰ %
2020(7 th)	100%	6 ⁰ %-20 ⁰ %
2021(8 th)	100%	21 ⁰ %-35 ⁰ %
2022(9 th)	100%	21 ⁰ %-35 ⁰ %
2023(10 th)	100%	21 ⁰ %-35 ⁰ %
2024(11 th)	100%	21 ⁰ %-35 ⁰ %

Awards

- ❑ Awarded the title of “1st TIRI Progress Achievement Award” by Taiwan Investor Relations Institute
- ❑ Stark Inforcom Inc. Awarded the title of "Supplier Sustainable Partner Certification Mark Gold Award" by ChungHwa Telecom in 2025
- ❑ Awarded the title of “Sustainable Performance Excellent Supplier” by Fubon Financial Holding from 2023 to 2024



Awards(Continued)

System Products

- 【Cisco】FY25 The best partner for innovation and growth
- 【DELL】2024 Best Manufacturing Solutions
- 【Lenovo】FY2526 The Best Large Enterprise Sales Partner
- 【Lenovo】FY2425 Partner Awards
- 【HPE】FY25 Best Partner
- 【IBM】FY25 PARTNER OF THE YEAR
- 【IBM】FY25 FUTURE-PROOF CHAMPION
- 【IBM】2025 IBM Enterprise Market Hardware Sales Champion



Awards(Continued)

Storage Products

【Lenovo】FY2324 Best Storage Equipment Sales Award

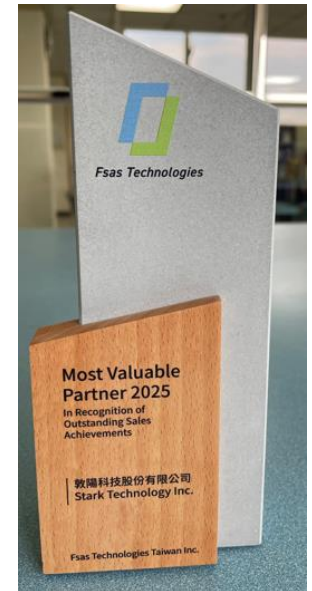
【FSAS】Most Valuable Partner 2024

【NetApp】ONTAP Partner of the Year

【NetApp】FY25 Best Customer Development Partner of the Year

【Veeam】2025 Platinum Partner Award

【FSAS】2025 Most Valuable Partner



Awards(Continued)

Network Products

【Cisco】FY25-The best partner for innovation and growth

【Aruba】FY24 HPE Aruba Champion partner of the Year

【Cisco】FY25 Scale Market Breakthrough Award

【HPE】FY25 HPE Networking Growth Excellence Award

【HPE】FY25 HPE Networking Champion partner of the Year



Awards(Continued)

Security Products

【CROWDSTRIKE】2025 Growth Partner of the Year SENA

【CROWDSTRIKE】2025 New Logo Partner of the Year

【palo alto】FY25 Taiwan Excellence in Cortex

【palo alto】FY25 Taiwan Nextwave Partner of the Year

【F5】FY25 Best Customer Satisfaction Partner

【OpenText】2025 Cybersecurity Momentum Builder Award

【CITRIX】citrixasean-2025 Most Contributive Award



Awards(Continued)

Security Products

【Cisco】FY25-The best partner for innovation and growth

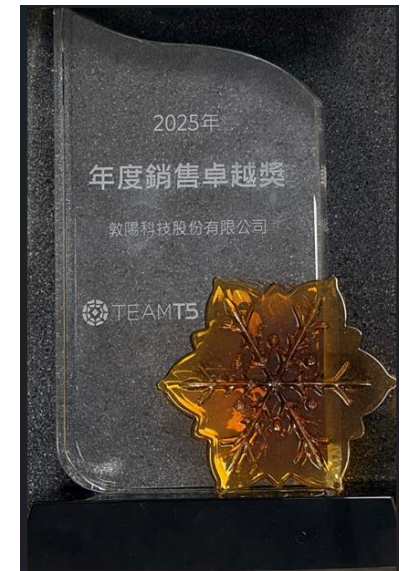
【OpenText】2024 Cybersecurity Excellence Award

【Checkpoint】2024 Best New Business Development Partner

【CLOUDFLARE】FY25 Taiwan Nextwave Partner of the Year

【Fortinet】FY25 Outstanding Strategic Ally Award

【TEAM T5】2025 Annual Sales Excellence Award



Awards(Continued)

Other Integrated Products

【DELL】2024 Best Manufacturing Solutions

【NUTANIX】FY25 Top New Logo Expansion Partner of the year

【IBM】FY25 PARTNER OF THE YEAR

【IBM】FY25 FUTURE-PROOF CHAMPION

【HPE】FY25 HPE Compute Best Contribution to Growth Award

【HPE】FY25 Best Partner



Information Security Management System

ISO 27001:2022



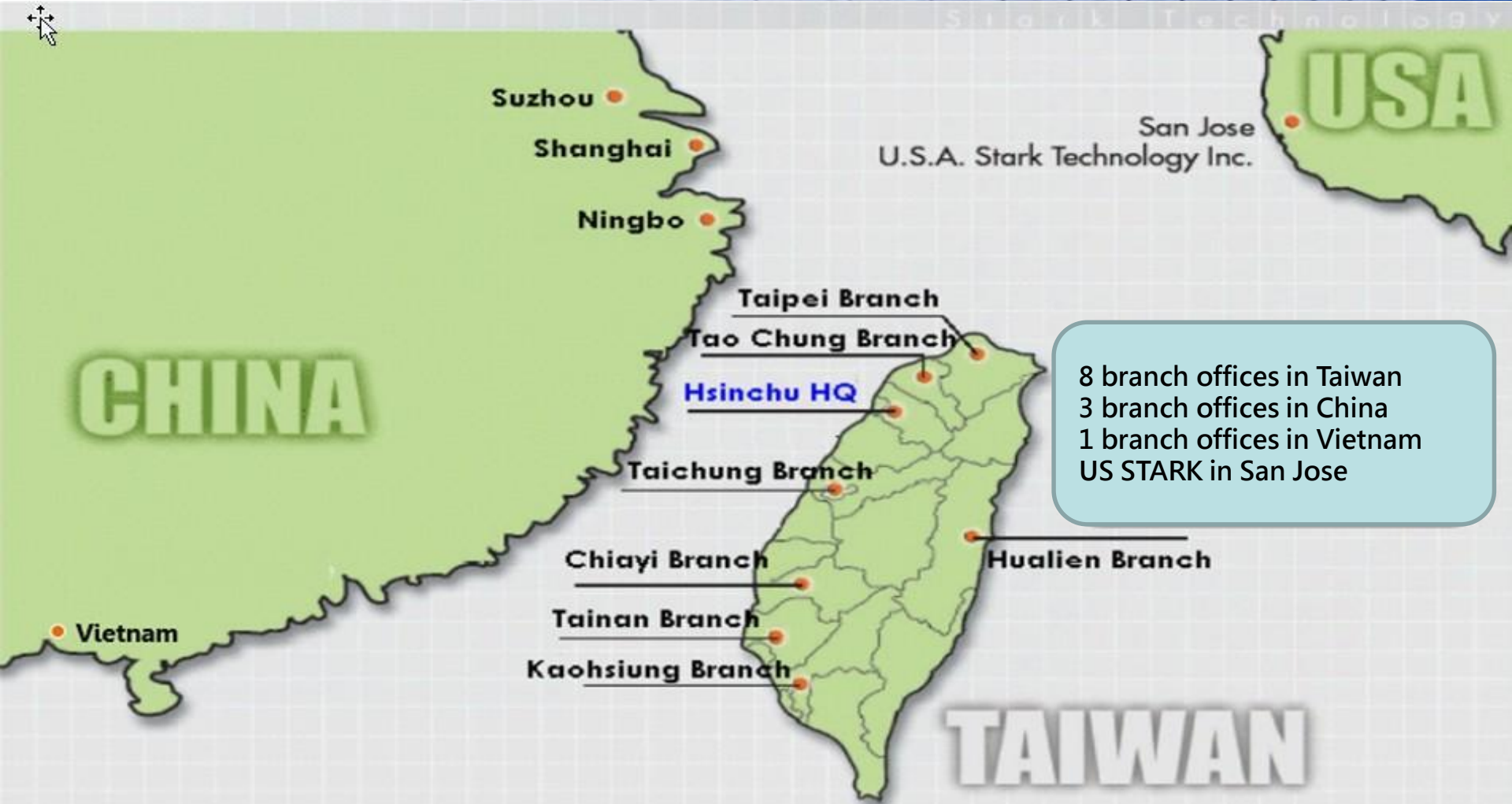
CNS 27001:2023



ISO 27701:2019



STI Service Network

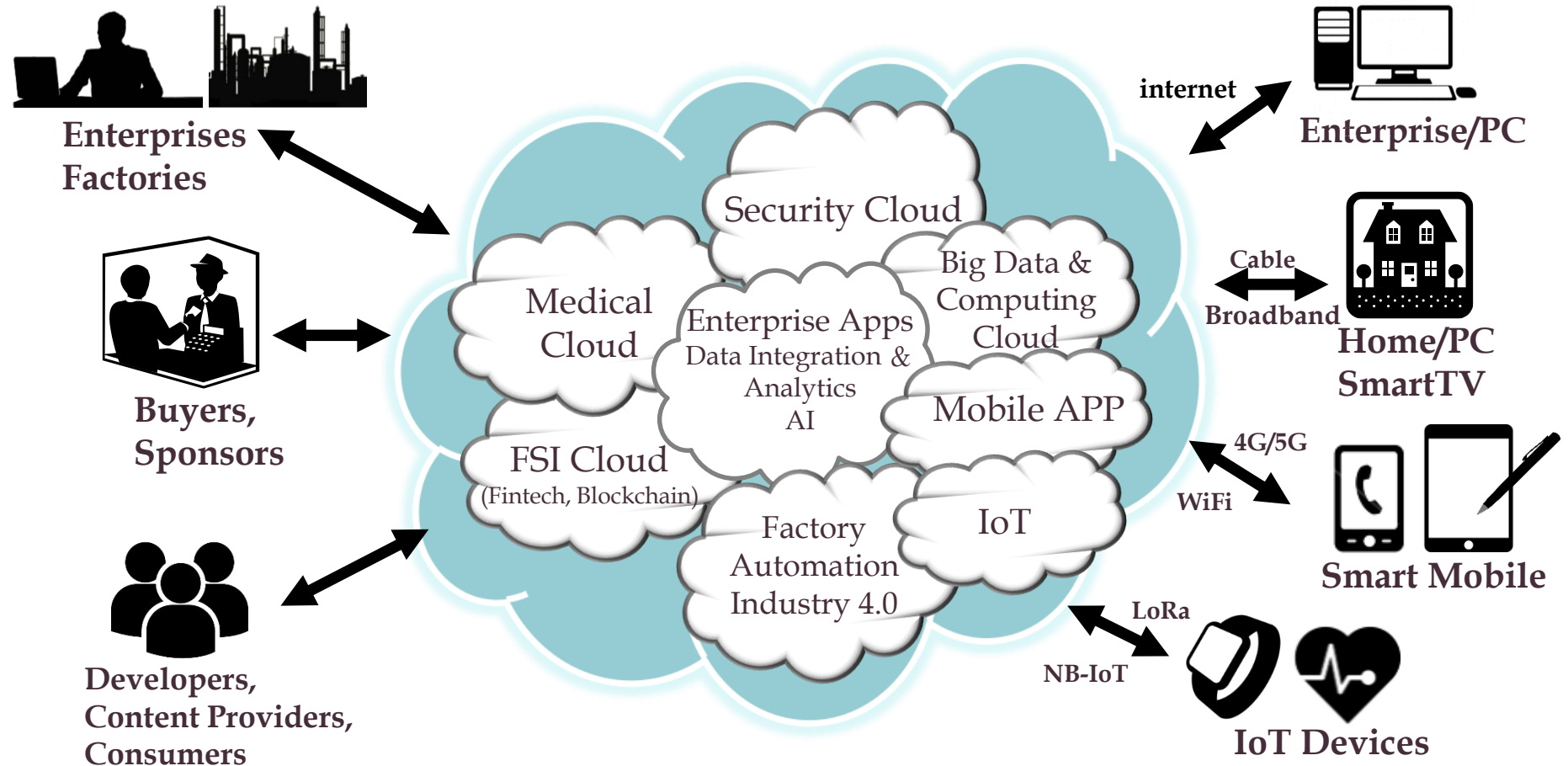


8 branch offices in Taiwan
3 branch offices in China
1 branch offices in Vietnam
US STARK in San Jose

Sales Operation - by Industries

Sales BU	Industry / Region
BU1	High-tech industries, E-commerce, Finance, Automobiles, Government, and Education, the main area in Hsinchu and middle of Taiwan
BU2	High-tech manufacturing, Defense, Military, Traditional production, Education, and Medical care, the main area in Hsinchu, Taoyuan and southern Taiwan
BU5	Focusing on information security, serving all industries in Taiwan
BU6	Finance, insurance, telecommunications, small and medium enterprises, manufacturing in Taipei The public sector including government, medical care, and education The main area in Taipei and Eastern Taiwan
BU8	Private telecommunications, film and television media, energy, water and electricity, the main area in Taipei
BU9	Chunghwa Telecom

We've involved & worked on:



Inter-connect : Telecomm 、 Broadband/Cable 、 Internet

Information Technologies

Professional Services

- Consulting
- Design
- Deployment
- Integration

Portal *Personalization* *Content Mgmt* *Single sign-on*

Enterprise Apps
ERP, CRM, SCM
MES, PLM

OSS, VAS
Probe/CEM

eCommerce
High Freq. Trade
by Trade
AML

Vertical Apps.

IoT
(Environmental Monitoring)

MFG

Telco

FSI

Travel

Medical

Gov't

EAI@SOA *Middleware* *Data Integration@BI*

Data Mgmt.

Security

System & Platform *Resource Mgmt (CPU/GPU/VM/Container/Bare Metal)*

Networking *Platform* *Load Balancing* *Network Mgmt*

Artificial Intelligence

AI Infrastructure

Container Platform

- ✓ Docker, K8S
- ✓ OpenShift
- ✓ Portability & Scalability

- Quality, Privacy, Security, Compliance
- Cataloging, Metadata
- Access Controls

Data Governance

Hardware

- ✓ GPUs, Storage, Networks
- ✓ Scalability, Performance, Security



Customer Requirements

Software Framework

Assist customer to leveraging existing models/inferences to run on anywhere for the target AI apps.

- ✓ NVIDIA (AI-Enterprise)
- ✓ IBM (Watsons X)
- ✓ Amazon (Bedrock)
- ✓ Other Open Source, etc

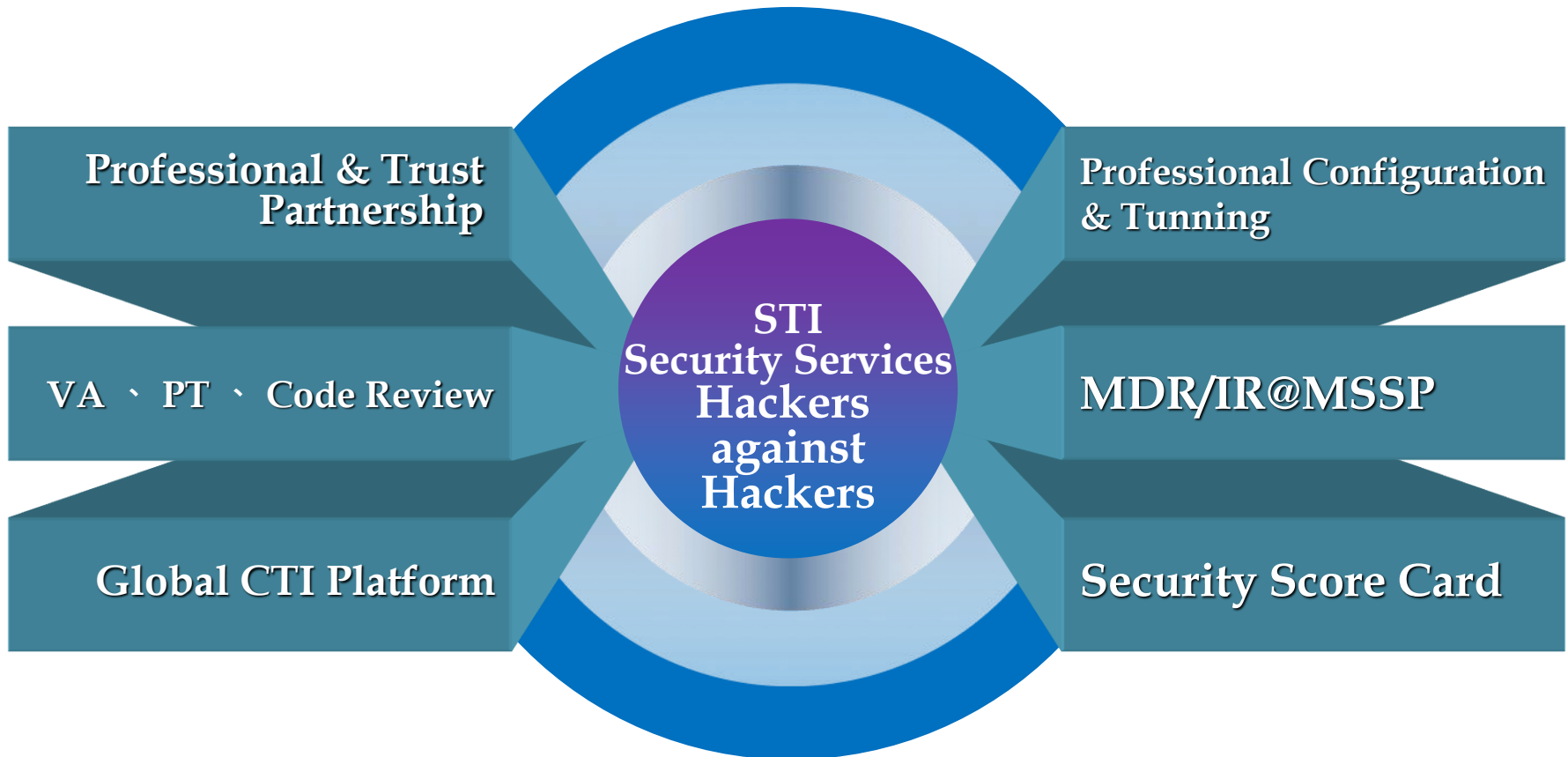


Industry-Academia Alliance

Academic/Industry alliance to redefine enterprise AI smart technology



Information Security



MSSP Architecture

Security Cloud Services

Security Access
Service Edge
(SASE)

API Security

Security Score
Card

Global CTI
Platform

Professional & Proactive Security Risk Investigation & Threat Analysis Services

VA

PT

Code Review

MDR

IR

In Depth & customized on Devices/Services tuning & configuration

Network
Security

System
Security

Apps.
Security

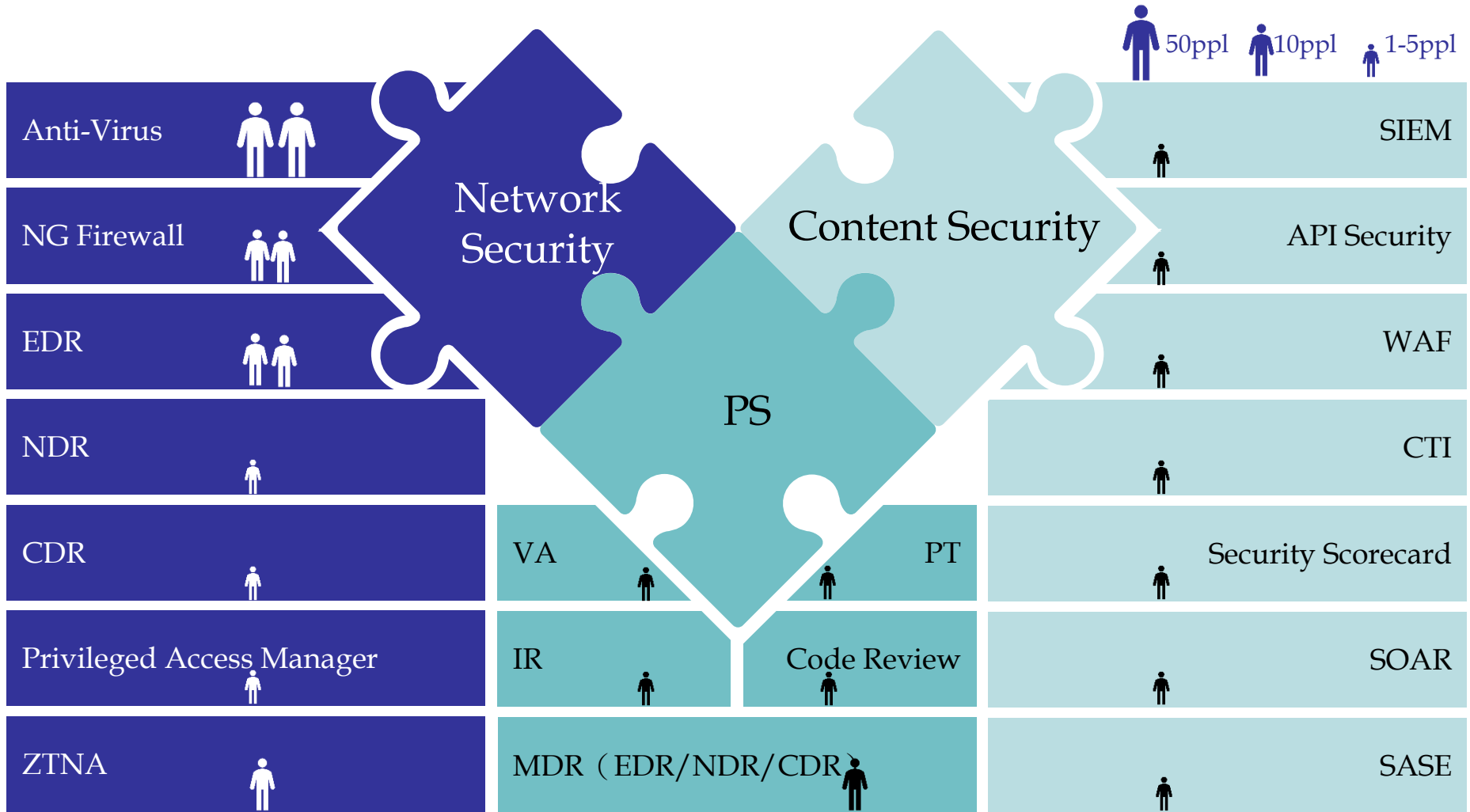
Endpoint
Security

Data
Security

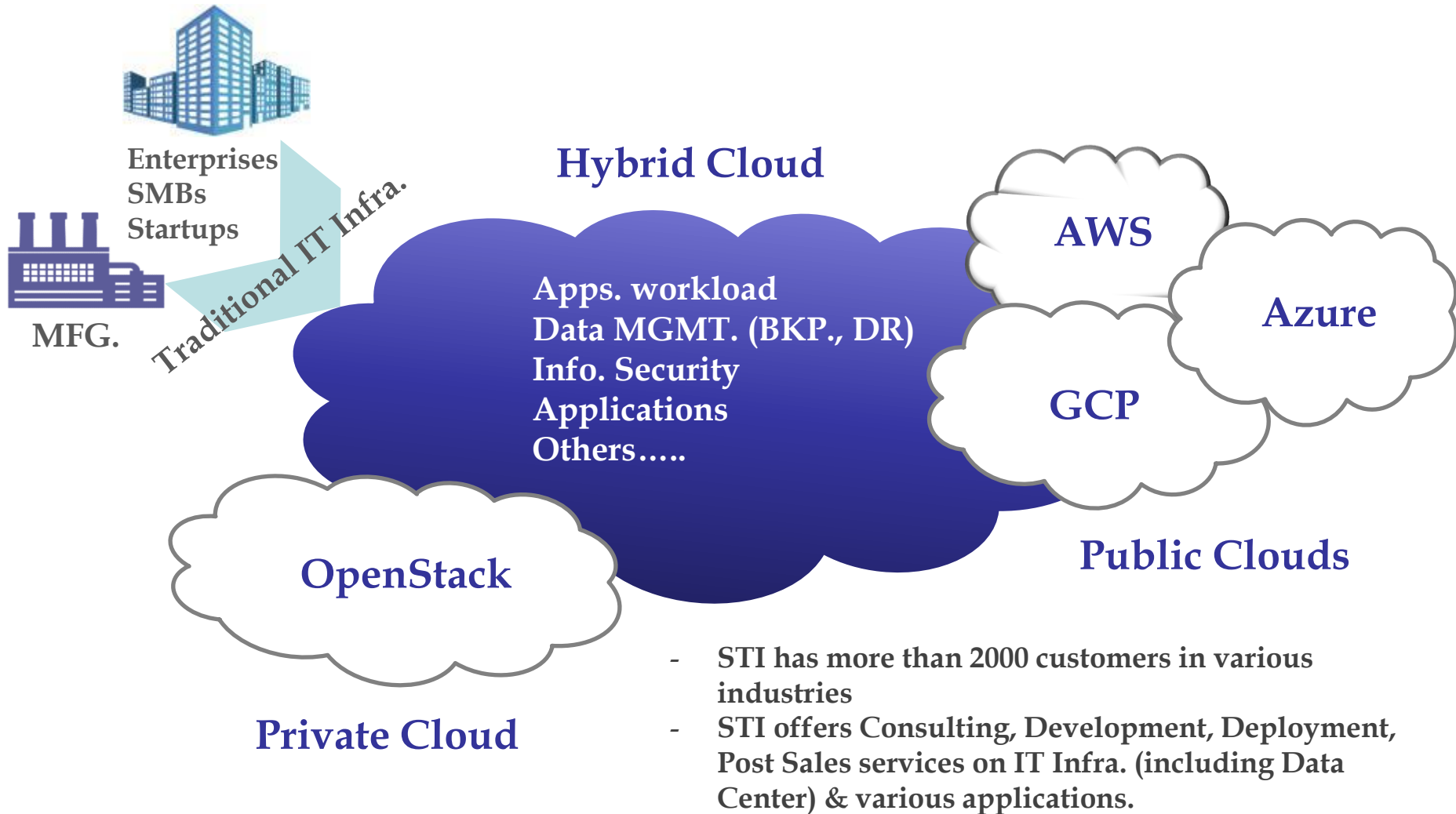
Mobile
Security

IT Infra. (Network、OS、Storage....)

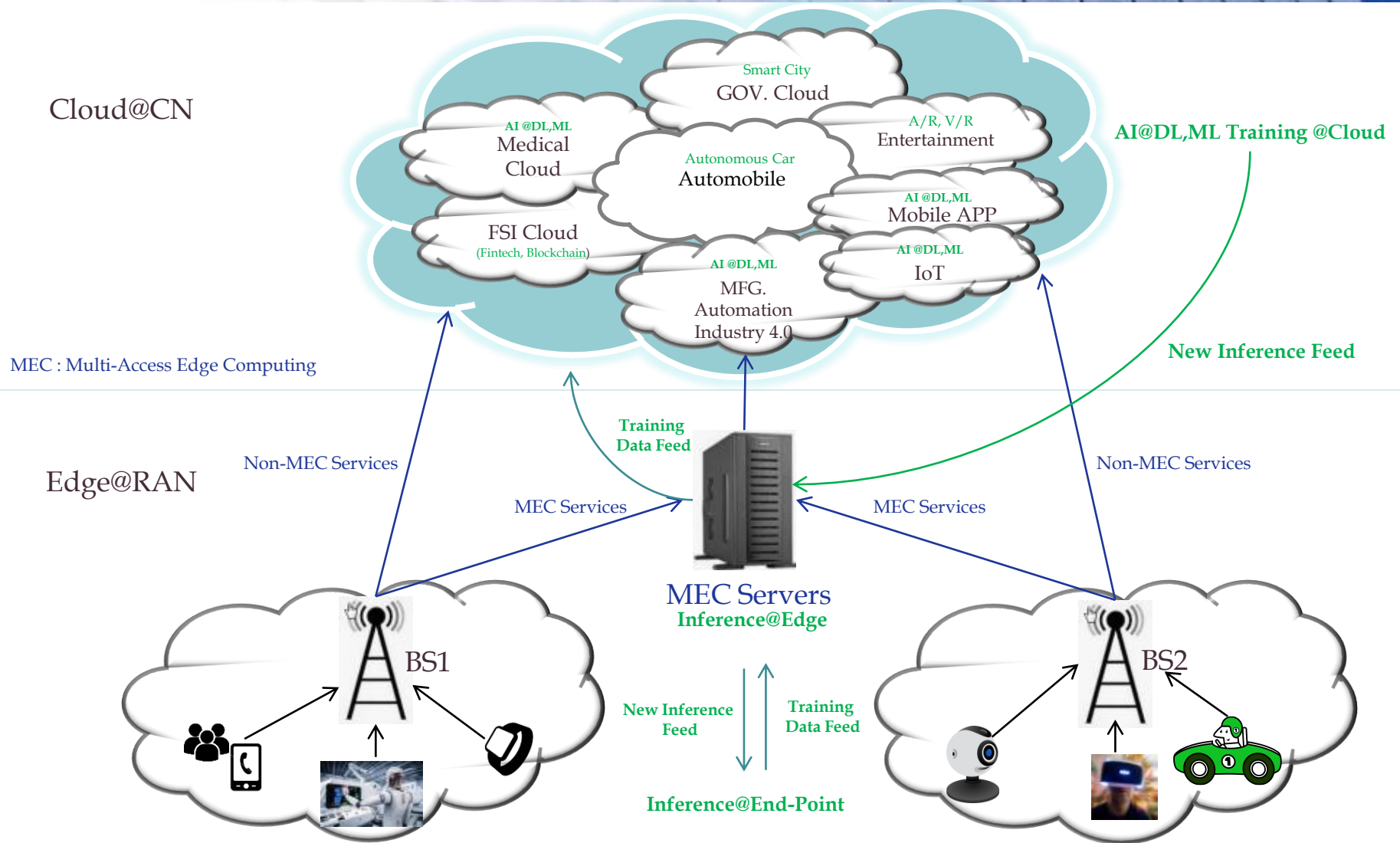
Information Security



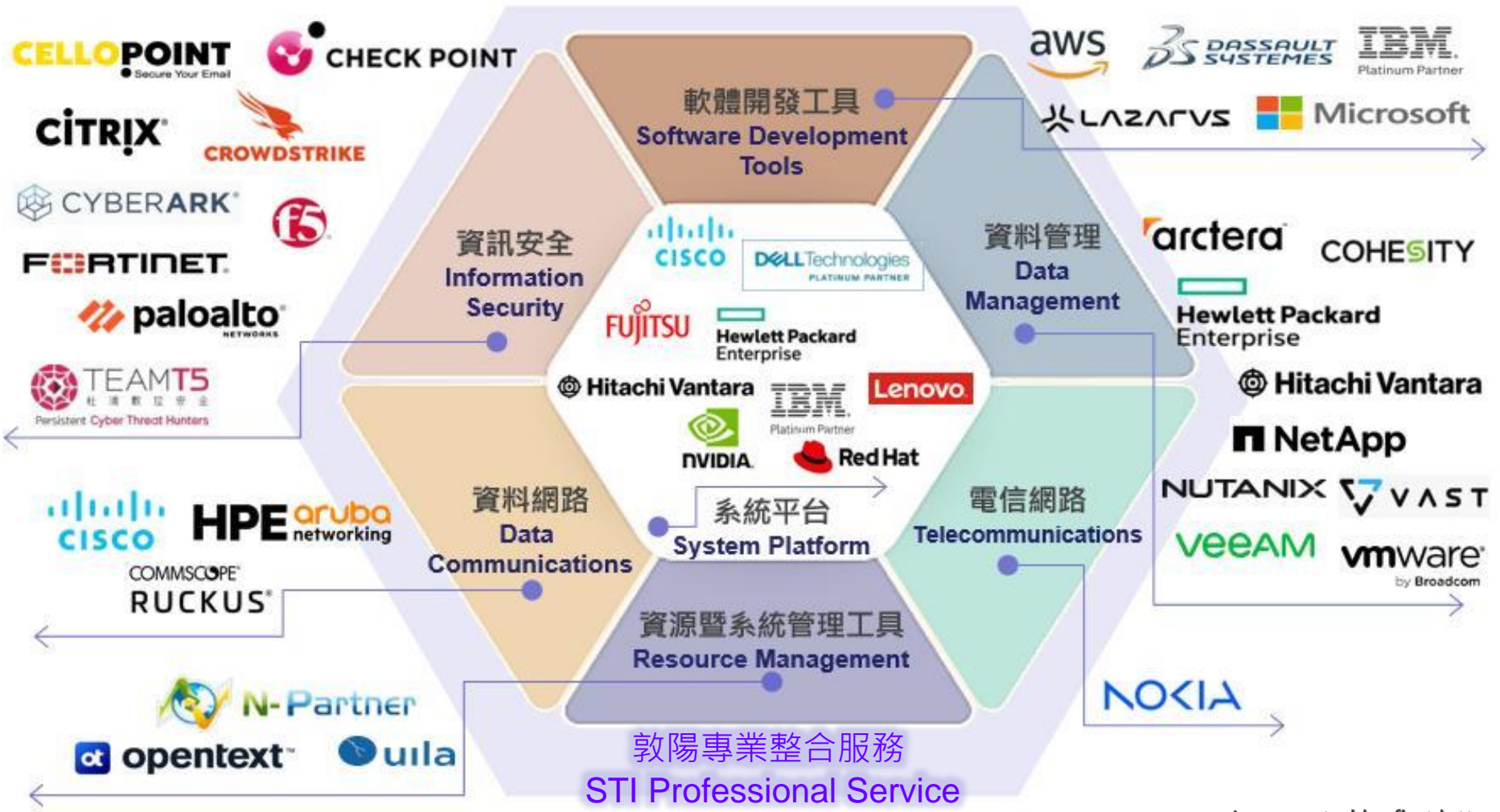
STI's Strength on Hybrid Cloud



Meet up 5G + MEC@AI@Cloud



Information & Communication Tech. Products & Solutions



Logo sorted by first letter.

Balance Sheet Overview(Consolidated)

Units: NT\$ thousand

Item	2026/3/31		2025/12/31		2025/3/31	
	AMT	%	AMT	%	AMT	%
Cash and cash equivalents	1,289,115	15%	1,113,186	14%	1,118,717	16%
Accounts receivable (incl. contract assets)	837,293	10%	1,111,031	14%	1,036,311	15%
Inventories	3,197,631	38%	3,276,383	41%	3,048,867	43%
Property,Plant and equipment	741,700	9%	743,746	9%	658,463	9%
Total Assets	8,394,801	100%	8,063,573	100%	7,133,286	100%
Current Liabilities	5,342,627	63%	4,476,730	55%	4,173,242	59%
Total Liabilities	5,408,397	64%	4,543,270	56%	4,245,303	60%
Equity	2,986,404	36%	3,520,303	44%	2,887,983	40%

Source: Market Observation Post System

Income Statements Overview(Consolidated)

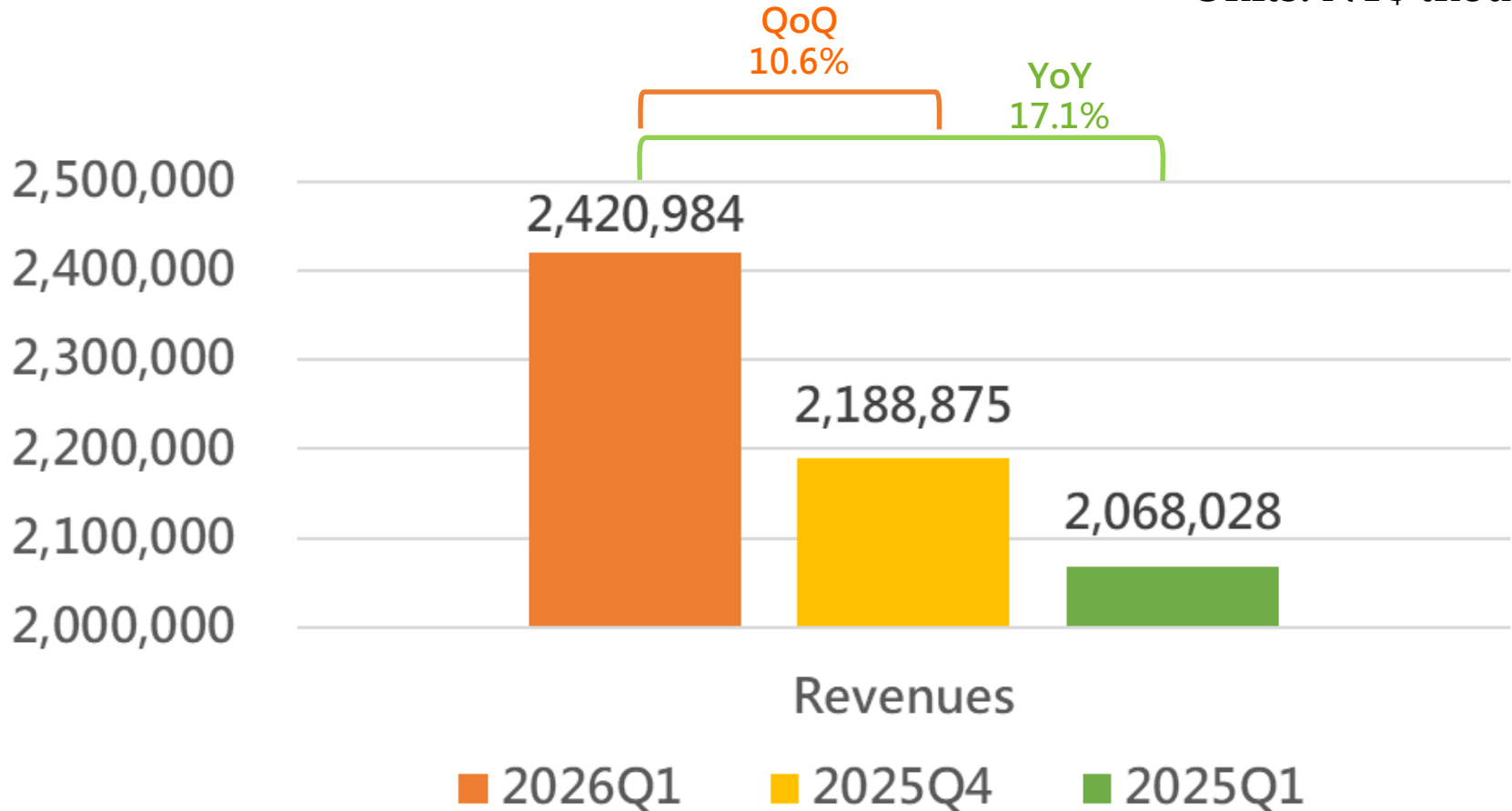
Units: NT\$ thousand

Item	Jan-Mar 2026		Jan-Mar 2025		YoY
	AMT	%	AMT	%	
Revenues	2,420,984	100%	2,068,028	100%	17.1%
Gross profit	568,028	23%	518,465	25%	9.6%
Operating expense	267,628	11%	255,440	12%	4.8%
Operating income	300,400	12%	263,025	13%	14.2%
Other income	35,904	2%	35,863	2%	0.1%
Pre-tax income	336,304	14%	298,888	15%	12.5%
Net income	279,505	12%	238,405	12%	17.2%
EPS(NT\$)	2.63		2.24		17.4%

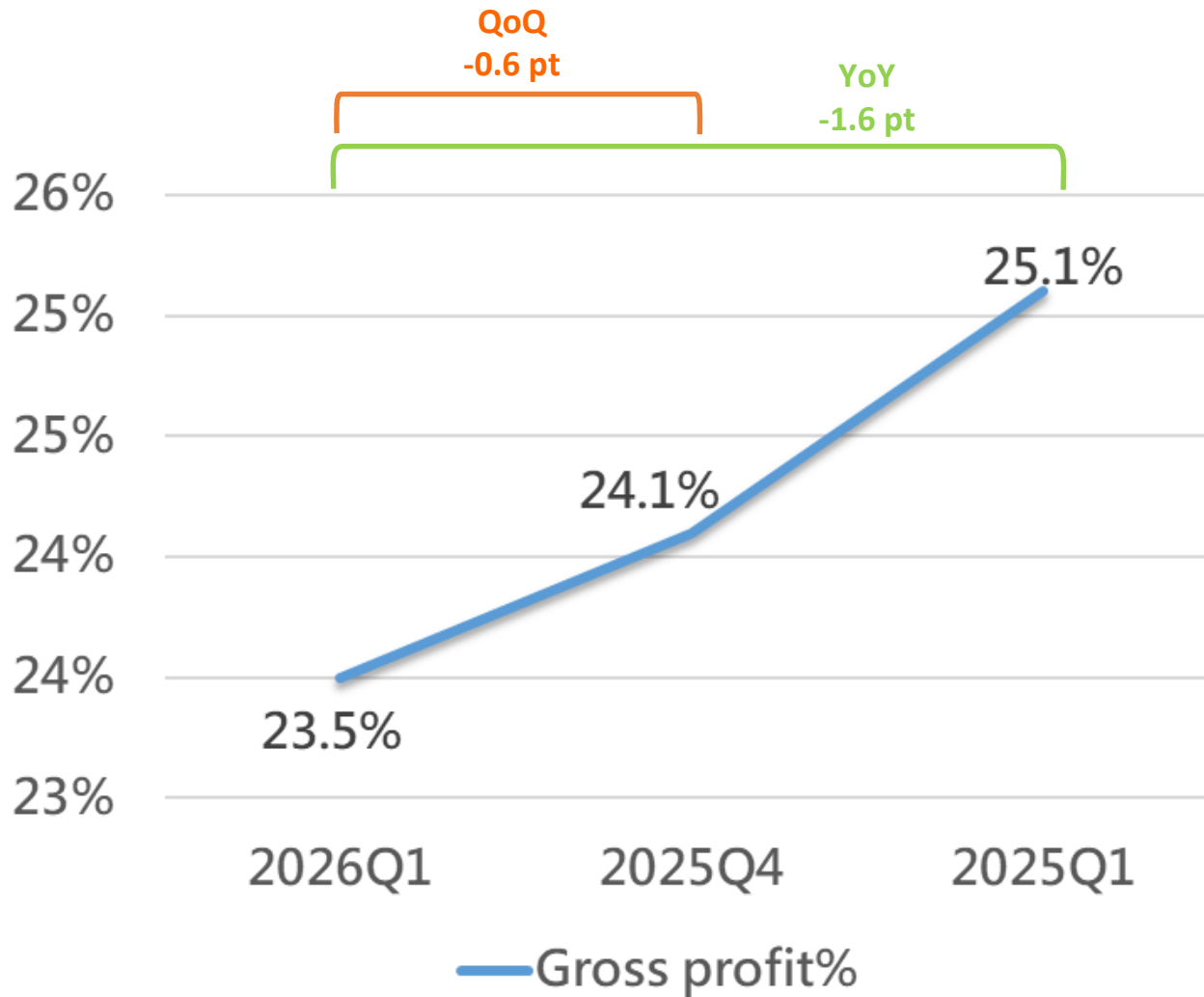
Source: Market Observation Post System

Consolidated Revenues

Units: NT\$ thousand

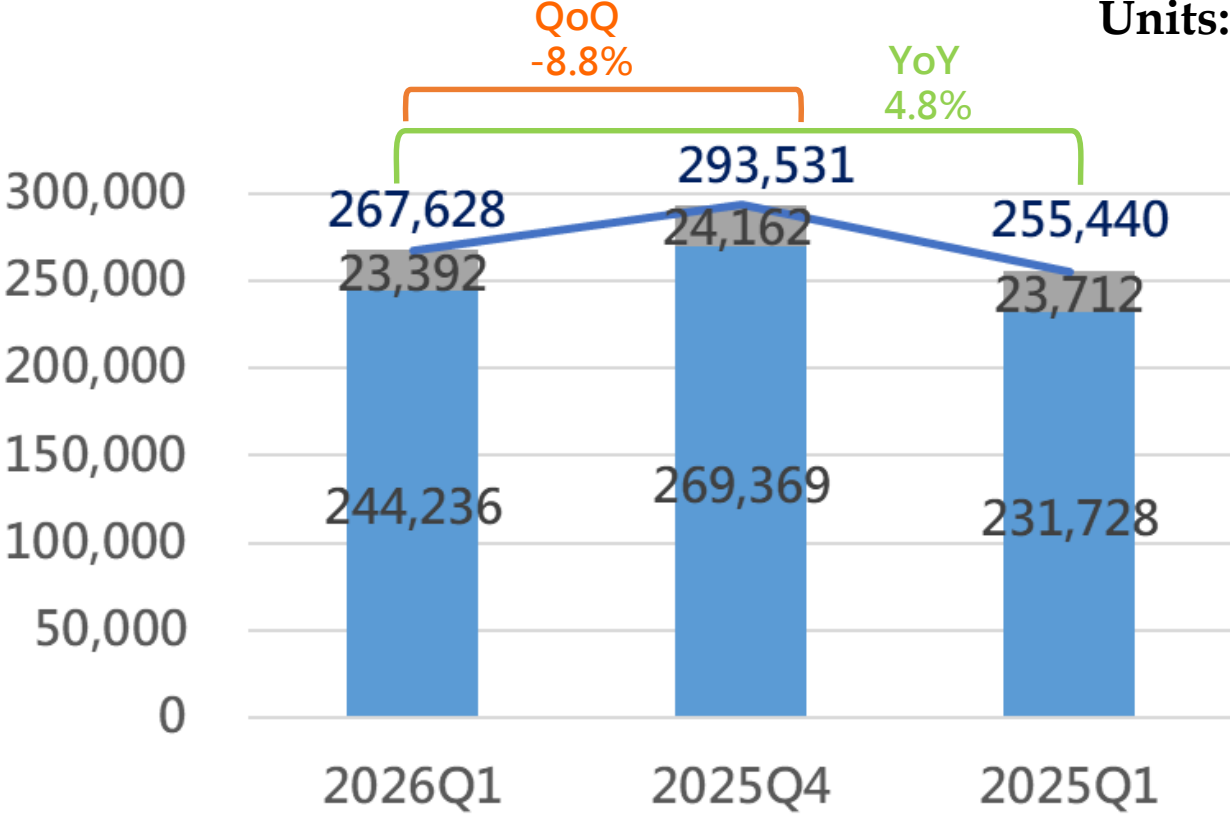


Consolidated Gross Profit



Consolidated Operating Expenses

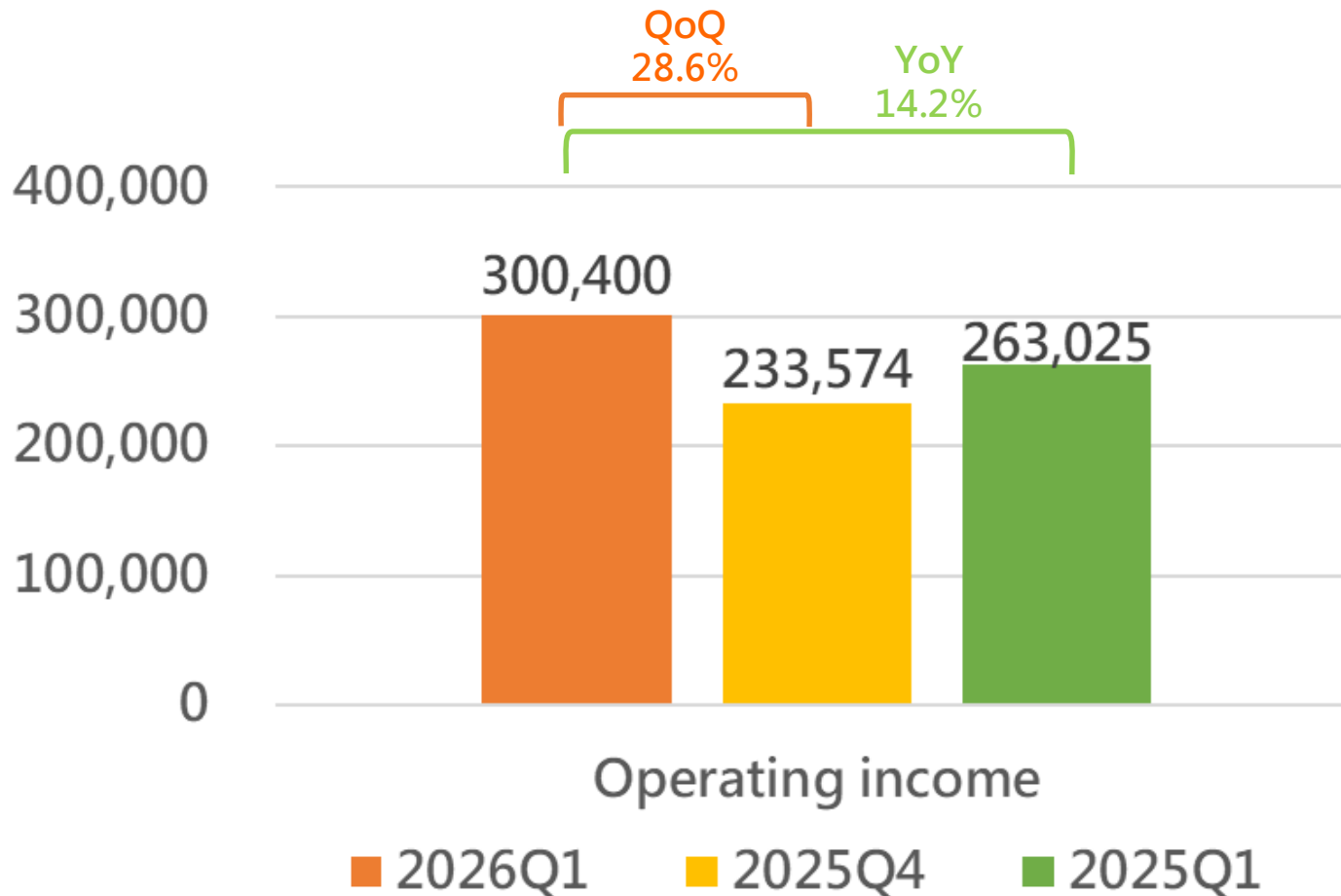
Units: NT\$ thousand



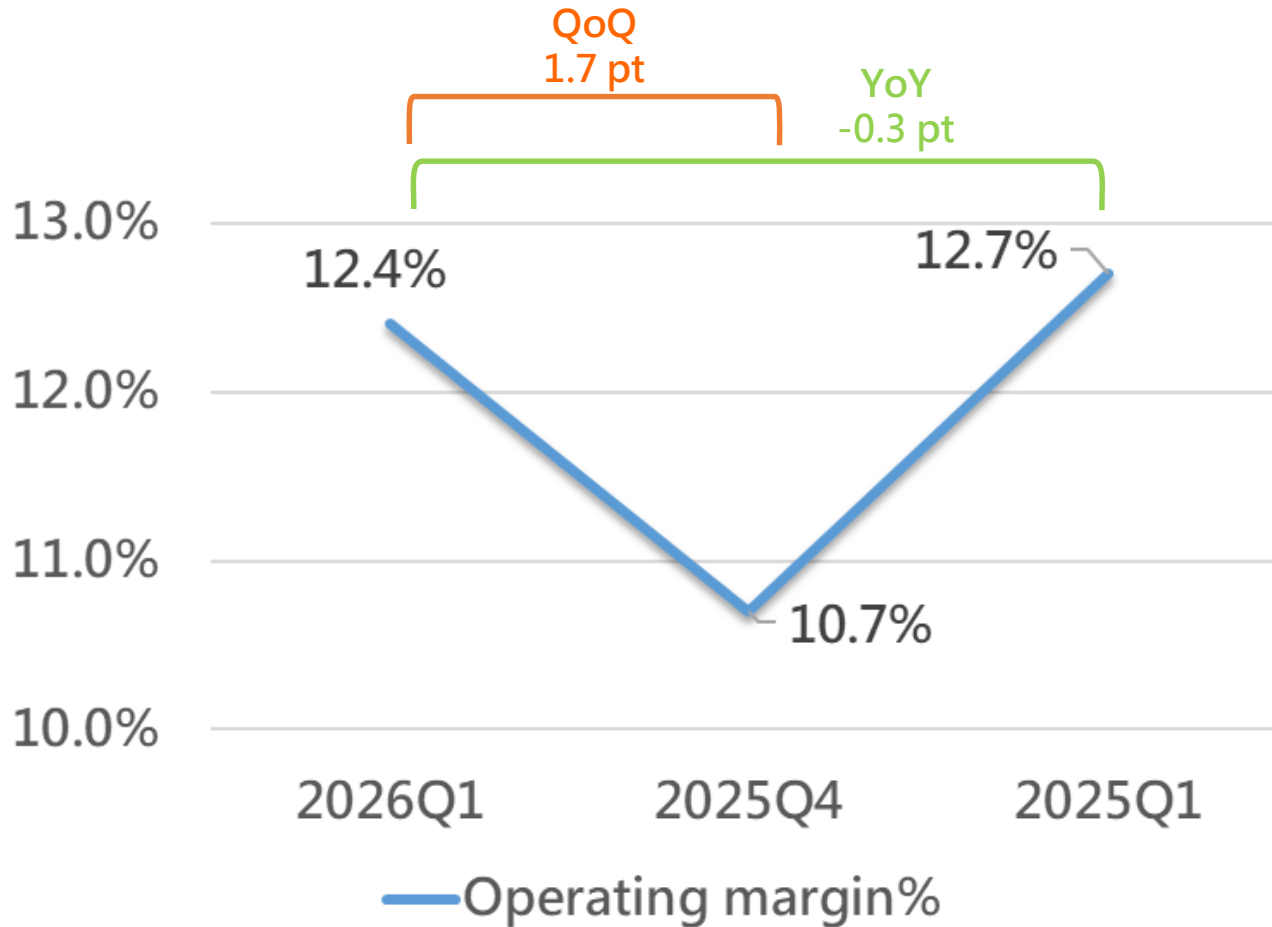
- Research and development expenses
- Administrative expenses
- Operating expenses

Consolidated Operating Income

Units: NT\$ thousand

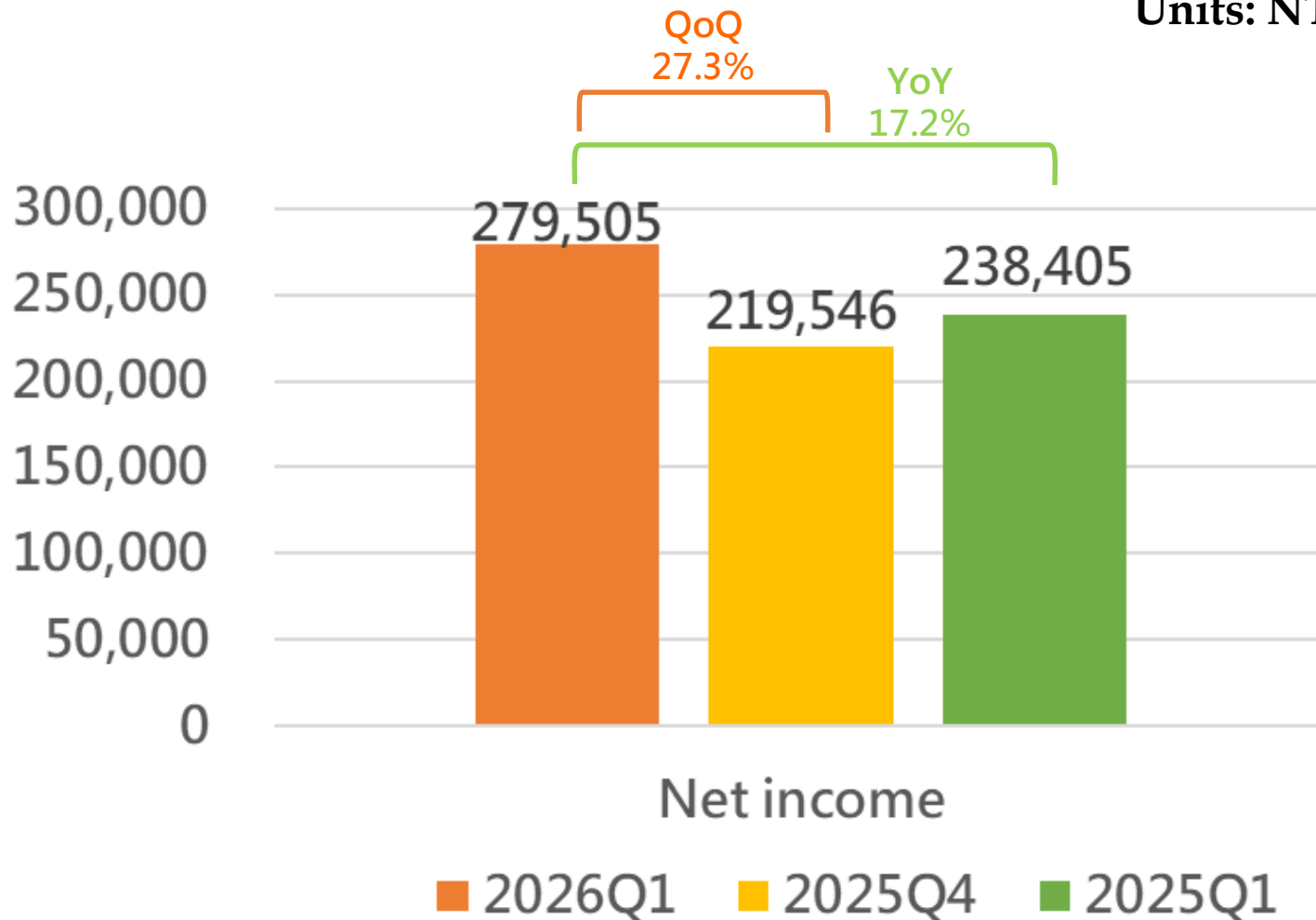


Consolidated Operating Margin

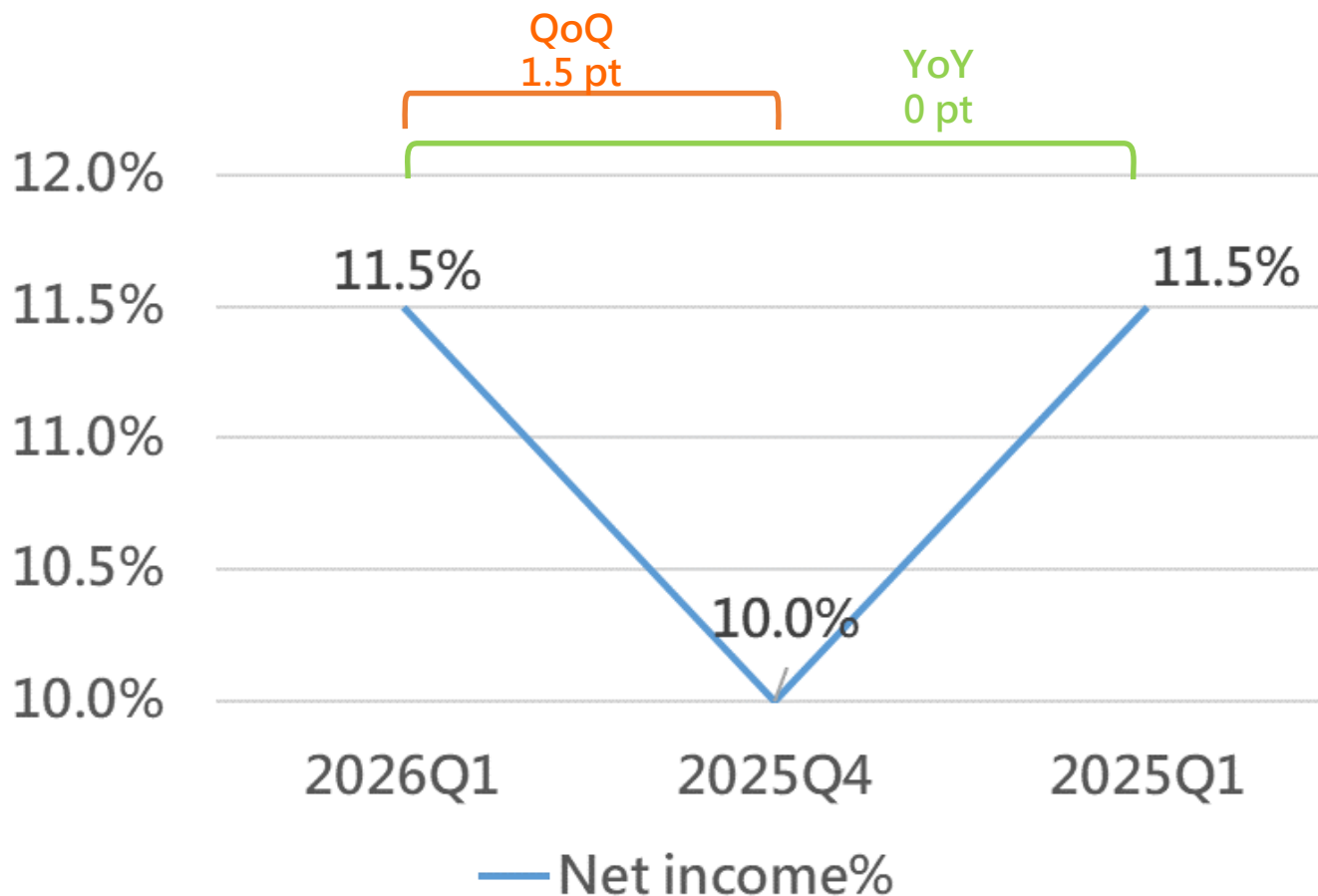


Consolidated Net Income

Units: NT\$ thousand

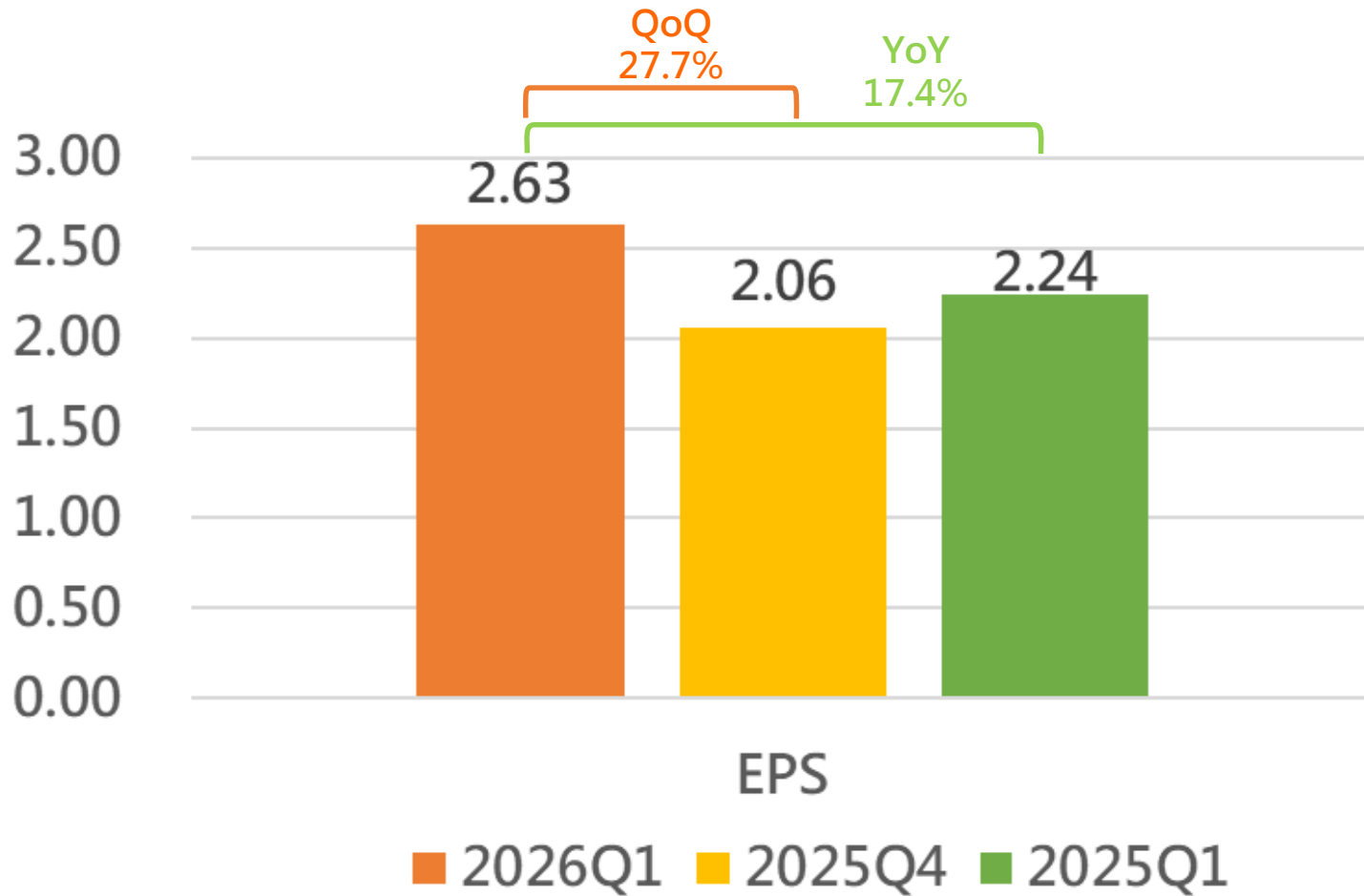


Consolidated Net Income Margin

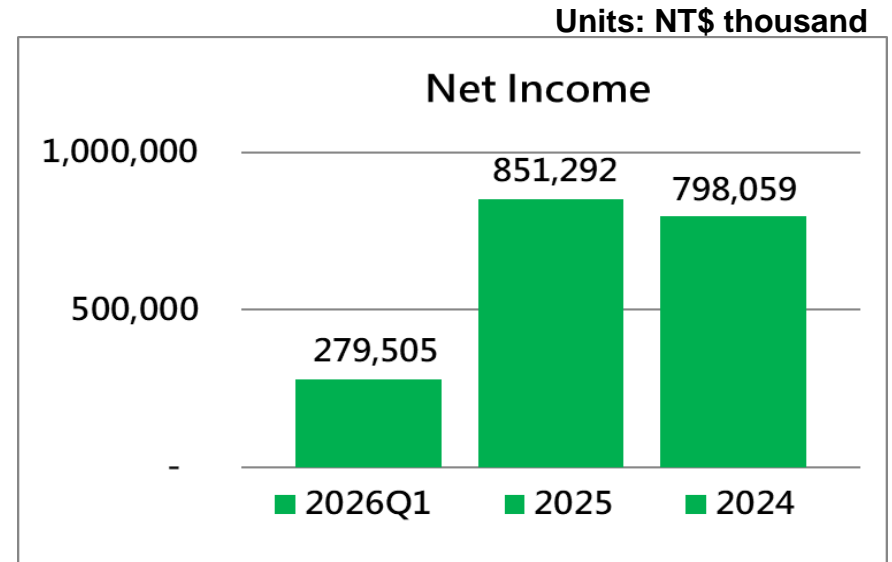
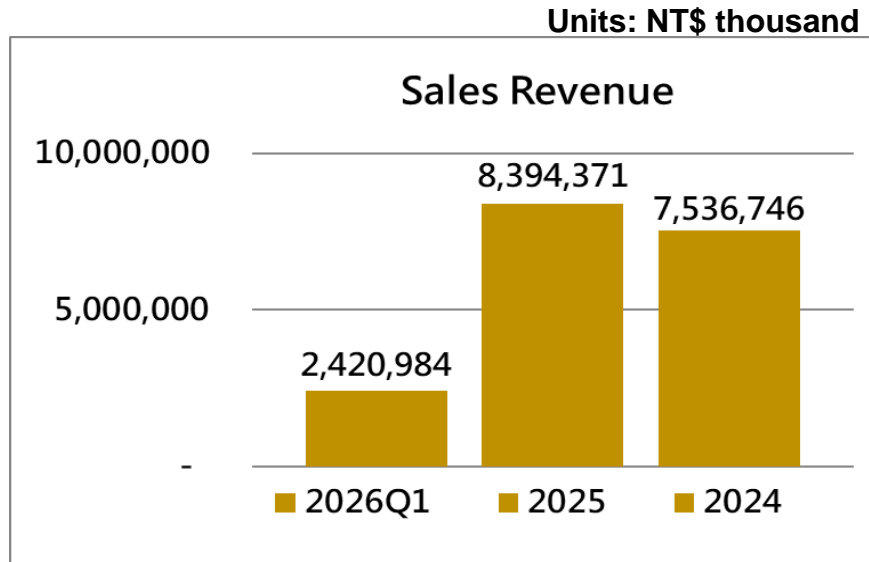


Consolidated EPS

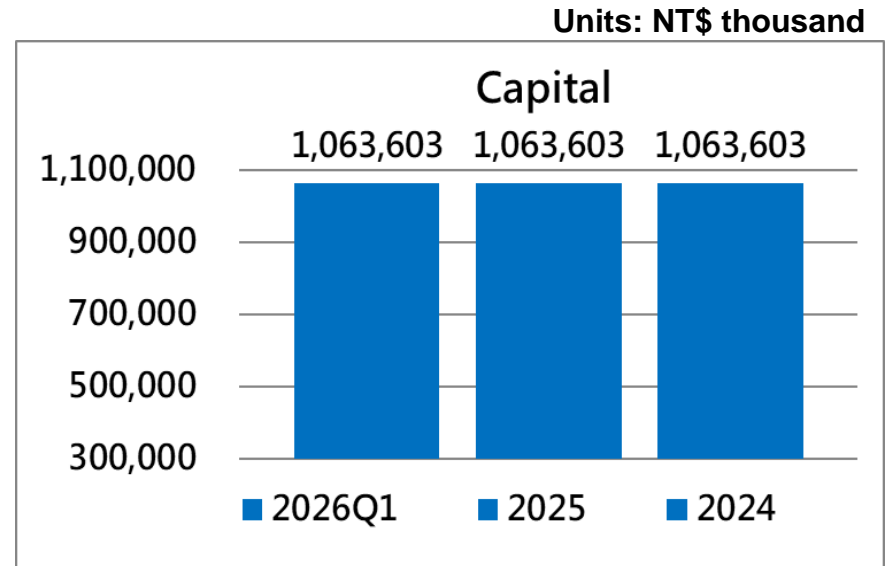
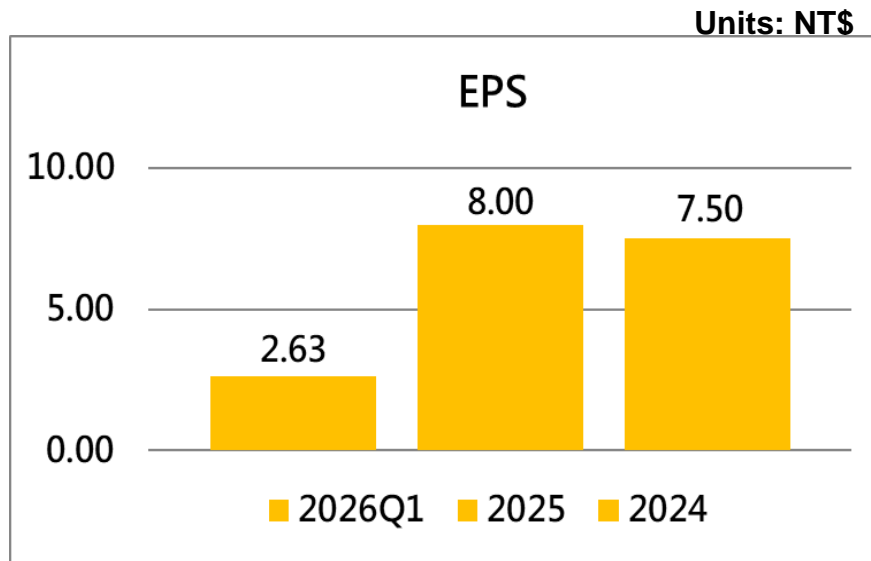
Units: NT\$



Sales Revenue & Net Income



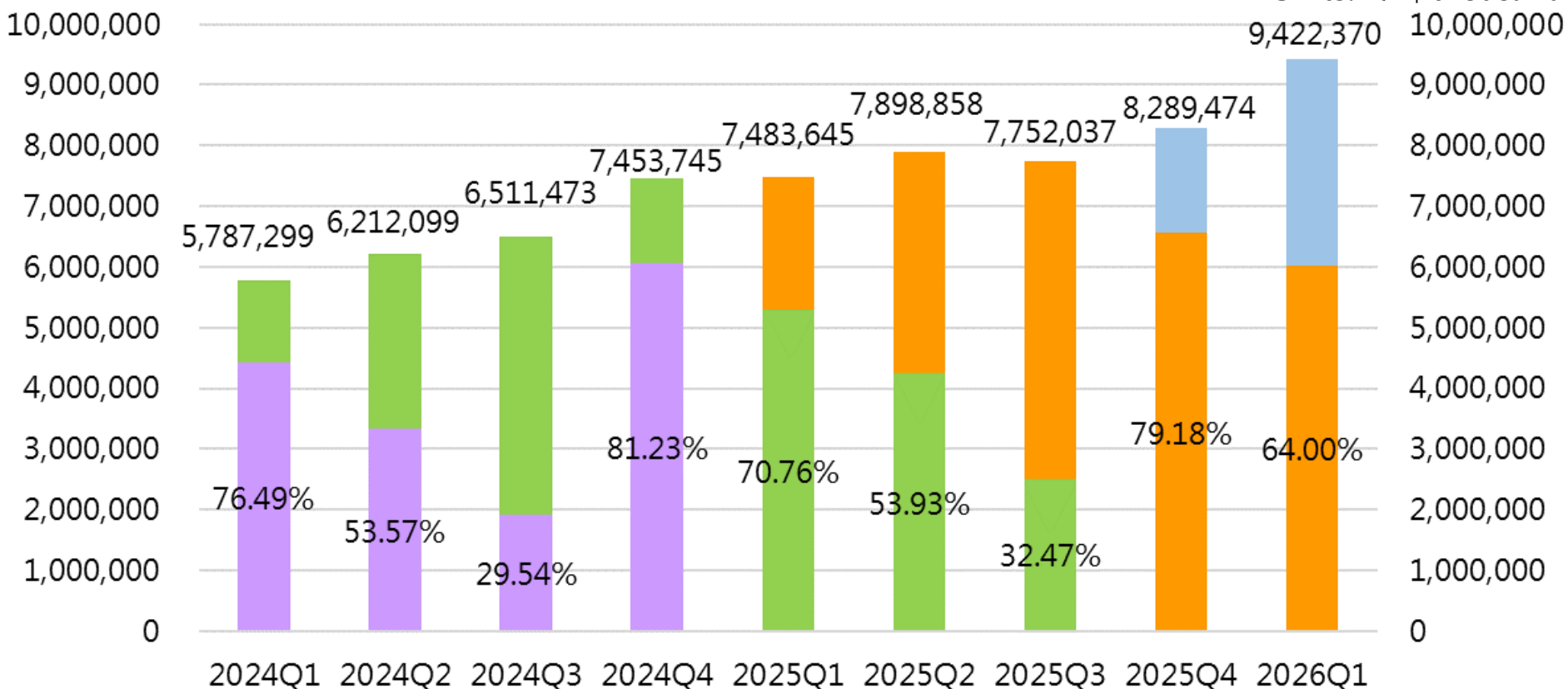
EPS & Capital



Year	2026Q1	2025	2024
ROE	8.59%	24.46%	23.78%

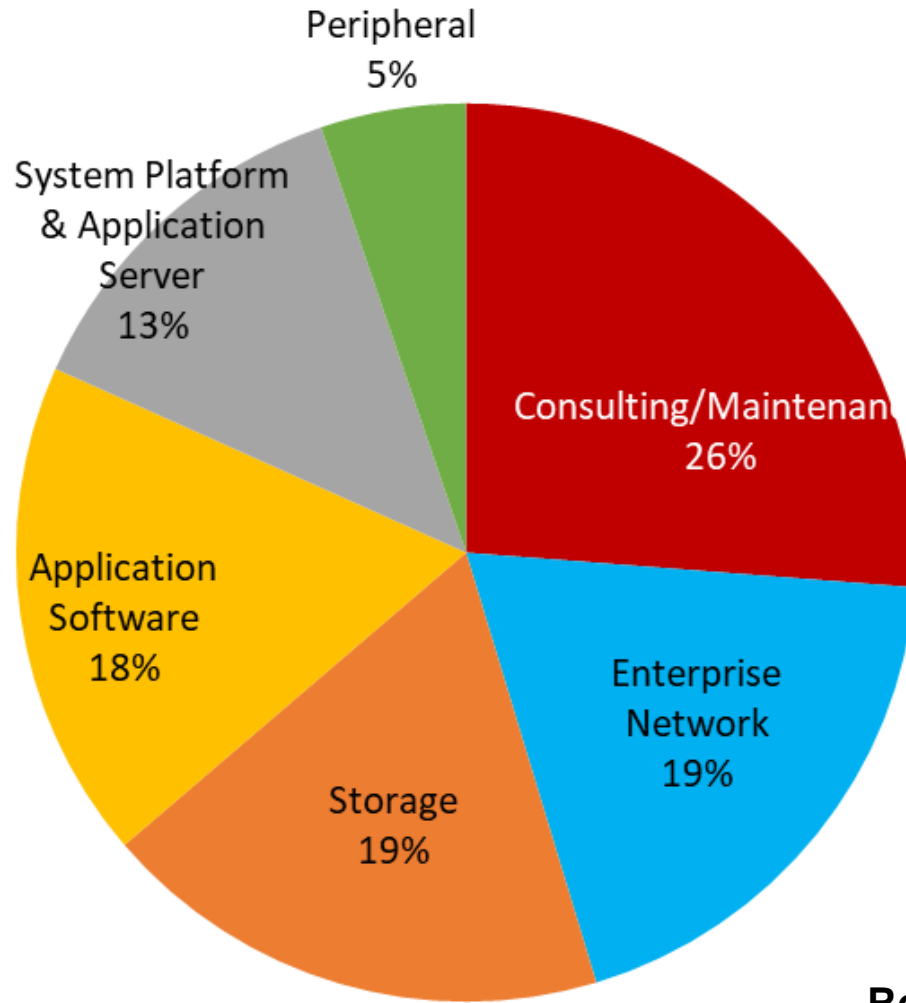
Allocation of transaction price into unfulfilled contractual obligations

Units: NT\$ thousand



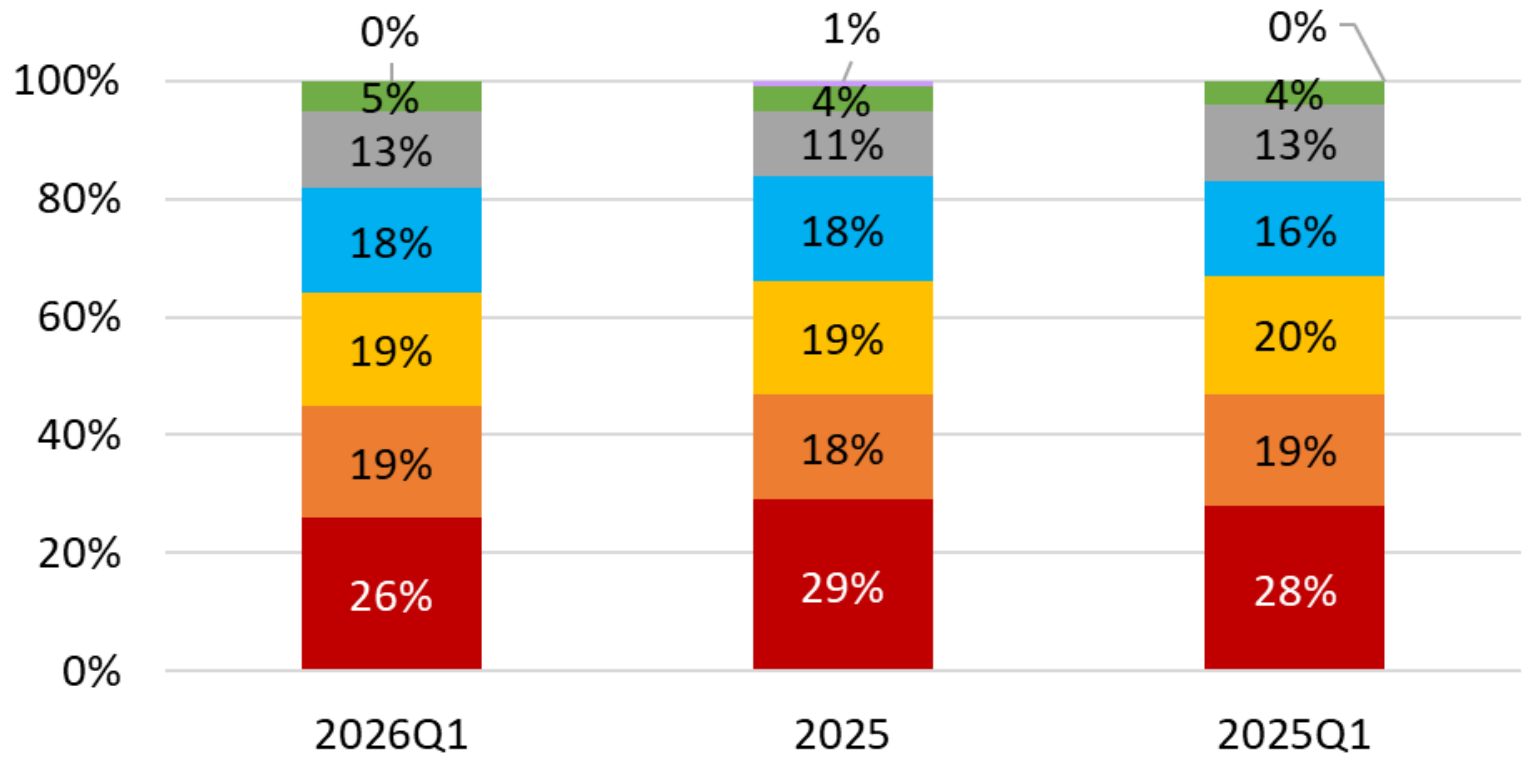
	2024Q1	2024Q2	2024Q3	2024Q4	2025Q1	2025Q2	2025Q3	2025Q4	2026Q1
Allocation of transaction price into unfulfilled contractual obligations	5,787,299	6,212,099	6,511,473	7,453,745	7,483,645	7,898,858	7,752,037	8,289,474	9,422,370
Estimated Fulfill Ratio of 2024/2025/2026	76.49%	53.57%	29.54%	81.23%	70.76%	53.93%	32.47%	79.18%	64.00%
Estimated Fulfill Amount of 2024/2025/2026	4,426,705	3,327,821	1,923,489	6,054,677	5,295,427	4,259,854	2,517,086	6,563,606	6,030,317
Estimated Fulfill Amount After 2025/2026/2027	1,360,594	2,884,278	4,587,984	1,399,068	2,188,218	3,639,004	5,234,951	1,725,868	3,392,053

2026Q1 Sales Revenues by Product Type



Revenue: NT\$ 2.421 billion

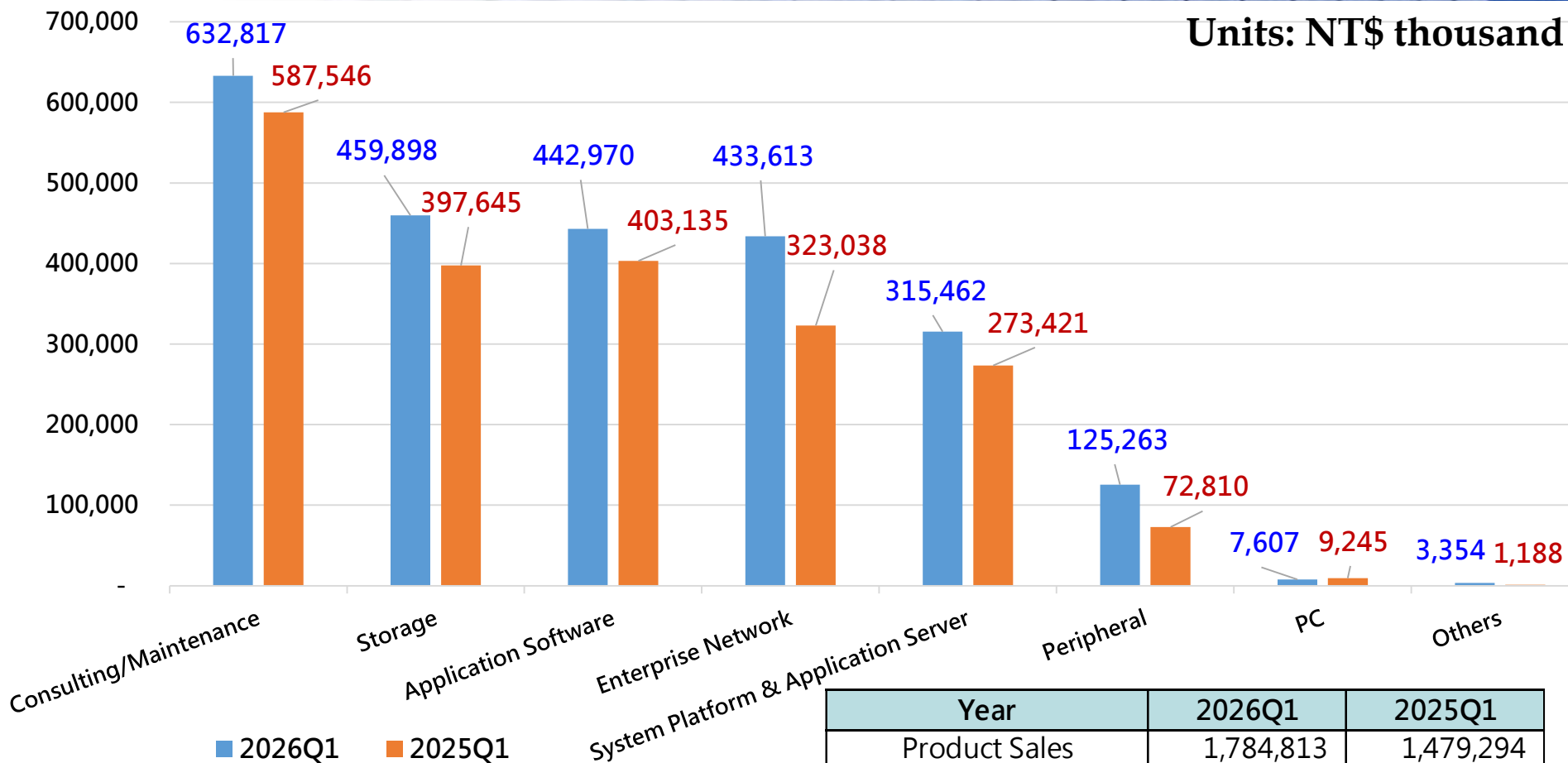
Comparison of Sales Revenues by Product Type



- Consulting/Maintenance
- Enterprise Network
- Storage
- Application Software
- System Platform & Application Server
- Peripheral
- PC

Compare Sales Revenues by Product Type

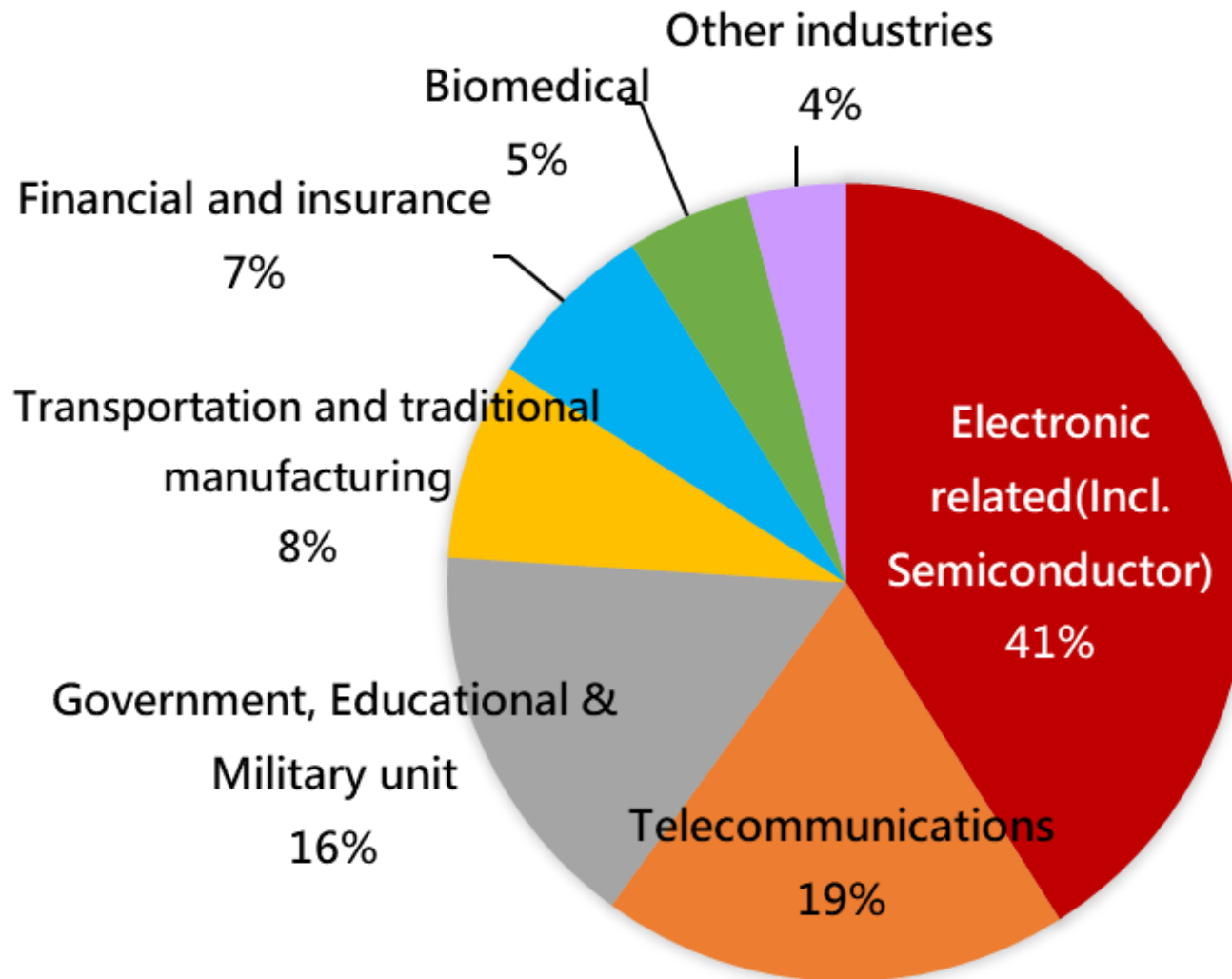
Units: NT\$ thousand



Revenue: NT\$ 2.421 billion Revenue: NT\$ 2.068 billion

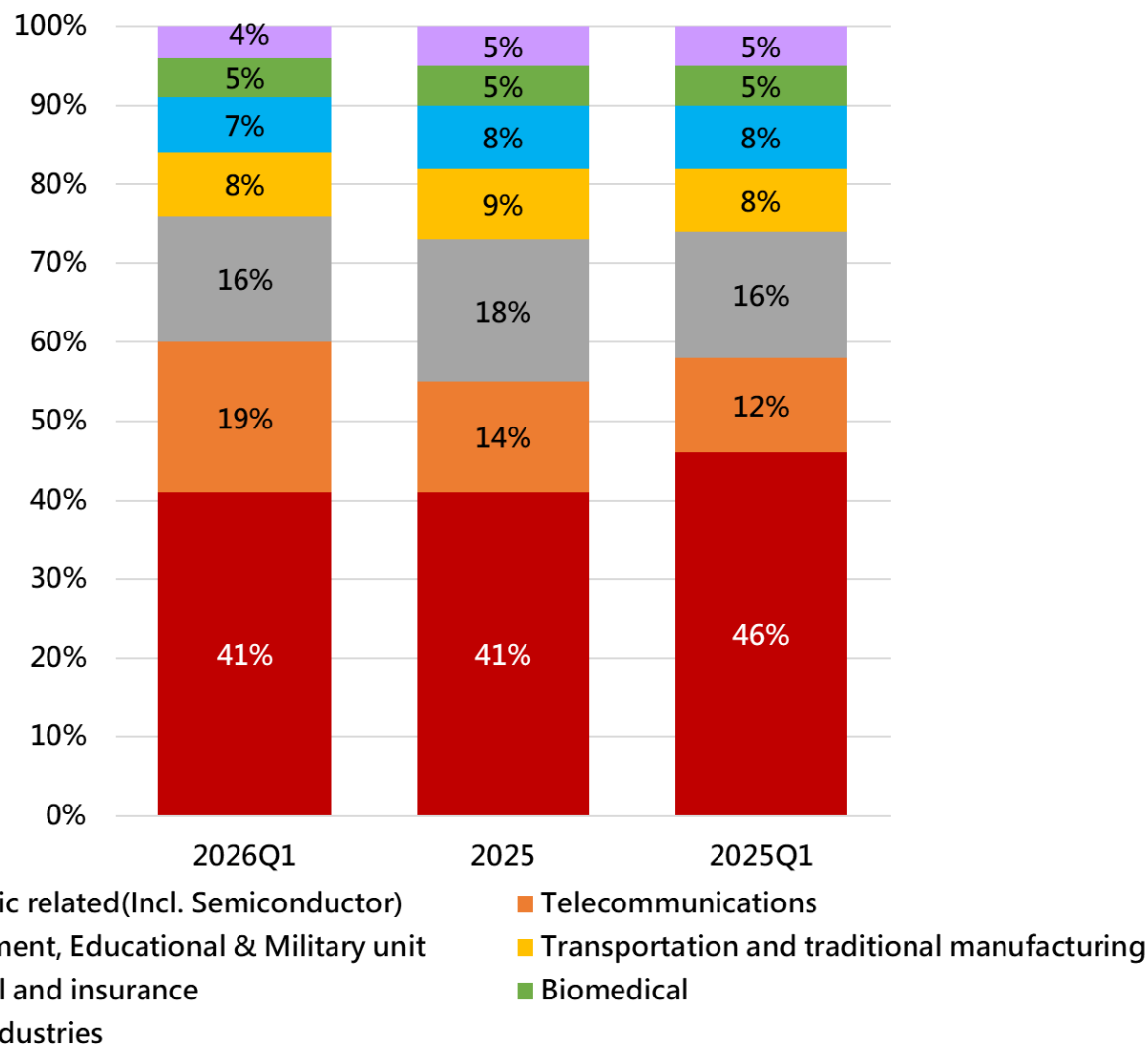
Year	2026Q1	2025Q1
Product Sales	1,784,813	1,479,294
Consulting/Maintenance	632,817	587,546
Others	3,354	1,188
Total	2,420,984	2,068,028

2026Q1 Sales Revenues by Industry

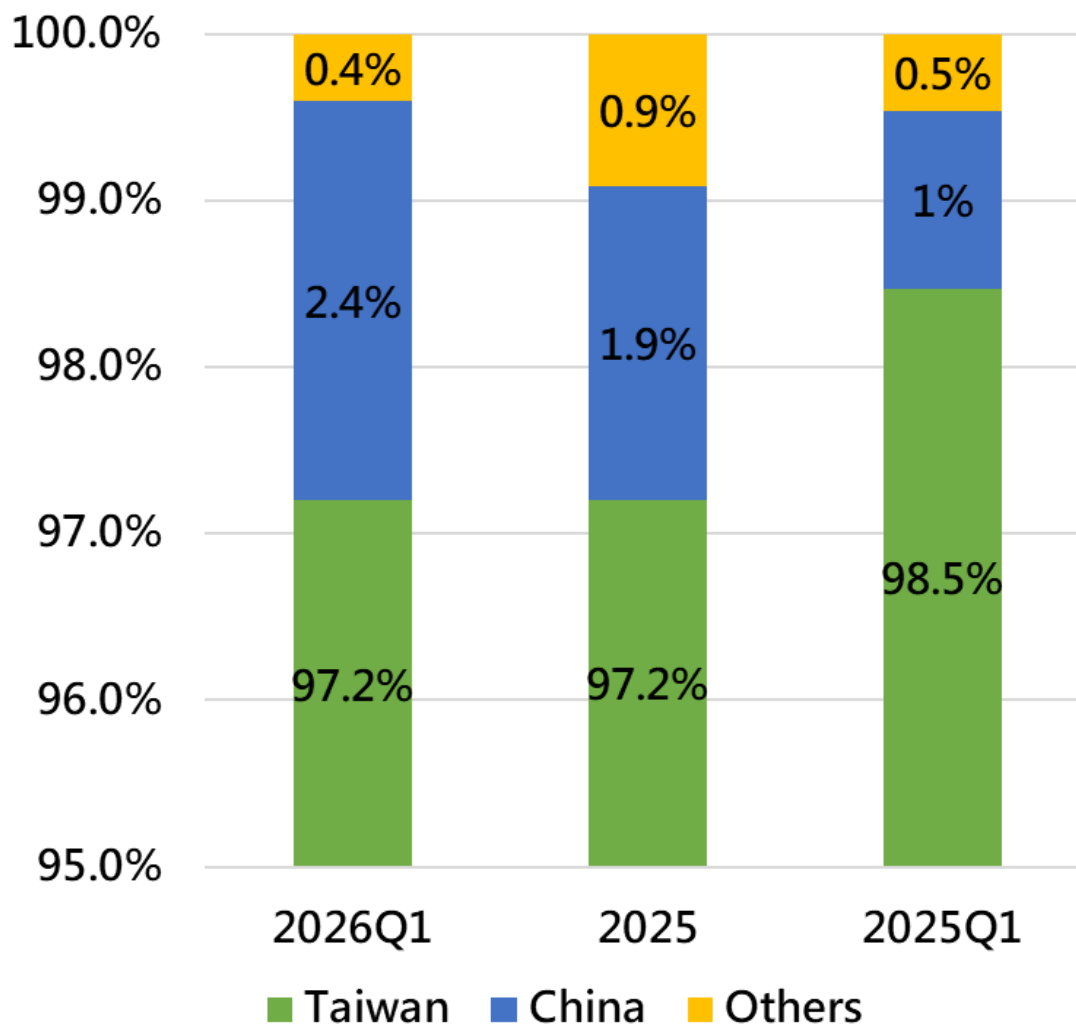


Revenue: NT\$ 2.421 billion

Comparison of Sales Revenues by Industry

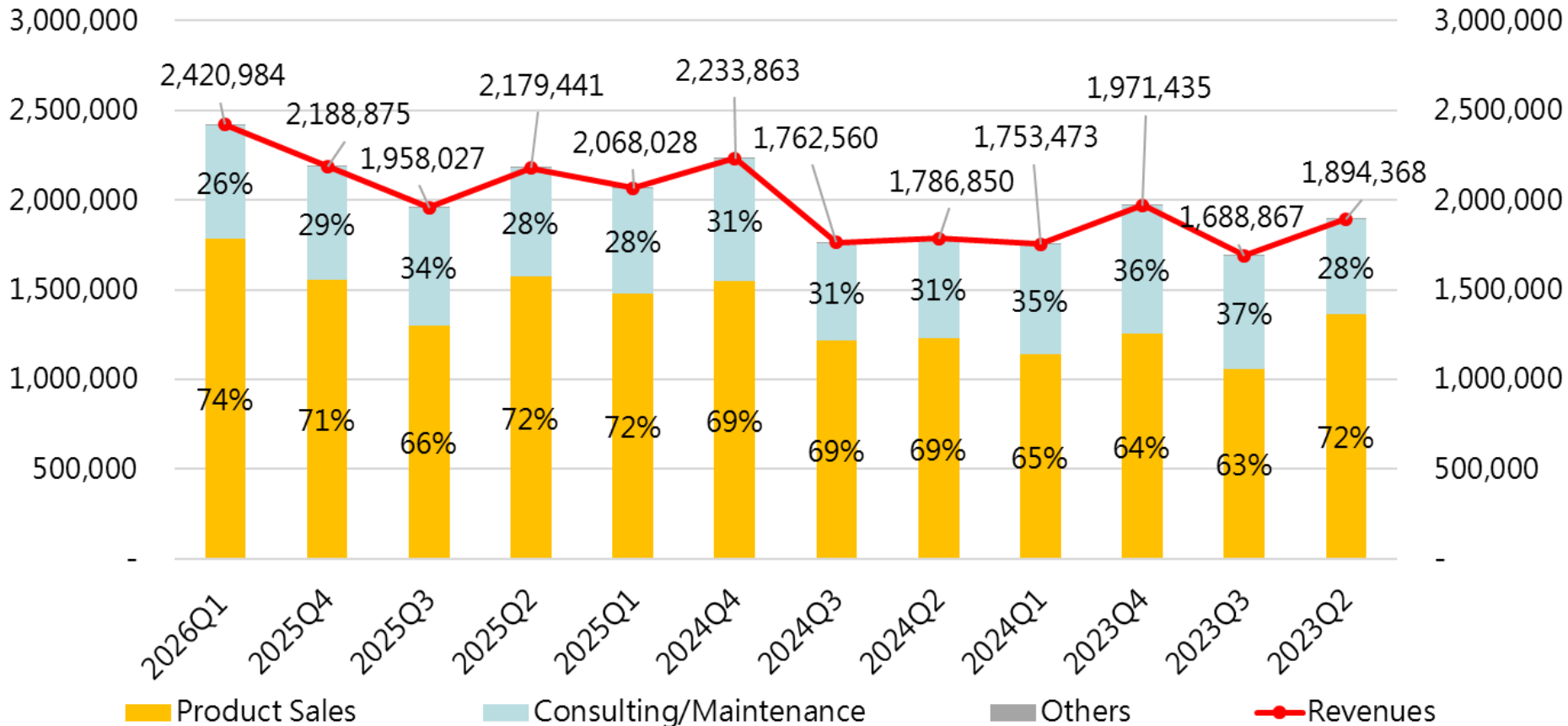



Comparison of Sales Revenues by Region



Quarterly Revenue Status in the Past 3 yrs.

Units: NT\$ thousand





Q & A
Thank you!!